Financial statements for the year ended December 31, 2021



# 1 CONSOLIDATED FINANCIAL STATEMENTS ARR

# 1.1 Consolidated income statement

(In millions of euros)	Notes	12/31/2021	12/31/2020 restated <sup>(a)</sup>
Revenue	3.1/4.1/4.2	3,048.3	2,806.3
Cost of linen, equipment and other consumables		(517.5)	(527.9)
Processing costs		(1,127.8)	(1,018.6)
Distribution costs		(470.9)	(424.8)
Gross margin		932.1	834.9
Selling, general and administrative expenses		(581.7)	(544.8)
Net impairment on trade and other receivables		8.4	(13.7)
Operating income before other income and expenses and amortization of intangible assets recognized in a business combination	3.2	358.8	276.4
Amortization of intangible assets recognized in a business combination	4.5	(81.0)	(93.9)
Goodwill impairment	6.1	-	-
Other operating income and expenses	4.6	(16.1)	(64.5)
Operating income		261.7	118.0
Net financial income (expense)	8.2	(90.5)	(88.4)
Income (loss) before tax		171.1	29.7
Tax	9	(56.6)	(27.0)
Income from continuing operations		114.6	2.7
Income from discontinued operations, net of tax		-	-
NET INCOME (LOSS)		114.6	2.7
Attributable to:			
owners of the parent		114.5	2.7
non-controlling interests		0.1	-
Earnings (loss) per share (EPS) (in euros):			
basic, attributable to owners of the parent	10.3	0.51	0.01
diluted, attributable to owners of the parent	10.3	0.51	0.01
Earnings (loss) per share (EPS) from continuing operations (in euros):			
basic, attributable to owners of the parent	10.3	0.51	0.01
diluted, attributable to owners of the parent	10.3	0.51	0.01
(c) Con Note 1.4			

<sup>(</sup>a) See Note 1.4.

# 1.2 Consolidated statement of comprehensive income

(In millions of euros)	Notes	12/31/2021	12/31/2020 restated <sup>(a)</sup>
NET INCOME (LOSS)		114.6	2.7
Gains (losses) on cash flow hedges, before tax	8.8	6.1	(1.1)
Cash flow hedge reserve reclassified to income	8.8	-	0.4
Total change in cash flow hedge reserve, before taxes		6.1	(0.7)
Related tax	8.8	(1.7)	0.2
Net change in the cost of hedging, before tax	8.8	0.0	0.9
Related tax	8.8	0.1	(0.2)
Effects of changes in foreign exchange rates – net translation differences		29.8	(174.1)
Other comprehensive income (loss) which may be subsequently reclassified to income		34.2	(173.9)
Actuarial gains (losses) on defined benefit plans, before tax		21.2	12.3
Related tax		(6.5)	(2.2)
Other comprehensive income (loss) which may not be subsequently reclassified to income		14.7	10.1
Other comprehensive income		48.9	(163.9)
TOTAL COMPREHENSIVE INCOME (LOSS)		163.5	(161.2)
Attributable to:			
owners of the parent		163.4	(161.2)
non-controlling interests		0.1	0.0

<sup>(</sup>a) See Note 1.4.

The change in hedge reserve reflects the change in fair value of derivatives eligible for hedge accounting. Details are presented in Note 8.8 "Derivative financial instruments and hedges."

Translation reserves arise from the translation, during consolidation, of assets and liabilities of Group entities denominated in foreign currencies as described in Note  $2.3\,$  "Foreign currency translation."

Actuarial gains and losses arising on the remeasurement of employee benefits reflect the effect of changes in assumptions (obligation discount rate, salary increase rate, retirement benefit increase rate and expected return on plan assets) used to measure defined benefit plan obligations.

# 1.3 Consolidated statement of financial position

#### **Assets**

(In millions of euros)	Notes	12/31/2021	12/31/2020 restated <sup>(a)</sup>	01/01/2020 adjusted <sup>(a)</sup>
Goodwill	6.1	3,817.0	3,743.6	3,795.6
Intangible assets	6.2	750.1	806.4	869.5
Right-of-use assets	6.4	439.2	438.6	410.8
Property, plant and equipment	6.3	1,910.9	1,886.1	1,998.5
Other equity investments		0.1	0.2	0.2
Other non-current assets	8.7	64.7	64.4	69.0
Deferred tax assets	9	31.5	36.6	23.2
Employee benefit assets	5.3	51.8	34.1	32.1
TOTAL NON-CURRENT ASSETS		7,065.5	7,010.1	7,198.9
Inventories	4.7	138.8	137.3	124.8
Contract assets	4.3	38.1	27.6	36.2
Trade and other receivables	4.4	600.7	517.0	632.4
Current tax assets		17.1	13.6	11.8
Other assets	4.9	18.9	18.8	21.1
Cash and cash equivalents	8.4/8.5	160.0	137.6	172.3
Assets held for sale		0.4	0.4	0.7
TOTAL CURRENT ASSETS		974.0	852.3	999.2
TOTAL ASSETS		8,039.5	7,862.4	8,198.0

<sup>(</sup>a) See Note 1.4.

### **Equity and liabilities**

(In millions of euros)	Notes	12/31/2021	12/31/2020 restated <sup>(a)</sup>	01/01/2020 adjusted <sup>(a)</sup>
Share capital	10.1	224.1	221.8	221.3
Additional paid-in capital	10.1	2,531.6	2,575.6	2,646.4
Treasury share reserve		(1.6)	(11.2)	(10.1)
Other reserves		(322.6)	(366.1)	(192.2)
Retained earnings (accumulated deficit)		581.5	387.6	291.8
Equity attributable to owners of the parent		3,013.1	2,807.7	2,957.2
Non-controlling interests	2.5	0.7	0.6	0.8
TOTAL EQUITY		3,013.8	2,808.3	2,958.1
Provisions	7.1	87.7	83.9	85.8
Employee benefit liabilities	5.3	105.9	108.9	117.1
Borrowings and financial debt	8.3/8.5	3,084.5	3,066.6	3,116.3
Deferred tax liabilities	9	282.9	302.3	317.2
Lease liabilities	6.4	367.0	368.3	343.7
Other non-current liabilities	8.7	33.1	20.9	8.4
TOTAL NON-CURRENT LIABILITIES		3,961.0	3,951.0	3,988.5
Current provisions	7.1	12.6	14.8	17.0
Current tax liabilities		28.2	25.5	23.7
Trade and other payables	4.8	262.9	221.3	288.5
Contract liabilities	4.3	74.9	62.7	71.5
Current lease liabilities	6.4	86.2	79.0	63.7
Other liabilities	4.9	378.7	347.7	359.0
Bank overdrafts and current borrowings	8.3/8.5	221.1	352.0	428.1
Liabilities directly associated with assets held for sale		-	-	-
TOTAL CURRENT LIABILITIES		1,064.6	1,103.1	1,251.4
TOTAL EQUITY AND LIABILITIES		8,039.5	7,862.4	8,198.0

<sup>(</sup>a) See Note 1.4.

# 1.4 Consolidated statement of cash flows

(In millions of euros)	Notes	12/31/2021	12/31/2020 restated <sup>(a)</sup>
CONSOLIDATED NET INCOME (LOSS)		114.6	2.7
Tax	9	56.6	27.0
Net financial income (expense)	8.2	90.5	88.4
Share-based payments		24.4	12.9
Depreciation, amortization and provisions	4.5	745.6	752.0
Portion of grants transferred to income	4.5	(0.6)	(0.3)
Net gains and losses on disposal of property, plant and equipment and intangible assets		0.7	4.2
Other		2.9	(0.1)
CASH FLOW BEFORE FINANCE COSTS AND TAX		1,034.7	886.8
Change in inventories	4.7	1.0	(13.0)
Change in trade and other receivables and contract assets	4.4	(76.8)	114.5
Change in other assets	4.9	2.8	2.4
Change in trade and other payables	4.8	35.3	(57.7)
Change in contract and other liabilities	4.9	45.5	(20.3)
Other changes		0.1	2.7
Employee benefits		2.3	(1.9)
Tax paid		(83.2)	(65.8)
NET CASH FLOWS FROM OPERATING ACTIVITIES		961.6	847.6
Acquisition of intangible assets		(21.1)	(16.0)
Proceeds from disposal of intangible assets		-	0.1
Acquisition of property, plant and equipment		(552.8)	(483.2)
Proceeds from disposal of property, plant and equipment		3.8	5.3
Acquisition of subsidiaries, net of cash acquired	2.4	(86.9)	(87.6)
Proceeds from disposal of subsidiaries, net of cash transferred		0.0	0.5
Changes in loans and advances		1.0	(1.3)
Dividends earned		0.0	0.0
Investment grants		0.5	0.0
NET CASH FLOWS FROM INVESTING ACTIVITIES		(655.4)	(582.1)
Capital increase	10.1	10.3	0.0
Treasury shares		7.3	(1.3)
Dividends paid:			
to owners of the parent		0.0	0.0
to non-controlling interests of consolidated companies		-	-
Change in borrowings <sup>(b)</sup> :	8.3	(141.7)	(146.6)
› proceeds from new borrowings	8.3	776.1	868.6
repayments of borrowings	8.3	(917.8)	(1,015.2)
Lease liability payments - principal	6.4	(89.4)	(73.4)
Net interest paid (including interest on lease liabilities)		(74.6)	(64.1)
Other cash flows related to financing activities		6.8	(4.8)
NET CASH FLOWS FROM FINANCING ACTIVITIES		(281.2)	(290.2)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		25.0	(24.8)
Cash and cash equivalents at beginning of period		137.6	170.8
Effect of changes in foreign exchange rates on cash and cash equivalents		(2.7)	(8.4)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	8.4	159.9	137.6

<sup>(</sup>a) See Note 1.4.(b) Net change in credit lines.

# 1.5 Consolidated statement of changes in equity as at December 31, 2021

(In millions of euros)	Notes	Share capital	Addition al paid- in capital	Treasury share reserve	Cash flow hedge reserve	Cost of hedging reserve	Translation reserve	Equity component of convertible notes	Legal reserve	Retained earnings (accumulated deficit)	Owners of the parent	Non- controlling interests	Total equity
Balance as at December 31, 2020, restated <sup>(a)</sup>		221.8	2,575.6	(11.2)	(2.1)	1.2	(409.8)	37.8	6.8	387.6	2,807.7	0.6	2,808.3
Cash increase in share capital	10.1	1.1	9.3	-	-	-	-	-	-	-	10.3	-	10.3
Amounts paid to shareholders	10.2	-	-	-	-	-	-	-	-	-	-	-	-
Issue of convertible notes		-	-	-	-	-	-	-	-	-	-	-	-
Share-based payments		-	-	-	-	-	-	-	-	24.4	24.4	-	24.4
Changes in treasury shares		-	-	7.2	-	-	-	-	-	-	7.2	-	7.2
Acquisition of NCI without a change in control		-	-	-	-	-	-	-	-	-	-	-	-
Acquisition of subsidiaries  – NCI		-	-	-	-	-	-	-	-	-	-	-	-
Other changes	10.1	1.2	(53.3)	2.4	-	-	-	-	9.3	40.3	-	-	0.0
Net income (loss)		-	-	-	-	-	-	-	-	114.5	114.5	0.1	114.6
Other comprehensive income		-	-	-	4.4	0.1	29.8	-	-	14.7	48.9	-	48.9
TOTAL COMPREHENSIVE INCOME (LOSS)					4.4	0.1	29.8			129.2	163.4	0.1	163.5
BALANCE AS AT DECEMBER 31, 2021		224.1	2,531.6	(1.6)	2.2	1.3	(380.0)	37.8	16.0	581.5	3,013.1	0.7	3,013.8

<sup>(</sup>a) See Note 1.4.

# 1.6 Consolidated statement of changes in equity as at December 31, 2020

(In millions of euros)	Notes	Share capital	Addition al paid- in capital	Treasury share reserve	Cash flow hedge reserve	Cost of hedging reserve	Translation reserve	Equity component of convertible notes	Legal reserve	Retained earnings (accumulated deficit)	Owners of the parent	Non- controlling interests	Total equity
Balance as at December 31, 2019		221.3	2,646.4	(10.1)	(1.6)	0.6	(235.8)	37.8	6.8	290.3	2,955.7	0.8	2,956.6
IAS 19 - IFRS IC decision	1.4	-	-	-	-	-	-	-	-	1.5	1.5	-	1.5
Adjusted balance as at January 1, 2020		221.3	2,646.4	(10.1)	(1.6)	0.6	(235.8)	37.8	6.8	291.8	2,957.2	0.8	2,958.1
Cash increase in share capital		-	-	-	-	-	-	-	-	-	-	-	-
Amounts paid to shareholders	10.2	-	-	-	-	-	-	-	-	-	-	-	-
Issue of convertible notes		-	-	-	-	-	-	-	-	-	-	-	-
Share-based payments		-	-	-	-	-	-	-	-	12.9	12.9	-	12.9
Changes in treasury shares		-	-	(1.1)	-	-	-	-	-	-	(1.1)	-	(1.1)
Acquisition of NCI without a change in control		-	-	-	-	-	-	-	-	-	-	-	-
Disposal of subsidiaries – NCI		-	-	-	-	-	-	-	-	-	-	-	-
Other changes	10.1	0.5	(70.8)	-	-	-	-	-	-	70.2	0.0	-	0.0
Net income (loss)		-	-	-	-	-	-	-	-	2.7	2.7	0.0	2.7
Other comprehensive income		-	-	-	(0.5)	0.6	(174.1)	-	-	10.1	(163.9)	-	(163.9)
TOTAL COMPREHENSIVE INCOME (LOSS)		_		-	(0.5)	0.6	(174.1)			12.8	(161.2)	0.0	(161.2)
BALANCE AS AT DECEMBER 31, 2020 (RESTATED)		221.8	2,575.6	(11.2)	(2.1)	1.2	(409.8)	37.8	6.8	387.6	2,807.7	0.6	2,808.3

# 1.7 Notes to the consolidated financial statements

Elis is an international multi-service provider, offering textile, hygiene and facility services solutions in Europe and Latin America. The Group serves hundreds of thousands of customers of all sizes in the Hospitality, Healthcare, Industry, and Commerce and Services sectors. Elis is a joint-stock corporation governed by a Management Board and a Supervisory Board, listed on the Euronext market in Paris. Its registered office is located at 5, boulevard Louis-Loucheur, 92210 Saint-Cloud, France.

The IFRS consolidated financial statements of the Elis Group for the 12-month period ended December 31, 2021 were approved by the Management Board on March 8, 2022 and reviewed by the Audit Committee on March 4, 2022 and the Supervisory Board on March 8, 2022.

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### NOTE 1 ACCOUNTING POLICIES

## 1.1 Basis of preparation

The Elis Group's consolidated financial statements include the financial statements of Elis and its subsidiaries. The Elis Group refers to Elis, the parent company of the Elis Group, and the companies included in the scope of consolidation (see Note 2 "Scope of consolidation and significant events of the year" and Note 11 "Related party disclosures").

The consolidated financial statements have been prepared on a going concern basis and under the historical cost convention, with the main exception of:

 derivative financial instruments and offsetting assets, contingent liabilities and financial liabilities representing a price adjustment, recognized in a business combination, which are measured at fair value;

- liabilities (assets) related to employee benefits, which are measured at the fair value of plan assets less the present value of defined benefit obligations, as limited by IAS 19;
- assets held for sale, which are measured at the lower of the carrying amount and the fair value, less cost to sell.

The consolidated financial statements are presented in millions of euros, unless otherwise stated.

# 1.2 Accounting standards applied

The accounting policies used to prepare the consolidated financial statements comply with the IFRS standards and IFRS IC interpretations as adopted by the European Union as at December 31, 2021 and available on the following website: https://ec.europa.eu/info/law/international-accounting-standards-regulation-ec-no-1606-2002/amending-and-supplementary-acts/acts-adopted-basis-regulatory-procedure-scrutiny-rps\_en

The accounting policies adopted are identical to those used to prepare the consolidated financial statements for the year ended December 31, 2020 except for the following standards, amendments and interpretations effective for annual periods beginning on or after January 1, 2021.

# Main standards, amendments and interpretations with mandatory application from January 1, 2021

- Covid-19-Related Rent Concessions amendment to IFRS 16 after June 30, 2021;
- Interest Rate Benchmark Reform amendments to IFRS 9, IAS 39, and IFRS 7 - Phase 2:
- Extension of the temporary exemption from applying IFRS 9 (Proposed amendments to IFRS 4).

These amendments which have been mandatory since January 1, 2021 have no material impact on the Group.

Moreover, the Group has noted the final agenda decisions by the IFRS Interpretations Committee (IFRS IC) issued during the financial year, only one of which had a material impact for the Group:

of following the final agenda decision relating to the attribution of plan benefits to periods of service, and more specifically to retirement benefits in France, the Group recognized a decrease in its actuarial liability of €2.0 million (before tax) as at January 1, 2020. Pursuant to IAS 8, the impact of this retrospective change in application is presented in Note 1.4 "Restatements of prior years' financial information".

# Standards that have been published but have not yet entered into force

- Main standards, amendments and interpretations adopted by the European Union as at December 31, 2021 but not mandatory as at January 1, 2021:
  - Amendments to IFRS 3 "Business Combinations", IAS 16 "Property, Plant and Equipment", IAS 37 "Provisions, Contingent Liabilities and Contingent Assets", and Annual Improvements to IFRS Standards 2018–2020;

The Group does not plan to apply this standard prior to its required effective date in the European Union.

- Main standards, amendments and interpretations that have been published but not yet adopted by the European Union as at December 31, 2021:
  - Amendments to IAS 1 "Presentation of Financial Statements" to clarify the classification of liabilities as "current" or "non-current";
- IAS 1 amended by "Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)";
- Amendments to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors": "Definition of Accounting Estimates";
- Amendments to IAS 12 "Income Taxes": Deferred Tax related to Assets and Liabilities arising from a Single Transaction;
- IFRS 17 "Insurance Contracts"

The Group has identified only one impact of these new standards, limited to the presentation of deferred tax assets and liabilities related to leases, and does not expect to be impacted by IFRS 17 "Insurance Contracts".

## 1.3 Critical accounting estimates and judgments

The preparation of consolidated financial statements requires the Elis Group to make estimates and assumptions that affect the carrying amount of assets, liabilities, income and expenses and the disclosures in some of the notes to the financial statements. The Elis Group reviews these estimates and judgments on a regular basis, taking into consideration past experience and other factors deemed relevant in light of economic conditions.

Amounts reported in future financial statements may differ from current estimates due to changes in assumptions or if conditions vary from those anticipated.

# Critical accounting estimates and assumptions

# Recoverable amount of goodwill and intangible assets with indefinite useful lives

The Group performs annual impairment tests on goodwill and intangible assets with indefinite useful lives (brands) in accordance with IAS 36 Impairment of Assets. The recoverable amount of cashgenerating units is calculated on the basis of their value in use. These calculations require the use of estimates. The estimates used, together with an analysis of assumption sensitivity, particularly for goodwill, are presented in Note 6.5 "Impairment losses on non-current assets."

# Allocation of the acquisition price in business combinations

Business combinations are accounted for using the purchase accounting method: this means that, at the date on which control is acquired, the identifiable assets, liabilities and contingent liabilities acquired or assumed are measured at fair value. One of the most significant estimates when accounting for an acquisition is the determination of the fair value and the assumptions used to determine it. While the fair value of some acquired items, such as property, plant and equipment, can be accurately measured (using the market price), others are more complex to measure, such as intangible assets or contingent liabilities. These measurements are generally made by independent experts who base their work on assumptions and must estimate the effect of future events that are uncertain at the acquisition date.

#### **Employee benefit liabilities**

The present value of employee benefit obligations is computed on an actuarial basis using various assumptions. The discount rate is one of the assumptions used to calculate the net cost of retirement benefits. Any change in the assumptions affects the carrying amount of the employee benefit liabilities.

The Group sets the appropriate discount rate at the end of each reporting period. This is the interest rate applied to calculate the present value of future disbursements necessary to meet retirement benefit obligations. To determine the appropriate rate, the Group takes into account the interest rates on high-quality corporate bonds (Iboxx Corporate AA 10+ for France) in the currencies in which benefits are to be paid and with a term comparable to the estimated average maturity of the corresponding obligation.

Note 5.3 "Employee benefit assets/liabilities" provides further details on the matter.

#### Defining terms of leases with renewal options

The Group defines the lease term as the non-cancellable period of the lease as well as any period covered by an option to extend the lease if it is reasonably certain that such option will be exercised, or any period covered by a lease termination option if the Group is reasonably certain it will not exercise this option.

Under some of its leases, the Group has the possibility of extending the period during which the assets are leased. The Group uses its own judgment to determine whether it is reasonably certain that it will exercise a renewal option. In other words, it takes any relevant factors that provide an economic incentive to exercise the renewal option as well as the Group's five-year strategic investment plan into account.

#### **Provisions**

The Group records provisions, mainly for disputes and environmental compliance:

- Provisions for environmental compliance: Provisions for environmental compliance are assessed based on experts' reports and the Group's experience. The Group's Quality, Safety and Environment Department conducts an assessment of the sites concerned, monitors the progress and costs of the sites being cleaned up and ensures that appropriate provisions are updated in line with the studies carried out and the progress of the clean-up measures;
- Provisions for disputes: some subsidiaries of the Group may be involved in regulatory, legal or arbitration proceedings that may, given the potential uncertainties, have a material impact on the Group's financial position, as described in Note 7.2 "Contingent liabilities." The Group's legal team keeps track of ongoing proceedings, regularly reviews their progress and assesses the need to establish adequate provisions or change their amounts, if events occurring in the course of the proceedings require a reappraisal of the risk. The decision to set aside a provision for a risk and the amount of the provision to be recorded is based on a case-by-case assessment of the risk, management's estimate of the unfavorable nature of the outcome of the proceedings in question (probable nature) and the ability to reliably estimate the related amount.

#### Accounting consequences of climate change

The Group tries to take climate risks into account as much as possible in the reporting assumptions and to integrate their potential impact in the financial statements where appropriate. In particular, the Group has examined the potential impact of climate risks on:

- the estimated useful life of property, plant and equipment used to calculate depreciation. The Group has ensured that these are consistent with the carbon neutrality commitments made in the United Kinadom and Sweden:
- assumptions for asset impairment testing: historically, the Group has generally been able to pass on cost increases to customers, in particular through price escalation clauses included in customer contracts;
- provisions for environmental compliance: the Group has not been led to change the way in which it establishes these provisions (see Note 7.1).

Furthermore, the Group has a €900 million syndicated revolving credit facility (see Note 8.3), where costs are indexed to achievement of ESG objectives.

# Critical judgments in applying accounting policies

# Recognition of assets related to rental, laundry and maintenance services

Rental, laundry and maintenance agreements are generally considered service agreements that do not transfer rights of use for the asset to the customer (mainly due to the substantive substitution right for textiles). Accordingly, items subject to rental, laundry and maintenance service agreements are recognized as non-current assets.

#### Accounting classification for the French business tax (cotisation sur la valeur ajoutée des entreprises – CVAE)

According to the Group's analysis, the French business tax (CVAE) meets the definition of income tax in paragraph 2 of IAS 12 Income Taxes. Total current and deferred amounts of CVAE are therefore presented in the line item "Income tax expense."

### 1.4 Restatements of prior years' financial information

The following tables present adjustments related to the income statement, the statement of financial position, and the statement of cash flows as at December 31, 2020, compared to the previously published financial statements as at December 31, 2020.

#### **IFRS 3 "Business combinations"**

IFRS 3 requires previously published comparative periods to be retrospectively restated for business combinations (recognition of the final fair value of the assets acquired and the liabilities and contingent liabilities assumed when this fair value was provisionally determined at the previous balance sheet date).

The changes are mainly related to the final measurement of customer relationships using the excess earnings method, relating to the acquisitions in Brazil and Ireland during the second half of 2020. The measurements were performed with the methods usually applied by the Group, with the involvement of experts where necessary. The final fair value of assets and liabilities acquired in a business combination in 2020 is disclosed in the "Acquisitions in 2020" section of Note 2.4 "Changes in scope of consolidation."

# IFRS IC Agenda Decision "Attributing Benefit to Periods of Service (IAS 19)"

In its new interpretation, applicable by the Group for the preparation of these consolidated financial statements, the IFRS IC considers that since, on the one hand, no benefits are acquired in the event of departure before retirement age and, on the other hand, the benefits are capped at a specified number of years of service (N), it is the last N years of the employee's career in the company that confer the benefit at the time of departure. This decision, which was applied retroactively on January 1, 2020, concerns retirement benefits in France and reduces the actuarial liability by  $\ensuremath{\mathfrak{E}} 2$  million adjustment to equity net of deferred tax) as well as increasing the service cost for future years. Its application does not have a material impact on the Group's results for the year ended December 31, 2020.

#### Reclassification of costs for customer care

Since 2021, the costs related to customer care, previously classified as distribution costs, have been reclassified to general and administrative costs. This reclassification now allows for a better separation of costs specifically related to inbound and outbound logistics to our customers in the "distribution costs" aggregate.

### CONSOLIDATED INCOME STATEMENT

(In millions of euros)	12/31/2020 published	IFRS 3	IAS 19 IFRS IC	Reclassification	12/31/2020 restated
Revenue	2,806.3	-	-	-	2,806.3
Cost of linen, equipment and other consumables	(527.9)	-	-	-	(527.9)
Processing costs	(1,018.7)	0.0	-	-	(1,018.6)
Distribution costs	(466.9)	(0.0)	-	42.1	(424.8)
Gross margin	792.8	0.0	-	42.1	834.9
Selling, general and administrative expenses	(502.7)	0.0	-	(42.1)	(544.8)
Net impairment on trade and other receivables	(13.7)	-	-	-	(13.7)
Operating income before other income and expenses and amortization of intangible assets recognized in a business combination	276.4	0.0			276.4
Amortization of intangible assets recognized in a business combination	(93.0)	(0.9)	-	-	(93.9)
Goodwill impairment	-	-	-	-	-
Other operating income and expenses	(64.1)	(0.4)	-	-	(64.5)
Operating income	119.3	(1.3)	-	-	118.0
Net financial income (expense)	(88.4)	0.0	-	-	(88.4)
Income (loss) before tax	30.9	(1.3)	-	-	29.7
Tax	(27.1)	0.1	-	-	(27.0)
Income from continuing operations	3.9	(1.2)	-	-	2.7
Income from discontinued operations, net of tax	-	-	-	-	-
NET INCOME (LOSS)	3.9	(1.2)	-	-	2.7
Attributable to:					
owners of the parent	3.9	(1.2)	-	-	2.7
non-controlling interests	(0.0)	-	-	-	(0.0)
Earnings (loss) per share (EPS) (in euros):					
basic, attributable to owners of the parent	€0.02				€0.01
diluted, attributable to owners of the parent	€0.02				€0.01
Earnings (loss) per share (EPS) from continuing operations (in euros):					
) basic, attributable to owners of the parent	€0.02				€0.01
diluted, attributable to owners of the parent	€0.02				€0.01

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(In millions of euros)	12/31/2020 published	IFRS 3	IAS 19 IFRS IC	12/31/2020 restated
NET INCOME (LOSS)	3.9	(1.2)	-	2.7
Gains (losses) on cash flow hedges, before tax	(1.1)			(1.1)
Cash flow hedge reserve reclassified to income	0.4			0.4
Total change in cash flow hedge reserve, before taxes	(0.7)	-		(0.7)
Related tax	0.2			0.2
Net change in the cost of hedging, before tax	0.9			0.9
Related tax	(0.2)			(0.2)
Effects of changes in foreign exchange rates – net translation differences	(174.1)	0.0		(174.1)
Other comprehensive income (loss) which may be subsequently reclassified to income	(173.9)	0.0		(173.9)
Actuarial gains (losses) on defined benefit plans, before tax	12.3			12.3
Related tax	(2.2)			(2.2)
Other comprehensive income (loss) which may not be subsequently reclassified to income	10.1			10.1
Other comprehensive income	(163.9)	0.0		(163.9)
TOTAL COMPREHENSIVE INCOME (LOSS)	(160.0)	(1.2)		(161.2)
Attributable to:				
owners of the parent	(160.0)	(1.2)	-	(161.2)
› non-controlling interests	(0.0)	-	-	(0.0)

#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION - ASSETS

(In millions of euros)	12/31/2020 published	IFRS 3 appropriation as at the acquisition date	IFRS 3 change between the acquisition date and the balance sheet date	IFRS 3 translation differences	IAS 19 IFRS IC	12/31/2020 restated
Goodwill	3,765.9	(22.3)	(0.5)	0.6	-	3,743.6
Intangible assets	782.5	25.4	(0.9)	(0.6)	-	806.4
Right-of-use assets	438.6	-	-	-	-	438.6
Property, plant and equipment	1,883.8	2.6	(0.1)	(0.2)	-	1,886.1
Other equity investments	0.2	-	-	-	-	0.2
Other non-current assets	64.4	-	-	-	-	64.4
Deferred tax assets	36.6	-	-	-	-	36.6
Employee benefit assets	34.1	-	-	-	-	34.1
TOTAL NON-CURRENT ASSETS	7,006.2	5.6	(1.5)	(0.2)	-	7,010.1
Inventories	137.3	(0.0)	-	-	-	137.3
Contract assets	27.6	-	-	-	-	27.6
Trade and other receivables	519.1	(2.3)	-	0.2	-	517.0
Current tax assets	13.6	-	-	-	-	13.6
Other assets	18.8	(0.0)	-	0.0	-	18.8
Cash and cash equivalents	137.6	(0.0)	-	0.0	-	137.6
Assets held for sale	0.4	-	-	-	-	0.4
TOTAL CURRENT ASSETS	854.4	(2.3)	-	0.2	-	852.3
TOTAL ASSETS	7,860.6	3.3	(1.5)	(0.0)		7,862.4

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION - EQUITY AND LIABILITIES

(In millions of euros)	12/31/2020 published	IFRS 3 appropriation as at the acquisition date	IFRS 3 change between the acquisition date and the balance sheet date	IFRS 3 translation differences	IAS 19 IFRS IC	12/31/2020 restated
Share capital	221.8	-	-	-	-	221.8
Additional paid-in capital	2,575.6	-	-	-	-	2,575.6
Treasury share reserve	(11.2)	-	-	-	-	(11.2)
Other reserves	(366.2)	-	-	0.0	-	(366.1)
Retained earnings (accumulated deficit)	387.2	0.0	(1.2)	-	1.5	387.6
Equity attributable to owners of the parent	2,807.3	0.0	(1.2)	0.0	1.5	2,807.7
Non-controlling interests	0.6	-	-	-	-	0.6
TOTAL EQUITY	2,808.0	0.0	(1.2)	0.0	1.5	2,808.3
Provisions	83.7	0.2	-	(0.0)	-	83.9
Employee benefit liabilities	111.0	-	-	-	(2.0)	108.9
Borrowings and financial debt	3,066.6	-	-	-	-	3,066.6
Deferred tax liabilities	299.4	2.5	(0.1)	(0.0)	0.5	302.3
Lease liabilities	368.3	-	-	-	-	368.3
Other non-current liabilities	23.5	(2.6)	-	0.0	-	20.9
TOTAL NON-CURRENT LIABILITIES	3,952.5	0.1	(0.1)	(0.0)	(1.5)	3,951.0
Current provisions	14.5	0.4	-	(0.0)	-	14.8
Current tax liabilities	25.5	-	-	-	-	25.5
Trade and other payables	221.3	0.2	(0.2)	(0.0)	-	221.3
Contract liabilities	62.7	-	-	-	-	62.7
Current lease liabilities	79.0	-	-	-	-	79.0
Other liabilities	345.1	2.6	(0.0)	(0.0)	-	347.7
Bank overdrafts and current borrowings	352.0	0.0	(0.0)	(0.0)	-	352.0
Liabilities directly associated with assets held for sale	-	-	-	-	-	-
TOTAL CURRENT LIABILITIES	1,100.1	3.2	(0.2)	(0.0)	-	1,103.1
TOTAL EQUITY AND LIABILITIES	7,860.6	3.3	(1.5)	(0.0)		7,862.4

### CONSOLIDATED STATEMENT OF CASH FLOWS

(In millions of euros)	12/31/2020 published	IFRS 3	IAS 19 IFRS IC	12/31/2020 restated
CONSOLIDATED NET INCOME (LOSS)	3.9	(1.2)	-	2.7
Tax	27.1	(0.1)		27.0
Net financial income (expense)	88.4	(0.0)		88.4
Share-based payments	12.9			12.9
Depreciation, amortization and provisions	751.0	1.0		752.0
Portion of grants transferred to income	(0.3)			(0.3)
Net gains and losses on disposal of property, plant and equipment and intangible assets	4.2			4.2
Other	(0.1)	(0.0)		(0.1)
CASH FLOW BEFORE FINANCE COSTS AND TAX	887.1	(0.3)	-	886.8
Change in inventories	(13.0)			(13.0)
Change in trade and other receivables and contract assets	114.5			114.5
Change in other assets	2.4			2.4
Change in trade and other payables	(57.6)	(0.2)		(57.7)
Change in contract and other liabilities	(20.3)			(20.3)
Other changes	2.7			2.7
Employee benefits	(1.9)			(1.9)
Tax paid	(65.8)			(65.8)
NET CASH FROM OPERATING ACTIVITIES	848.0	(0.5)	-	847.6
Acquisition of intangible assets	(16.0)			(16.0)
Proceeds from sale of intangible assets	0.1			0.1
Acquisition of property, plant and equipment	(483.2)	-		(483.2)
Proceeds from sale of property, plant and equipment	5.3			5.3
Acquisition of subsidiaries, net of cash acquired	(88.1)	0.5		(87.6)
Proceeds from disposal of subsidiaries, net of cash transferred	0.5			0.5
Changes in loans and advances	(1.3)			(1.3)
Dividends earned	0.0			0.0
Investment grants	0.0			0.0
NET CASH FLOWS FROM INVESTING ACTIVITIES	(582.6)	0.5	-	(582.1)
Capital increase	(0.0)			(0.0)
Treasury shares	(1.3)			(1.3)
Dividends paid:				
> to owners of the parent	0.0			0.0
<ul> <li>to non-controlling interests of consolidated companies</li> </ul>	-			-
Change in borrowings:	(146.6)			(146.6)
proceeds from new borrowings	868.6			868.6
repayments of borrowings	(1,015.2)			(1,015.2)
Lease liability payments - principal	(73.4)	(0.0)		(73.4)
Net interest paid (including interest on lease liabilities)	(64.1)	0.0		(64.1)
Other cash flows related to financing activities	(4.8)			(4.8)
NET CASH FLOWS FROM FINANCING ACTIVITIES	(290.2)	0.0	-	(290.2)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(24.8)	(0.0)	-	(24.8)
Cash and cash equivalents at beginning of period	170.8			170.8
Effect of changes in foreign exchange rates on cash and cash equivalents	(8.4)	-		(8.4)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	137.6	(0.0)	_	137.6

# NOTE 2 SCOPE OF CONSOLIDATION AND SIGNIFICANT EVENTS OF THE YEAR

#### 2.1 Basis of consolidation

#### **Fully consolidated companies**

Control is achieved when the Group is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee:
- > the ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there have been changes to one or more of the three elements of control.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group obtains control until the date the Group ceases to control the subsidiary.

Net income or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All assets, liabilities, income, expenses and cash flows relating to transactions between members of the Group (intra-group) are eliminated on consolidation.

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resulting gain or loss is recognized in income.

#### **Associates and joint ventures**

Investments in companies over which the Group has significant influence on financial and operating decisions but does not exercise control and joint ventures are accounted for using the equity method.

#### 2.2 Business combinations

Business combinations are accounted for using the acquisition method when the assets acquired and the liabilities assumed constitute a business. Accordingly, when the Group acquires a business, its assets, liabilities and contingent liabilities are measured at fair value. Moreover, for each business combination, the Group measures the non-controlling interests in the acquiree either at fair value or at the Group's proportionate share of the acquiree's identifiable net assets.

Acquisition-related transaction costs are expensed as incurred (see Note 4.6 "Other operating income and expenses").

At the acquisition date, the Group recognizes goodwill as the difference between the consideration transferred plus any non-controlling interests in the acquiree and the net identifiable assets acquired and liabilities assumed.

In a step acquisition where control is obtained in stages, the Group measures the previously held equity interest in the acquiree at the acquisition-date fair value and recognizes any gain or loss in profit or loss.

# Business combinations prior to June 30, 2009

The different accounting treatments applicable to these business combinations are as follows:

- transaction costs directly attributable to the acquisition were included in the acquisition cost;
- non-controlling interests (previously referred to as "minority interests") were measured at the share of net assets acquired;
- step acquisitions were recognized separately and did not affect subsequently recognized goodwill.

# 2.3 Foreign currency translation

Foreign currency transactions by Group companies are translated into the functional currency using the exchange rates effective at the transaction date. Assets and liabilities denominated in foreign currencies are translated using the exchange rate effective at the reporting date. Foreign currency translation gains and losses are recognized in the income statement, except for those concerning monetary items associated with a net investment in a foreign operation. For the latter, translation differences are recognized directly in equity until the net investment is sold, when they are reclassified to the income statement.

For consolidation purposes, the assets and liabilities of Group entities denominated in foreign currencies are translated using the exchange rate effective at the reporting date. Income statement items are translated using the average exchange rate for the reporting period. Resulting foreign currency differences are recognized directly in equity and presented in a separate column ("Translation reserve").

## 2.4 Changes in scope of consolidation

#### 2021 acquisitions

During the financial year, the Group acquired the following companies or assets, which the Group deemed to be business combinations:

#### In Belgium and France

On March 10, 2021, Elis announced the acquisition of 100% of Scaldis, a European leader in the Cleanroom market (workwear for customers with specific needs: healthcare-pharmaceutical, microelectronics, aerospace). Scaldis operates on two sites: a main site in Péruwelz in Belgium and a secondary site near Lyon in France. Two-thirds of the activity is dedicated to Cleanroom, the last third being essentially traditional workwear. Scaldis generated revenue of €12.6 million in 2021. This acquisition enables Elis to strengthen its footprint in the fast-growing and profitable Cleanroom market.

#### In Brazil

The Group acquired:

- on April 30, 2021, its manufacturing subcontractor in Itinga-Araquari, MAB Indústria e Comércio, which generated annual revenue of €3.1 million in 2021 with 38 employees, almost all of them intra-group;
- on May 11, 2021, Nortelav Lavanderia Industrial in Belém, which generated annual revenue of €0.2 million in 2021 (mainly hospitality) with 11 employees.

#### In Colombia

Elis Colombia finalized the purchase of assets from two companies in Bucaramanga:

- Logística Institucional Ultramatic ("Ultramatic") on February 26, 2021. Ultramatic mainly serves the Healthcare market, and its 122 employees helped to generate revenue of €1.7 million in 2021.
- Linco on April 29, 2021. The acquisition of this company, whose 124 employees helped to generate €1.7 million in revenue in 2021, complements the previous one, with the aim of achieving industrial synergies.

#### **In Denmark**

On November 26, 2021, Elis acquired 100% of Chrisal Skadedyrsservice AS ("Chrisal"). Chrisal is a pest control company based in Stenderup, Denmark which has 15 employees and covers the entire country, with a significant presence in the Jutland region. Its revenue was €2.9 million in 2021. The current management team will remain in place and help accelerate business growth in the country.

#### In Spain

Elis Manomatic carried out:

- on February 5, 2021, the acquisition of the assets and customer portfolio of Lavandería Hotelera Andaluza (LHA). LHA owns a laundry near Málaga, in Andalusia. It employs 70 people and generated revenue of around €1.1 million in 2020;
- on July 31, 2021, the acquisition of Eliteq Sanidad Ambiental. Eliteq provides pest control services in the Valencia region with a large food industry customer base. It generated revenue of €1.5 million in 2021 and has around 20 employees;
- on September 30, 2021, the acquisition of Logralimp based in Valencia, Madrid and Seville. It generated revenue of €2.7 million in 2021 with 38 employees;

on November 29, 2021, the acquisition of Lavanderia Lizarra which operates a workwear factory 100 km from Bilbao with 28 employees. 2021 revenue of the company was €1.6 million.

These acquisitions strengthen  ${\it Elis's}$  presence in various regions of Spain.

#### In France

on January 12, 2021, Elis Prevention Nuisibles finalized the acquisition of Mondial Hygiène, a French pest control company with a customer base mainly in Paris and Île-de-France. The company has seven employees and generated revenue of €0.6 million in 2020.

On March 11, 2021, Pierrette - T.B.A. acquired 100% of HMS 3D 57. HMS 3D 57 is a pest control company in Alsace-Lorraine with around 20 employees which generated revenue of €1.4 million in 2020.

These acquisitions strengthen Elis's presence in the pest control market in France.

#### **In Great Britain**

On August 31, 2021, Elis UK Ltd acquired 100% of Pure Washrooms Ltd, a healthcare services company with 30 employees, based in Coventry. The group offers a wide range of products and services, mainly in the Midlands region. Pure Washrooms generated revenue of €3.1 million in 2021.

#### In Ireland

On July 26, 2021, the Group finalized the acquisition of PestGuard Ltd, a pest control company based in Dublin. The company has 50 employees and generated revenue of €3.3 million in 2021. This acquisition enables Elis to accelerate its development in the pest control market, which it has targeted recently in Ireland.

#### In Latvia

On March 31, 2021, Elis Tekstila Serviss A/S finalized the acquisition of the assets of Irve. Located in the Riga region, Irve has 27 employees and generated revenue of 0.9 million in 2021, of which 0.7 million in workwear and 0.2 million in flat linen.

#### In the Netherlands

On July 1, 2021, Elis Nederland BV finalized the acquisition of Arvo Protect BV, a pest control company. The company has six employees and generates annual revenue of €0.8 million.

#### In Russia

Having purchased the carpet business of Blesk InCare in 2019, the Group continued its development strategy in Russia and on December 27, 2021 purchased the Russian group's flat linen and workwear activities. Revenue of  $\ensuremath{\varepsilon} 7.8$  million in 2021 is generated 60% by flat linen and 40% by workwear. The business proved particularly resilient during the health crisis in 2020 and posted double-digit growth in 2021. It has 320 employees.

#### In Sweden

On June 1, 2021, Elis Textil Service AB finalized the acquisition of the assets of Möllers Twätt. Located in the Malmö region, this acquisition and its workforce of around 10 generated €0.8 million of revenue in 2021, mainly in flat linen.

#### Summary of the aforementioned acquisitions

The identifiable assets and liabilities as at the acquisition date were as follows:

	Fair value as at the acquisition							United					
(In millions of euros)	date	Belgium	Brazil	Colombia	Denmark	Spain	France	Kingdom	Ireland	Latvia	Netherlands	Russia	Sweden
Balance sheet													
Intangible assets	19.1	9.5	0.0	0.3	-	3.3	1.8	1.3	-	-	2.1	0.0	0.8
Right-of-use assets	1.5	0.7	-	0.1	-	0.4	-	0.1	0.2	-	-	-	0.0
Property, plant and equipment	14.5	4.1	0.3	0.8	0.0	3.5	0.1	0.0	0.1	2.0	0.1	3.2	0.2
Other non-current assets	0.7	0.5	-	0.2	-	-	-	-	-	-	-	0.0	-
Deferred tax assets	0.0	-	-	-	-	0.0	-	-	0.0	-	-	-	-
Inventories	1.6	0.8	0.2	0.0	0.1	0.0	0.1	0.0	0.2	-	0.0	0.0	-
Trade and other receivables	9.1	3.1	0.3	-	0.8	1.4	0.7	0.4	0.6	-	0.4	1.3	-
Current tax assets	0.2	0.0	0.0	-	0.0	-	-	-	-	-	-	0.1	-
Other assets	0.1	0.0	0.0	-	0.0	0.0	0.0	0.0	0.0	-	-	0.0	-
Cash and cash equivalents	6.0	1.0	0.3	-	1.8	0.8	0.1	0.2	1.4	-	-	0.4	-
Provisions	(0.6)	(0.5)	-	(0.0)	-	(0.0)	-	-	-	-	-	-	-
Borrowings and financial debt	(2.4)	(2.3)	(0.0)	-	-	(0.1)	-	-	-	-	-	-	-
Deferred tax liabilities	(3.3)	(1.9)	-	-	0.0	(0.0)	(0.3)	(0.3)	-	-	(0.5)	(0.2)	-
Lease liabilities	(1.1)	(0.4)	-	(0.1)	-	(0.5)	-	-	(0.1)	-	-	-	(0.0)
Other non-current liabilities	(0.5)	-	-	-	-	-	(0.5)	-	-	-	-	-	-
Current provisions	-	-	-	-	-	-	-	-	-	-	-	-	-
Current tax liabilities	(0.4)	(0.0)	-	-	-	(0.1)	-	(0.3)	-	-	-	-	-
Trade and other payables	(4.2)	(0.8)	(0.2)	-	(0.0)	(0.7)	(0.3)	(0.1)	(1.3)	-	(0.0)	(0.9)	-
Contract liabilities	(2.0)	-	-	-	(0.1)	-	(0.5)	(1.4)	-	-	-	(0.0)	-
Current lease liabilities	(0.7)	(0.3)	-	(0.0)	-	(0.1)	-	(0.1)	(0.1)	-	-	-	-
Other liabilities	(4.2)	(1.7)	(0.1)	(0.1)	(0.5)	(0.5)	(0.4)	(0.1)	(0.2)	-	(0.3)	(0.3)	(0.2)
Bank overdrafts and current borrowings	(6.5)	(1.2)	(0.0)	-	-	(0.1)	(0.1)	(0.0)	-	-	-	(5.1)	-
TOTAL IDENTIFIABLE NET ASSETS AND LIABILITIES AT FAIR VALUE <sup>(A)</sup>	26.9	10.7	0.9	1.1	2.3	7.3	0.7	(0.3)	1.0	2.0	1.8	(1.5)	0.9
Goodwill	68.1	9.3	0.5	2.0	13.4	4.7	4.6	8.2	10.1	0.6	0.5	14.1	_
PURCHASE PRICE	95.0	20.0	1.4	3.2	15.7	12.1	5.3	7.9	11.0	2.6	2.3	12.6	0.9
Acquisition-related transaction costs	1.9	0.1	0.1	0.2	0.1	0.2	0.6	0.1	0.4	0.0	-	0.1	0.0

<sup>(</sup>a) Provisional amount, see below.

As at December 31, 2021, due to these recent acquisitions, the initial accounting for the business combinations acquired during the last 12 months had not been completed and the amounts recognized were therefore provisional.

€23.3 million, with additional EBITDA of €5.9 million, additional operating income (before amortization of intangible assets recognized in a business combination) of €3.8 million, and additional net income of €2.8 million.

#### Residual goodwill

Residual goodwill reflects unidentifiable items, such as the Group's human capital and the expected synergies arising from the acquisitions.

#### Cash flows from acquisitions

(In millions of euros)	12/31/2021	Belgium	Brazil	Colombia	Denmark	Spain	France	United Kingdom	Ireland	Latvia	Netherlands	Russia	Sweden
Net cash acquired including subsidiaries	6.0	1.0	0.3	-	1.8	0.8	0.1	0.2	1.4	-	-	0.4	-
Amount paid	(92.9)	(20.0)	(9.4)	(3.2)	(9.1)	(11.2)	(5.2)	(7.9)	(14.9)	(2.6)	(2.3)	(5.7)	(1.4)
NET CASH FLOW	(86.9)	(19.0)	(9.0)	(3.2)	(7.2)	(10.4)	(5.1)	(7.7)	(13.5)	(2.6)	(2.3)	(5.3)	(1.4)

#### 2020 acquisitions

During the financial year, the Group acquired the following companies or assets, which the Group deemed to be business combinations:

#### In Germany and Luxembourg

On March 31, 2020, the Group closed its acquisition of a 100% interest in German group Haber. Haber is a family-owned business that operates two plants in Western Germany. It works in Germany and Luxembourg and is dedicated to flat linen and workwear rental, laundry and maintenance for customers mainly in the Healthcare sector, as well as laundry services for the personal clothing of nursing home residents. It generated revenue of €23.4 million in 2020. Haber has almost 400 employees.

#### In Brazil

On October 30, 2020, the Group acquired 100% of Clinilaves and ASPH ("Clinilaves"). Clinilaves operates two sites (with another under construction) near São Paulo and Joinville, located in Santa Catarina state. Its business focuses on the rental, laundry and maintenance of flat linen for mainly private customers in the Healthcare sector. Clinilaves generated revenue of approximately €8.8 million in 2020 and has around 490 employees. This acquisition strengthens Elis's position in the Healthcare market in Brazil and will contribute to the Group's profitable growth in the country.

#### In Colombia

On July 31, 2020, the Group acquired the assets of Fontana, which operates a site near Medellín. Its business focuses on the rental, laundry and maintenance of flat linen for customers in the Hospitality sector. It generated revenue of approximately €0.6 million in 2020 and has around 70 employees. Thanks to this acquisition, Elis is growing in the Hospitality sector in Colombia.

#### In Spain

On February 27, 2020 Indusal Centro acquired its subcontractor 2MB Servitec, located in Villares de la Reina (Salamanca province). The company posted revenue of €1 million in 2019 and has about 25 employees.

#### In France

On May 29, 2020, Elis Pest Control closed its acquisition of a 100% interest in Cap Services. Cap Services is a French pest control company with around 10 employees and approximately €1 million in revenue, operating in the Île-de-France and Eure-et-Loir regions.

#### In Great Britain

On May 11, 2020, Elis acquired a 100% interest in Central Laundry, a company with a plant in the Birmingham area. Its business focuses on the rental, laundry and maintenance of flat linen for customers in the Healthcare sector. The company generated revenue of approximately €4.3 million in 2020 and has around 85 employees.

#### In Ireland

On July 7, 2020, the Group closed its acquisition of a 100% interest in Kings Laundry Ltd in Ireland. Kings Laundry has two plants in Cork and Dublin specialized in flat linen, primarily for customers in the Hospitality sector. In 2020, Kings Laundry generated revenue of about €15.5 million. This acquisition, which complements Elis's existing network, will generate synergies and expand the Group's portfolio of customers.

#### **In Norway**

On March 31, 2020 Berendsen Tekstil Service AS finalized the acquisition of the assets of Skovly, a company specializing in the rental and maintenance of mops and mats. Skovly operates in the Oslo and Stavanger regions and generated revenue of approximately €1.6 million in 2020. It has around 20 employees.

#### In the Czech Republic and Germany:

On January 31, 2020, the Group acquired 100% of Textile Washing Company in the Czech Republic. Textile Washing Company is a family-owned group located in Kralovice whose business is dedicated exclusively to the rental and maintenance of flat linen for customers mainly from the Hospitality sector. In 2020, it generated revenue of around €1.3 million. The TWC group has almost 60 employees.

#### Summary of the aforementioned acquisitions

The identifiable assets and liabilities as at the acquisition date were as follows:

(In millions of euros)	Fair value as at the acquisition date	Germany & Luxembourg	Brazil	Colombia	Spain	France	United Kingdom	Ireland	Norway	Czech Republic	Denmark	Sweden
Balance sheet							-		· ·			
Intangible assets	44.3	15.7	7.4	0.2	-	1.0	2.0	15.7	2.1	0.1	-	-
Right-of-use assets	9.4	1.1	1.7	-	-	0.2	-	6.3	0.2	-	-	-
Property, plant and equipment	31.6	8.4	6.6	0.2	0.2	0.0	0.8	13.8	-	1.6	-	-
Other non-current assets	1.1	0.0	-	-	-	-	-	-	-	1.1	-	-
Inventories	1.9	0.1	-	-	-	0.0	0.1	1.7	-	0.0	-	-
Trade and other receivables	8.5	2.8	1.2	-	0.1	0.3	0.8	3.1	-	0.2	-	-
Current tax assets	(0.0)	0.1	-	-	-	-	(0.1)	0.0	-	-	-	-
Other assets	0.2	0.1	0.0	-	-	0.0	0.0	-	-	0.0	-	-
Cash and cash equivalents	7.3	1.0	0.0	-	0.1	0.2	0.7	5.4	-	(0.0)	-	-
Provisions	(3.0)	(0.9)	(0.1)	-	-	-	-	(0.1)	-	(1.9)	-	-
Borrowings and financial debt	(1.1)	(0.1)	(0.1)	-	(0.1)	(0.0)	-	(0.8)	-	(0.0)	-	-
Deferred tax liabilities	(2.8)	(0.1)	-	-	-	(0.3)	(0.5)	(2.0)	-	0.1	-	-
Lease liabilities	(7.8)	(0.6)	(1.6)	-	(0.0)	(0.1)	-	(5.3)	(0.1)	-	-	-
Other non-current liabilities	(2.8)	(0.7)	(0.3)	-	(0.2)	-	-	(0.1)	-	(1.6)	-	-
Current provisions	(0.4)	-	(0.4)	-	-	-	-	-	-	-	-	-
Current tax liabilities	(0.2)	(0.1)	(0.1)	-	-	0.0	-	0.0	-	-	-	-
Trade and other payables	(5.2)	(1.9)	(1.6)	-	(0.1)	(0.0)	(0.2)	(1.2)	-	(0.1)	-	-
Contract liabilities	(0.2)	-	-	-	-	(0.2)	-	-	-	-	-	-
Current lease liabilities	(1.6)	(0.5)	(0.0)	-	(0.0)	(0.0)	-	(1.0)	(0.1)	-	-	-
Other liabilities	(5.5)	(1.2)	(0.7)	(0.0)	(0.1)	(0.1)	(0.5)	(2.6)	-	(0.1)	-	-
Bank overdrafts and current borrowings	(3.2)	(2.8)	(0.3)	-	(0.1)	(0.0)	-	0	-	-	-	-
TOTAL IDENTIFIABLE NET ASSETS AND LIABILITIES AT FAIR VALUE	70.4	20.2	11.6	0.4	(0.3)	1.0	2.9	33.0	2.1	(0.6)	-	
Goodwill	36.0	-	15.6	0.7	0.3	0.7	2.9	14.0	-	1.8	-	-
PURCHASE PRICE	106.4	20.2	27.2	1.1	0.0	1.7	5.9	47.0	2.1	1.2	-	-
Acquisition-related transaction costs	4.4	0.5	0.1	0.2	-	0.0	1.3	1.8	-	0.2	0.2	-

Since being acquired in 2020, the acquired companies have contributed  $\ensuremath{\in} 31.0$  million to revenue,  $\ensuremath{\in} 8.5$  million to EBITDA,  $\ensuremath{\in} 2.1$  million to operating income (before amortization of intangible assets recognized in a business combination) and  $\ensuremath{\in} 2.7$  million to net loss for the period. If these acquisitions had taken place at the beginning of 2020, the additional revenue would have been  $\ensuremath{\in} 25.2$  million, with additional EBITDA of  $\ensuremath{\in} 8.0$  million, additional operating income (before amortization of intangible assets

recognized in a business combination) of §1.1 million, and additional net income of §0.2 million.

#### Residual goodwill

Residual goodwill reflects unidentifiable items, such as the Group's human capital and the expected synergies arising from the acquisitions.

#### **CASH FLOWS FROM ACQUISITIONS**

(In millions of euros)	12/31/2020	Germany & Luxembourg	Brazil	Colombia	Spain	France	United Kingdom	Ireland	Norway	Czech Republic	Denmark	Sweden
Net cash acquired including subsidiaries	7.3	1.0	0.0	-	0.1	0.2	0.7	5.4	-	(0.0)	-	-
Amount paid	(94.9)	(20.2)	(15.6)	(3.8)	(0.7)	(1.7)	(5.8)	(42.0)	(2.1)	(1.3)	(0.5)	(1.3)
NET CASH FLOW	(87.6)	(19.2)	(15.6)	(3.8)	(0.6)	(1.5)	(5.1)	(36.6)	(2.1)	(1.3)	(0.5)	(1.3)

# 2.5 Non-controlling interests

No detailed information is provided under IFRS 12 as there is no subsidiary with material non-controlling interests.

# 2.6 Off-balance sheet commitments relating to changes in the consolidation scope

Commitments given relate to guarantees granted by Elis in connection with disposals. They totaled  $\{0.6\}$  million as at December 31, 2021 (compared to  $\{11.1\}$  million as at December 31, 2020).

Commitments received totaled  $\in 106.0$  million as at December 31, 2021 (compared to  $\in 119.2$  million as at December 31, 2020) and correspond to the maximum guarantees granted to Elis in connection with its acquisitions.

### 2.7 Impact of the Covid-19 pandemic

From mid-March 2020, Elis suffered significant disruption to its activities due to the Covid-19 pandemic: lockdowns and travel restrictions were imposed in most countries where the Group operates. From January 2021, due to new waves of the Covid-19 pandemic and cases diagnosed with new variants of the virus, some countries reimposed lockdowns and travel restrictions.

Similar to its assessment as at December 31, 2020, the Group has concluded that the going concern basis of accounting remains appropriate. At the date of approval of these financial statements, however, there is still n uncertainty about the impact of new variants and about the change in business and customer demand.

At its request in the first half of 2020, Elis had obtained an adjustment of its financial covenant tests as at June 30, 2020, December 31, 2020 and June 30, 2021 in order to address the consequences of the pandemic on its leverage ratio. As part of the implementation of its new revolving credit facility signed on November 9, 2021 and the amendment to the USPP financing documentation signed on February 7, 2022, the covenant ratio applicable as at December 31, 2021 was set at 4.00x. At December 31, 2021, the Group largely met this ratio (2.96x). The standard covenant ratio of 3.75x will be reapplied from June 30, 2022.

The Company reviewed the impacts of the Covid-19 crisis on the recognition and measurement of assets, liabilities, income and expenses in the financial statements for the year just ended. As was the case at December 31, 2020, the main impact identified relates to impairment testing of unamortized intangible assets. At

December 31, 2021, as described in Note 6.5 "Impairment losses on non-current assets", the Group has not recognized any impairment losses.

The main impacts on the income statement are:

- a significant decrease in year-on-year income from ordinary activities during the first quarter of 2021 (€658.2 million compared with €759.2 million in 2020); Covid-19 explains most of this change;
- a strong year-on-year improvement in the second quarter of 2021 (€717.3 million compared with €592.6 million in 2020), mainly due to a base effect resulting from the strict lockdown in spring 2020;
- revenues grew sharply in the second half of 2021, up by 15.0% year on year (€1,672.7 million in 2021, compared with €1,454.5 million in 2020), due in particular to business recovering and to there being fewer restrictions in place.
- The cumulative effect over the financial year is presented in Note 3.1 "Income from ordinary activities";
- on increase in earnings (EBITDA in particular, as presented in Note 3.2 "Earnings"), which reflects the increase in revenue. The EBITDA margin increased thanks to the operational measures implemented since the previous financial year to deal with the situation.

# 2.8 Financing

On September 23, 2021, as part of its EMTN (Euro Medium Term Notes) program, Elis carried out a  $\rm \& 200$  million bond issue maturing in 2028 and offering a fixed annual coupon of 1.625%. These bonds are fungible and form a single series with the existing  $\rm \& 350$  million of bonds maturing in 2028 and offering a fixed annual coupon of 1.625%, issued on October 3, 2019. Elis placed the New Bonds at 100.125% of par, corresponding to a yield of 1.60% for a maturity of around 6.5 years. The income from these bonds was allotted to the partial redemption of the  $\rm \& 650$  million February 2018 bond issue maturing in 2023 and offering a fixed annual coupon of 1.875%. This operation, which continues the Group's active refinancing strategy, extended the average maturity of its debt.

On November 9, 2021, Elis signed a new €900 million syndicated revolving credit facility with a group of 13 customer-driven retail banks. This new credit facility, which matures in five years (November 2026) and has two single-year extension options (\*5+1+1" years), replaces the two existing revolving credit lines of €500 million and €400 million respectively taken out in January and

November 2017. This refinancing secures and extends the Group's liquidity profile, while also reducing its annual financial expense by around €1.5 million thanks to more competitive pricing on commitment fees than on the previous facilities. Considering the high priority given by the Elis Group to social, societal, and environmental issues, integrating CSR as a core component of its financing policy by way of this new credit facility was the natural next step for the Group. This new facility includes a margin adjustment mechanism linked to the achievement of annual targets for two of the Group's core sustainable development indicators:

- water consumption, which the Group is committed to reducing by 30% per kg of linen delivered over the period from 2018 to 2030 for its laundries in Europe;
- gender balance, with a commitment to increase the proportion of women in executive and management positions to 42% by 2030 (34% in 2020).

#### Events after the reporting period relating to changes 2.9 in the consolidation scope

On January 31, 2022, the Group acquired:

- ) in France: the assets of Leasilinge, which specializes in the restaurant market in Île de France (14 employees). Amid the background of the Covid-19 crisis, 2021 revenue was €0.9 million;
- in Slovakia: the assets of Worldcolour sro, which operates a flat linen and workwear laundry in Trenčín (42 employees). The volume of business purchased amounts to €1.1 million, of which €0.5 million is in subcontracting already performed through Elis's

On February 4, 2022, Elis acquired the assets of Magic Mats Ltd, which is on the outskirts of Dublin, Ireland and generates annual revenue of €0.6 million (4 employees).

On February 15, 2022, the Group signed an agreement for the acquisition of 100% of Textilservice Jöckel ("Jöckel") in Germany. The completion of the transaction is subject to normal regulatory conditions. The Jöckel group is entirely dedicated to Healthcare

customers (hospitals and care homes) and has two laundries in the Hesse and Thuringia regions. Revenue in 2021 was close to €20 million. The current management team will remain in place and help accelerate business growth in the country. This transaction enables Elis to continue consolidating its positions in Germany in the growth Healthcare segment.

On February 28, 2022, Elis further expanded its Pest Control business in Denmark by acquiring 100% of Absolut Skadedyrsservice AS ("Absolut"). The Absolut company has 13 employees and is based in greater Copenhagen. Its annual revenue is around €2.1 million.

On March 3, 2022, the Group acquired 100% of Golden Clean SA in Chile. Golden Clean has two laundries in Santiago and Antofagasta and serves customers in the Healthcare and Hospitality sectors. The company generated revenue of approximately €6 million in 2021 and has almost 250 employees.

#### **SEGMENT INFORMATION** NOTE 3

#### **Accounting policies**

The Group is structured into six main operating segments, based mainly on geography. In grouping different countries together, the Group used its best judgment and considered that the groupings presented best reflect the similar economic characteristics and long-term growth maturity of each

The geographical breakdown of rental and maintenance services for textiles and hygiene and well-being appliances is as follows:

- UK & Ireland;
- › Central Europe: Germany, Austria, Belgium, Luxembourg, the Netherlands, Poland, the Czech Republic, Hungary, Slovakia and Switzerland:

- > Scandinavia & Eastern Europe: Denmark, Finland, Norway, Sweden, Estonia, Latvia, Lithuania and Russia;
- Southern Europe: Spain, Andorra, Italy and Portugal;
- Latin America: Brazil, Chile and Colombia.

The other segments include the manufacturing entities that comprise the cash-generating units Le Jacquard Français (designer and manufacturer of table, kitchen and bath linen in France) and Kennedy Hygiene (manufacturer of hygiene appliances in the United Kingdom) and holding companies.

To track performance, management monitors each segment's EBITDA. Financing costs and income tax expense are primarily monitored at the Group level.

### 3.1 Revenue

#### 2021

(In millions of euros)	France	UK & Ireland	Central Europe	Scandinavia & Eastern Europe	Southern Europe	Latin America	Eliminations & other segments	Total
External customers	953.8	364.2	735.3	498.9	235.9	234.1	26.1	3,048.3
Inter-segment	2.9	0.1	3.4	0.1	0.2	-	(6.6)	-
SEGMENT REVENUE	956.7	364.3	738.6	499.0	236.1	234.1	19.4	3,048.3

#### 2020

(In millions of euros)	France	UK & Ireland	Central Europe	Scandinavia & Eastern Europe	Southern Europe	Latin America	Eliminations & other segments	
External customers	867.8	305.1	704.2	474.0	198.2	213.4	43.5	2,806.3
Inter-segment	1.4	0.5	3.4	0.3	0.2	-	(5.8)	-
SEGMENT REVENUE	869.2	305.6	707.6	474.3	198.4	213.4	37.7	2,806.3

# 3.2 Income (loss)

#### **Non-IFRS** indicators

EBIT is defined as net income (loss) before net financial income (loss), income tax, share in net income of equity-accounted companies, amortization of intangible assets recognized in a business combination, goodwill impairment losses, other operating income and expense, miscellaneous financial items (bank fees recognized in operating income)

and IFRS 2 expense (share-based payments). A reconciliation of EBIT with the consolidated income statement is presented below.  $\,$ 

EBITDA is defined as EBIT before depreciation and amortization, net of the portion of grants transferred to income. A reconciliation of EBITDA with the consolidated income statement is presented below.

### 2021

(In millions of euros)	France	UK & Ireland	Central Europe	Scandinavia & Eastern Europe	Southern Europe	Latin America	Eliminations & other segments	Total
Operating income before other income and expenses and amortization of intangible assets recognized in a business combination	178.3	9.7	79.5	88.3	7.4	35.6	(40.1)	358.8
Miscellaneous financial items	0.5	0.1	0.1	0.0	0.2	0.1	0.5	1.6
Expenses related to share- based payments	1.4	0.0	0.1	0.0	-	-	26.5	28.0
EBIT	180.2	9.9	79.7	88.4	7.6	35.7	(13.0)	388.3
Depreciation and amortization, net of the portion of grants transferred to income	193.5	102.2	160.8	103.6	60.1	42.1	1.4	663.7
EBITDA	373.7	112.1	240.5	191.9	67.7	77.8	(11.6)	1,052.1
EBITDA margin	39.1%	30.8%	32.6%	38.5%	28.7%	33.2%		34.5%

### 2020

(In millions of euros)	France	UK & Ireland	Central Europe	Scandinavia & Eastern Europe	Southern Europe	Latin America	Eliminations & other segments	Total
Operating income before other income and expenses and amortization of intangible assets recognized in a business combination	129.0	(11.4)	76.1	86.0	(19.5)	35.8	(19.5)	276.4
Miscellaneous financial items	0.6	0.1	0.1	0.0	0.2	0.1	0.4	1.4
Expenses related to share- based payments	0.3	-	-	-	-	-	13.3	13.6
EBIT  Depreciation and amortization,	129.9	(11.3)	76.2	86.0	(19.3)	35.8	(5.8)	291.5
net of the portion of grants transferred to income	200.0	100.0	154.9	98.4	65.1	36.3	1.4	656.1
EBITDA	329.9	88.7	231.0	184.4	45.7	72.1	(4.3)	947.6
EBITDA margin	38.0%	29.0%	32.7%	38.9%	23.0%	33.8%		33.8%

# 3.3 Information by region

(In millions of euros)	12/31/2021	12/31/2020
France (including Le Jacquard Français)	964.4	876.3
Germany	388.0	380.4
United Kingdom (including Kennedy Hygiene)	316.1	289.0
Sweden	204.4	197.9
Brazil	193.4	181.2
Denmark	186.1	180.5
Netherlands	135.8	135.4
Spain and Andorra	160.3	126.1
Other countries	499.9	439.5
REVENUE	3,048.3	2,806.3

(In millions of euros)	12/31/2021	12/31/2020
France (including Le Jacquard Français)	2,370.9	2,363.9
Sweden	827.1	865.0
Denmark	644.1	653.0
Netherlands	514.9	522.1
Germany	480.0	486.5
United Kingdom (including Kennedy Hygiene)	450.3	432.2
Brazil	369.1	360.7
Spain and Andorra	282.8	281.5
Other countries	978.0	909.9
NON-CURRENT ASSETS	6,917.3	6,874.7

The non-current assets presented above comprise goodwill, property, plant and equipment, intangible assets and right-of-use assets.

### NOTE 4 OPERATING DATA

#### 4.1 Revenue

Revenues are recognized once the Group has delivered the promised goods or service to the customer.

#### **Accounting policies**

#### Services

Revenue from services is recognized as and when the services are rendered

The five-step model introduced by IFRS 15 requires, among other things, the identification of the performance obligations set out in each service contract. Almost all of the Group's revenue is derived from the sale of services under multi-year contracts. An analysis of contracts shows that, in general, the various services promised to customers constitute a single performance obligation.

Revenue from services is recognized in the period in which the services are delivered, as the customer benefits from these

services as and when Elis delivers them. These services are most often invoiced and paid on a monthly basis: Group entities are entitled to receive payment from a customer for an amount directly corresponding to the value to the customer of the performance obligation they have fulfilled up to the relevant date.

Where these services are invoiced in advance as part of a subscription of one month or more, the portion of the invoice corresponding to a service not yet rendered is recognized under "Contract liabilities."

#### Sale of goods

Revenue from the sale of goods is recognized on the date on which control of the asset sold is transferred to the customer.

# 4.2 Disaggregation of revenue

Revenue from services is generated by three main activities: flat linen, workwear, and hygiene and well-being solutions. These services are rendered to customers who mainly operate in the Hospitality, Industry, Commerce and Services, and Healthcare sectors.

#### 2021

(In millions of euros)	France	UK & Ireland	Central Europe	Scandinavia & Eastern Europe	Southern Europe	Latin America	Other segments	Total
Flat linen	312.8	216.9	253.1	85.4	133.2	181.2	-	1,182.6
Workwear	381.6	118.2	405.2	205.2	70.3	46.6	-	1,227.1
Hygiene and well-being	290.4	16.5	60.6	175.9	32.7	0.0	0.5	576.7
Other	(31.0)	12.6	16.3	32.5	(0.4)	6.3	25.6	61.9
Revenue by service	953.8	364.2	735.3	498.9	235.9	234.1	26.1	3,048.3
Hospitality	233.3	87.1	67.1	59.8	88.5	12.4	-	548.3
Industry	208.0	71.6	243.3	293.2	51.8	54.2	-	922.1
Healthcare	190.6	160.6	302.7	68.6	42.7	166.3	-	931.5
Commerce and services	352.9	44.8	122.1	77.3	52.9	1.3	-	651.4
Other	(31.0)	0.0	0.0	0.0	0.0	(0.0)	26.1	(5.0)
Revenue by customer segment	953.8	364.2	735.3	498.9	235.9	234.1	26.1	3,048.3
Services (supplied over a given period)	952.1	348.6	716.2	468.4	235.5	226.4	2.9	2,950.0
Sales of goods (supplied on a specific date)	1.7	15.6	19.2	30.5	0.4	7.7	23.1	98.3
REVENUE	953.8	364.2	735.3	498.9	235.9	234.1	26.1	3,048.3

#### 2020

(In millions of euros)	France	UK & Ireland	Central Europe	Scandinavia & Eastern Europe	Southern Europe	Latin America	Other segments	Total
Flat linen	255.3	182.9	248.5	74.6	107.1	157.6	-	1,025.9
Workwear	355.5	97.8	382.1	190.7	57.0	43.4	-	1,126.6
Hygiene and well-being	281.4	14.8	58.7	176.3	33.9	0.0	0.6	565.8
Other	(24.4)	9.6	14.9	32.5	0.1	12.4	42.9	88.0
Revenue by service	867.8	305.1	704.2	474.0	198.2	213.4	43.5	2,806.3
Hospitality	188.8	53.9	63.2	49.1	64.0	7.7	-	426.7
Industry	196.0	70.2	230.3	288.8	41.3	53.1	-	879.6
Healthcare	180.9	142.1	288.2	62.0	39.0	151.9	-	864.1
Commerce and services	326.7	39.0	122.4	74.2	53.9	0.8	-	616.9
Other	(24.6)	0.0	(0.0)	(0.0)	(0.0)	0.0	43.5	19.0
Revenue by customer segment	867.8	305.1	704.2	474.0	198.2	213.4	43.5	2,806.3
Services (supplied over a given period)	865.9	293.2	689.0	444.7	198.0	211.4	4.9	2,707.2
Sales of goods (supplied on a specific date)	1.9	11.9	15.2	29.3	0.2	2.0	38.6	99.1
REVENUE	867.8	305.1	704.2	474.0	198.2	213.4	43.5	2,806.3

#### 4.3 Contract balances

#### **Accounting policies**

#### Contract assets

Current contract assets represent services that were rendered to customers during the final months of the reporting period and for which invoices have not yet been issued. These amounts are transferred to trade receivables when the Group acquires an unconditional right to the receivable. This generally happens when the invoice is sent to the customers.

#### **Contract liabilities**

Current contract liabilities reflect deferred income, i.e., the invoicing of services that will mainly be performed in the month following the close of the reporting period.

The amounts of trade receivables and assets and liabilities on contracts with customers are presented in Note 4.4 "Trade and other receivables and contract assets" and Note 4.9 "Other current assets and liabilities."

#### Contract costs

IFRS 15 requires that the incremental costs of obtaining a contract with a customer whose term exceeds one year must be recognized in assets and amortized over the same period. In the Group's case, this asset item corresponds in particular to sales commissions paid in proportion to the amount or number of contracts signed. The change in this asset item (classified as "Non-current assets") between two reporting periods is recognized in the income statement under "Selling, general and administrative expenses."

Revenue recognized during the year includes the full amount that was shown in the opening balance of contract liabilities at the beginning of the year.

#### 4.4 Trade and other receivables and contract assets

#### **Accounting policies**

Trade and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. They are included in current assets.

Trade receivables are subject to impairment for "expected credit losses," which requires the Group to exercise its judgment in assessing expected credit losses over the entire

life of the receivable. To do this, the Group mainly uses an impairment matrix based on historical data. These impairment losses are recognized in operating income.

The Group derecognizes financial assets whenever the contractual rights to the assets expire or are relinquished by the Company or when the Company transfers or assigns its rights and substantially all of the associated risks and rewards.

(In millions of euros)	12/31/2021	12/31/2020
Trade receivables and notes receivable (gross)	600.6	533.4
(-) Impairment of trade receivables	(57.8)	(67.1)
TRADE RECEIVABLES AND NOTES RECEIVABLE	542.8	466.3
Other receivables	57.9	50.7
TOTAL TRADE AND OTHER RECEIVABLES	600.7	517.0
Contract assets	38.1	27.6
TOTAL TRADE AND OTHER RECEIVABLES AND CONTRACT ASSETS	638.8	544.7
collection expected in less than one year	638.8	544.7
collection expected in more than one year	-	-

Changes in trade and other receivables and contract assets during the financial years presented are analyzed as follows:

(In millions of euros)	12/31/2021	12/31/2020
As at January 1	544.7	668.6
Change in gross WC	68.4	(100.8)
Change in write-downs	8.4	(13.7)
Change in net WC	76.8	(114.5)
Increase related to business combinations	9.1	8.5
Translation differences	1.8	(15.5)
Change in receivables on disposal of fixed assets	3.4	(0.8)
Other movements	2.9	(1.7)
AT DECEMBER 31	638.8	544.7

The change in gross WC in 2021 is mainly due to the recovery of business after the coronavirus crisis.

Movements in the impairment of trade receivables are as follows:

(In millions of euros)	Impairment loss
As at December 31, 2020	(67.1)
Movements for the year	8.4
Changes in consolidation scope	(0.1)
Translation differences	(0.2)
Other	1.3
AS AT DECEMBER 31, 2021	(57.8)

#### **Credit risk**

The management of credit risk is described in detail in Note 8.1 "Financial risk management."

# 4.5 Depreciation, amortization, provisions and other costs by type

(In millions of euros)	12/31/2021	12/31/2020
Depreciation and amortization (net of the portion of grants transferred to income)		
<ul> <li>included in Operating income before other income and expense and amortization of intangible assets recognized in a business combination</li> </ul>		
Textile rental, laundry and maintenance items	(386.9)	(390.7)
Other leased items	(28.5)	(27.7)
Other property, plant and equipment and intangible assets	(156.3)	(155.0)
Right-of-use assets	(92.6)	(83.0)
Portion of grants transferred to income	0.6	0.3
included in other operating income and expenses	0.0	(1.6)
amortization of intangible assets recognized in a business combination	(81.0)	(93.9)
included in income from discontinued operations	-	-
TOTAL DEPRECIATION AND AMORTIZATION (NET OF THE PORTION OF GRANTS TRANSFERRED TO INCOME)	(744.7)	(751.6)
Additions to or reversals of provisions		
<ul> <li>included in Operating income before other income and expense and amortization of intangible assets recognized in a business combination</li> </ul>	1.7	(0.4)
included in other operating income and expenses	(2.0)	0.3
TOTAL ADDITIONS TO OR REVERSALS OF PROVISIONS	(0.3)	(0.1)

## 4.6 Other operating income and expenses

#### **Accounting policies**

Items of material amounts that are unusual, abnormal or infrequent are disclosed separately in the income statement under "Other operating income and expenses," in order to better reflect Group performance.

(In millions of euros)	12/31/2021	12/31/2020
Costs related to acquisitions and earnout adjustments	(5.1)	(5.7)
Restructuring costs	(6.4)	(33.4)
Additional costs directly related to Covid-19 (o)	-	(22.2)
Litigation	0.1	(0.9)
Net gain (loss) on site disposals	1.8	0.3
Expenses relating to site disposal	(0.1)	(0.5)
Environmental rehabilitation costs	0.8	(1.4)
Other (b)	(7.2)	(0.8)
OTHER OPERATING INCOME AND EXPENSES	(16.1)	(64.5)

<sup>(</sup>a) Additional costs directly related to Covid-19 corresponded to additional costs directly related to the event itself during the second quarter of 2020 that would not have been incurred or recognized if the first lockdown had not taken place (such as costs for protecting and securing Group facilities and the employees and partners working there totaling €3.3 million, one-time bonuses for staff who worked during that period totaling €3.6 million, fees for renegotiating financial covenant tests, etc.), and additional compensation not covered by government measures totaling €11.9 million.

#### 4.7 Inventories

#### **Accounting policies**

Inventories are measured at the lower of cost and net realizable value. Impairment losses are recognized whenever the probable realizable value is lower than the cost price.

Inventories of raw materials, consumables, spare parts and goods for resale are recorded at acquisition cost and have high turnover.

Goods in progress and finished goods (linen, textiles and hygiene appliances) are measured at production cost, which includes:

- the acquisition cost of raw materials;
- direct production costs;
- overhead that can be reasonably linked to the production of the goods.

(In millions of euros)	12/31/2021	12/31/2020
Raw materials, supplies	40.8	36.6
Work in progress	0.2	0.3
Intermediate and finished goods	16.1	14.4
Goods for resale	81.8	85.9
INVENTORIES	138.8	137.3
o/w inventories (at cost)	143.7	142.1
o/w write-downs	(4.8)	(4.9)

Changes in net inventories during the financial years presented are analyzed as follows:

(In millions of euros)	12/31/2021	12/31/2020
As at January 1	137.3	124.8
Change in gross inventory	(1.1)	13.5
Change in write-downs	0.1	(0.5)
Change in net inventory	(1.0)	13.0
Increase related to business combinations	1.6	1.9
Translation differences	1.0	(3.1)
Other movements	(0.0)	0.7
AT DECEMBER 31	138.8	137.3

<sup>(</sup>b) The "miscellaneous" item in 2021 mainly corresponds to a €5.8 million provision for a loss-making contract in Denmark.

# 4.8 Trade and other payables

(In millions of euros)	12/31/2021	12/31/2020
Trade payables	233.6	193.9
Trade payables (fixed assets)	16.7	14.5
Other payables	12.6	12.8
TOTAL TRADE AND OTHER PAYABLES	262.9	221.3

Changes in trade and other payables during the financial years presented are analyzed as follows:

(In millions of euros)	12/31/2021	12/31/2020
As at January 1	221.3	288.5
Change in WC	35.3	(57.7)
Increase related to business combinations	4.2	5.2
Translation differences	1.1	(7.9)
Change in trade payables (fixed assets)	(0.9)	(5.5)
Other movements	1.9	(1.3)
AT DECEMBER 31	262.9	221.3

The change in WC is mainly due to the decline in business and purchases at the end of the 2020 financial year due to the Covid-19 crisis.

# 4.9 Other current assets and liabilities

(In millions of euros) Note	s 12/31/2021	12/31/2020
Prepaid expenses	13.5	15.9
Current asset derivatives – cash flow hedging 8.	3.1	(0.0)
Other current asset derivatives	1.3	1.5
Other assets	0.9	1.5
TOTAL OTHER ASSETS	18.9	18.8
Deposits received	10.5	10.7
Payroll-related liabilities	194.2	175.1
Tax liabilities and other debt	166.0	149.2
Deferred consideration payable on acquisitions	4.1	4.4
Liability for repurchase commitments to non-controlling interests	1.2	1.8
Current liability derivatives – cash flow hedging 8.	0.0	3.0
Other current liability derivatives	0.7	1.7
Investment grants	2.0	1.9
TOTAL OTHER LIABILITIES	378.7	347.7
Contract liabilities	74.9	62.7
TOTAL CONTRACT AND OTHER LIABILITIES	453.6	410.5

Changes in other assets during the financial years presented are analyzed as follows:

(In millions of euros)	12/31/2021	12/31/2020
As at January 1	18.8	21.1
Change in WC	(2.8)	(2.4)
Increase related to business combinations	0.1	0.2
Translation differences	0.3	(0.3)
Change in derivatives	3.0	1.1
Other movements	(0.5)	(0.8)
AT DECEMBER 31	18.9	18.8

The changes in contract liabilities and other current liabilities during the financial years presented are as follows:

(In millions of euros)	12/31/2021	12/31/2020
As at January 1	410.5	430.5
Change in WC	45.5	(20.3)
Increase related to business combinations	6.2	5.6
Translation differences	3.8	(8.2)
Change in debt related to business combinations	(0.8)	1.3
Change in derivatives	(4.0)	2.3
Other movements	(7.6)	(0.6)
AT DECEMBER 31	453.6	410.5

The change in WC is mainly due to a contraction in business at the end of 2020, with a reduction in the workforce and in the amount of VAT to be paid.

#### NOTE 5 EMPLOYEE BENEFITS EXPENSE

# 5.1 Average number of employees

(In number of people)	12/31/2021	12/31/2020
Executives	2,951	2,949
Supervisory personnel	2,736	3,020
Employees	4,553	4,704
Service employees	6,688	6,276
Other employees	30,914	29,719
Total employees per category	47,841	46,668
France	11,809	11,976
Other countries	36,032	34,692
Total employees	47,841	46,668

# 5.2 Expenses related to employee benefits

#### **Accounting policies**

Payments by the Group to defined contribution plans are expensed as incurred.

In the case of post-employment defined benefit plans, the cost of benefits is estimated using the projected unit credit method. Under this method, rights to benefits are allocated to service periods using the plan's vesting formula and by applying a linear progression when vesting is not uniform over subsequent service periods. Future payments corresponding to benefits granted to employees are estimated on the basis of assumptions regarding salary increase rates, retirement age and mortality, after which their present value is

calculated using the interest rate on long-term bonds issued by investment grade issuers.

Actuarial gains and losses relating to obligations arising as a result of defined benefit plans are recognized directly in equity.

The voluntary separation measures were recognized by deducting them from their related costs during the period in which salaries were recorded in accordance with IAS 20 "Accounting for Government Grants and Disclosure of Government Assistance".

(In millions of euros)	12/31/2021	12/31/2020
Wages and salaries	(985.6)	(904.9)
Payroll taxes	(252.0)	(230.9)
Mandatory/optional profit-sharing	(23.8)	(14.5)
Other employee benefits	(2.3)	1.0
Equity-settled share-based payments	(28.0)	(13.6)
TOTAL EMPLOYEE BENEFIT EXPENSES FROM CONTINUING OPERATIONS	(1,291.7)	(1,162.9)

#### 5.3 **Employee benefit assets/liabilities**

#### **Accounting policies**

#### **Defined contribution plans**

The Group pays contributions under a range of mandatory systems or on a voluntary basis under contractual agreements. The Group's obligation is limited to paying the contributions.

#### **Defined benefit plans**

The Elis Group's commitments to defined benefit plans and other post-employment benefits relating to its French subsidiaries consist of:

- > supplementary retirement benefits paid to a category of senior executives. The supplementary retirement plan, for which all the beneficiaries have already retired, is now closed;
- retirement benefits paid to employees when they retire in accordance with French regulations;
- ) long-service awards, for which the amount paid depends on

The commitments of the Group's subsidiaries in the United Kingdom are grouped in a single pension plan specific to them. These commitments are covered by a dedicated external fund set up on February 1, 2016 and covering all commitments at that date, so as not to have to make additional payments except in extraordinary circumstances. The last three-year review of the fund's valuation under UK regulations was carried out in February 2019 and confirmed the fund's ability to meet its commitments.

The benefits paid to the beneficiaries of this plan depend on their seniority in the plan and their compensation in the final

years preceding their retirement. The benefits paid are adjusted by 5% each year for rights vested before February 1, 1999, and in line with the Consumer Price Index for commitments vested after that date. The terms and conditions governing the management of the plan's assets are defined by UK regulations, as well as the relationship between the Group and the managers (trustees) of the fund. Responsibility for the management of the fund, including decisions on asset allocation and calls for contributions, rests jointly with the Group and the fund managers, the latter comprising representatives of the Group and beneficiaries of the plan in accordance with current regulations.

A comparatively small defined benefit plan also exists in the Republic of Ireland. It is also covered by a dedicated external

The commitments of the Group's subsidiaries in Sweden stem mainly from their participation in the ITP-2 plan covering certain categories of private sector employees born before

The Group's Swiss subsidiaries have employee benefit liabilities in accordance with the Swiss Law on Occupational Benefits.

#### **Employee-related liabilities**

The corresponding obligations are measured using the projected unit credit method.

The Group's obligations are partially funded by external funds. Unfunded amounts are covered by provisions recognized in the balance sheet.

The Group's end-of-service benefit obligations towards employees of its French subsidiaries are now measured pursuant to the IFRS IC Decision "Attributing Benefit to Periods of Service (IAS 19)" presented above in Notes 1.2 and 1.4.

The following table shows changes in the liability recognized in the Elis Group's balance sheet:

(In millions of euros)	Obligation	Fair value of plan assets	Net Liability (Asset)
As at December 31, 2019, published	609.3	522.2	87.1
IAS 19 - IFRS IC decision	(2.0)		(2.0)
As at January 1, 2020, adjusted	607.2	522.2	85.0
Current service cost	7.4		7.4
Interest expense	9.5	9.0	0.5
Benefit paid	(27.0)	(22.8)	(4.2)
Employee contributions	4.9	4.9	-
Employer contributions		2.9	(2.9)
Past service cost	(1.3)		(1.3)
Plan amendments	(1.0)		(1.0)
Plan curtailments or settlements	(2.3)	(2.2)	(0.1)
Return on plan assets		57.6	(57.6)
Actuarial gains and losses	45.4		45.4
Increase related to business combinations and other movements	(1.7)	(1.7)	-
Reclassification to liabilities directly related to assets held for sale			
Translation adjustments	(19.7)	(23.4)	3.7
As at December 31, 2020	621.4	546.6	74.8
Current service cost	9.3		9.3
Interest expense	7.6	7.0	0.6
Benefit paid	(25.2)	(21.4)	(3.8)
Employee contributions	2.8	2.8	-
Employer contributions		2.8	(2.8)
Past service cost	(0.0)		(0.0)
Plan amendments	(0.4)		(0.4)
Plan curtailments or settlements	0.0		0.0
Return on plan assets		0.9	(0.9)
Actuarial gains and losses	(20.3)		(20.3)
Increase related to business combinations and other movements			-
Reclassification to liabilities directly related to assets held for sale			
Translation adjustments	31.8	34.3	(2.4)
AS AT DECEMBER 31, 2021	627.0	572.9	54.0

#### FUNDED STATUS OF EMPLOYEE BENEFIT OBLIGATION

(In millions of euros)	12/31/2021	12/31/2020
Present value of unfunded obligations	46.7	86.2
Present value of partially or fully funded obligations	580.2	535.2
Total value of defined benefit plan obligations (1)	627.0	621.4
Fair value of plan assets (2)	572.9	546.6
NET VALUE OF DEFINED BENEFIT PLAN LIABILITY (ASSET) (3) - (1) = (2)	54.0	74.8

#### INFORMATION BY REGION

(In millions of euros)	12/31/2021	12/31/2020
France	45.6	42.2
UK & Ireland	(51.9)	(34.1)
Sweden	35.0	38.8
Switzerland	20.3	22.5
Other countries	5.2	5.4
NET EMPLOYEE BENEFIT LIABILITIES (ASSETS)	54.0	74.8

#### FRANCE - DETAILS

The Group's obligations and provisions for its French subsidiaries break down as follows:

	12/31/2021	12/31/2020
Discount rate	0.9%	0.5%
Expected salary increase rate	inflation+0/6%	inflation+0/6%
(In millions of euros)	12/31/2021	12/31/2020
Present value of unfunded obligations	45.6	42.2
Present value of partially or fully funded obligations		
TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)	45.6	42.2
Fair value of plan assets (2)		
TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)	45.6	42.2

	Sensitivity France
Discount rate: -0.5% impact	+5.3%
Discount rate: +0.5% impact	-4.5%
Expected salary/retirement benefit increase rate: -0.5 impact	-4.6%
Expected salary/retirement benefit increase rate: +0.5 impact	4.6%

	France
Expected contribution for next financial year	5.4
Weighted average duration of the obligation	9.8

#### UNITED KINGDOM AND IRELAND - DETAILS

The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows:

	12/31/2021	12/31/2020
Discount rate	1.80%	1.40%
Expected salary increase rate	3.00%	2.50%
Expected retirement benefit increase rate	3.10%	2.60%

(In millions of euros)	12/31/2021	12/31/2020
Present value of unfunded obligations		
Present value of partially or fully funded obligations	462.7	453.0
TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)	462.7	453.0
Fair value of plan assets (2)	514.6	487.2
TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)	(51.9)	(34.1)

	Sensitivity UK & Ireland
Discount rate: -0.5% impact	9.0%
Discount rate: +0.5% impact	-7.9%
Expected salary/retirement benefit increase rate: -0.5 impact	-0.2%
Expected salary/retirement benefit increase rate: +0.5 impact	0.2%

	UK & Ireland
Expected contribution for next financial year	0.5
Weighted average duration of the obligation	17.4

(In millions of euros)	UK & Ireland
Cash and cash equivalents	4.1
Shares	37.7
Bonds	284.5
Properties & mortgages	0.9
Derivatives	187.4
FAIR VALUE OF PLAN ASSETS	514.6

#### SWEDEN - DETAILS

The Group's obligations and provisions for its Swedish subsidiaries break down as follows:

	12/31/2021	12/31/2020
Discount rate	1.75%	1.00%
Expected salary increase rate		-
Expected retirement benefit increase rate	2.00%	1.50%

(In millions of euros)	12/31/2021	12/31/2020
Present value of unfunded obligations	35.0	38.8
Present value of partially or fully funded obligations		
TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)	35.0	38.8
Fair value of plan assets (2)		
TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)	35.0	38.8

	Sweden
Discount rate: -0.5% impact	9.1%
Discount rate: +0.5% impact	-8.0%
Expected salary/retirement benefit increase rate: -0.5 impact	-8.0%
Expected salary/retirement benefit increase rate: +0.5 impact	9.0%

	Sweden
Expected contribution for next financial year	1.0
Weighted average duration of the obligation	17.3

### SWITZERLAND - DETAILS

The Group's obligations and provisions for its Swiss subsidiaries break down as follows:

	12/31/2021	12/31/2020
Discount rate	0.30%	0.15%
Expected salary increase rate	1.00%	1.00%
Expected retirement benefit increase rate	-	-

(In millions of euros)	12/31/2021	12/31/2020
Present value of unfunded obligations		
Present value of partially or fully funded obligations	78.5	83.4
TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)	78.5	83.4
Fair value of plan assets (2)	58.2	60.9
TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)	20.3	22.5

	Sensitivity Switzerland
Discount rate: -0.5% impact	8.0%
Discount rate: +0.5% impact	-7.0%
Expected salary/retirement benefit increase rate: -0.5 impact	-0.3%
Expected salary/retirement benefit increase rate: +0.5 impact	0.3%

	Switzerland
Expected contribution for next financial year	2.4
Weighted average duration of the obligation	8.2

(In millions of euros)	Switzerland
Cash and cash equivalents	1.9
Shares	21.7
Bonds	21.0
Properties & mortgages	10.0
Derivatives	3.5
FAIR VALUE OF PLAN ASSETS	58.2

# 5.4 Share-based payments

### **Accounting policies**

#### Free performance share grants

Pursuant to IFRS 2, Elis estimated the plans' fair value based on the fair value of the equity instruments granted. The cost, recognized through equity, is spread over the vesting period following the Management Board decision and is mentioned in Note 5.2 "Expenses related to employee benefits."

#### "Elis for All" Group Savings Plan

The Group measures the IFRS 2 expense of the benefit offered to employees subscribing to its Group Savings Plan by reference to the fair value of the discount provided on non-transferable shares. The fair value of the discount granted by the Group is thus reduced by the cost to the employee of not being able to sell the shares. This cost is measured as the cost of a strategy combining the forward sale of shares at the end of the lock-up period with the cash purchase of the same number of shares, financed by an unrestricted loan with bullet repayment, taken out for the lock-up period at the rate that a bank would grant to an individual with an average risk profile. The valuation date used is the date on which the Group and its employees accepted the share-based payment agreement.

# Free performance share grants

The performance share allotment plans implemented by the Company, under which shares vested during the financial year or were still vesting at the end of the financial year, are as follows:

Free performance share grants	Plan no. 7 – 2018	Plan no. 10 – 2019	Plan no. 11 – 2019	Plan no. 12 – 2020	Plan no. 13 – 2020	Plan no. 14 – 2021	Plan no. 15 – 2021
Date of shareholders' meeting	05/27/2016	05/27/2016	05/27/2016	06/30/2020	06/30/2020	06/30/2020	06/30/2020
Date of Supervisory Board meeting	03/06/2018	03/06/2019	03/06/2019	03/03/2020 and 06/30/2020	03/03/2020 and 06/30/2020	03/08/2021	03/08/2021
Date of decision of the Management Board	03/29/2018	05/02/2019	07/25/2019	07/09/2020	12/28/2020	03/10/2021	08/30/2021
Number of rights originally granted	1,071,374	1,476,558	10,018	2,101,762	19,350	1,417,198	25,663
of which members of the Executive Committee	494,100	417,746	-	581,029	0	448,472	0
of which corporate officers:	206,490	194,300	-	276,244	0	213,220	0
<ul> <li>Xavier Martiré</li> </ul>	117,995	116,580	-	165,746	0	127,932	0
<ul> <li>Louis Guyot</li> </ul>	49,164	45,337	-	64,457	0	49,751	0
<ul> <li>Matthieu Lecharny</li> </ul>	39,331	32,383	-	46,041	0	35,537	0
Number of beneficiaries	472	521	4	536	23	526	17
of which members of the Executive Committee	11	11	-	11	0	11	0
of which corporate officers	3(0)	3 <sup>(a)</sup>	-	3(0)	0	3(0)	0
Grant date	04/06/2018	05/02/2019	08/01/2019	07/09/2020	12/28/2020	03/10/2021	08/30/2021
Vesting date							
members of the Management Board and the Executive Committee	04/06/2021 <sup>(c)</sup>	05/02/2022 <sup>(c)</sup>	-	07/09/2023 <sup>(c)</sup>		03/10/2024 <sup>(c)</sup>	
other beneficiaries	04/06/2020(c)	05/02/2021 <sup>(c)</sup>	08/01/2021 <sup>(c)</sup>	07/09/2022 <sup>(c)</sup>	12/28/2022 <sup>(c)</sup>	03/10/2023(c)	08/30/2023 <sup>(c)</sup>
End of share lock-up period							
<ul> <li>members of the Management Board and the Executive Committee</li> </ul>	04/06/2021 <sup>(d)</sup>	05/02/2022 <sup>(d)</sup>	-	07/09/2023 <sup>(d)</sup>		03/10/2024 <sup>(d)</sup>	
other beneficiaries	04/06/2020 <sup>(d)</sup>	05/02/2021 (d)	08/01/2021 (d)	07/09/2022 <sup>(d)</sup>	12/28/2022 <sup>(d)</sup>	03/10/2023(d)	08/30/2023 <sup>(d)</sup>
Rights vested as at 12/31/2021	255,798 <sup>(e)</sup>	932,838 <sup>(f)</sup>	7,286 <sup>(f)</sup>	O <sub>(a)</sub>	O <sub>(a)</sub>	O <sub>(a)</sub>	O <sub>(a)</sub>
Number of rights lapsed or forfeited as at 12/31/2021	569,799	152,529	2,732	118,329		35,002	3,569
Number of rights outstanding as at 12/31/2021	-	391,839	-	1,983,433	19,350	1,382,196	21,794
of which members of the Executive Committee	-	391,839	-	581,029		448,472	
of which corporate officers:	-	194,300	-	276,244		213,220	
<ul> <li>Xavier Martiré</li> </ul>	-	116,580	-	165,746		127,932	
<ul> <li>Louis Guyot</li> </ul>	-	45,337	-	64,457		49,751	
<ul> <li>Matthieu Lecharny</li> </ul>	-	32,383	-	46,041		35,537	
Number of working beneficiaries as at 12/31/2021	342	425	1	489	23	503	15
of which members of the Executive Committee	9	9	-	11	0	11	0
of which corporate officers:	3 <sup>(b)</sup>	3 <sup>(b)</sup>	-	3 <sup>(b)</sup>	0	3 <sup>(b)</sup>	0

- (a) Xavier Martiré, Louis Guyot and Matthieu Lecharny.
- (b) Xavier Martiré, Louis Guyot and Matthieu Lecharny.
- (c) Shares vest at the end of a vesting period set at two years from the date of the grant for all beneficiaries, except for the members of the Executive Committee (including members of the Management Board) for whom the vesting period is set at three years from the date of the grant.
- (d) There is no lock-up period under this plan so the shares will be available and may be freely transferred by the beneficiaries at the end of the vesting period, subject to statutory blackout periods and the provisions of the Stock Market Code of Ethics regarding the prevention of market abuse. In addition, throughout their terms of office, each member of the Management Board is required to hold a number of shares in registered form set by the Supervisory Board in accordance with the compensation policy for corporate officers detailed in the Supervisory Board's report on corporate governance, provided in chapter 2 of this 2021 Universal Registration Document.
- (e) During the meeting of March 8, 2021, the Supervisory Board examined the performance attached to the vesting of the performance shares granted to the members of the Executive Committee (including members of the Management Board) in 2018 for which the vesting period ended in 2021, and noted that given the Covid-19 crisis that the Company had been faced with in recent months, most of the performance conditions for Plan no.7 had not been met, for reasons beyond the control of the Company. Upon the recommendation of the Appointments, Compensation and Governance Committee (ACGC), the Supervisory Board, then the Management Board at its meeting on March 8, 2021, decided that the A Objectives related to 2020 revenue and EBIT and B Objectives related to EBIT in Germany, adjusted for the Covid impact, had been met. The other B Objectives related to Berendsen synergies and EBIT in the UK had not been met, and nor had the TSR condition (share price). As a result, 50% of the category A shares and 66% of the category B shares granted in 2018 to the members of the Executive Committee have vested.
- (f) During the meeting of March 8, 2021, the Supervisory Board examined the performance attached to the vesting of the performance shares granted to employees (outside of the Executive Committee) in 2019 for which the vesting period ended in 2021, and noted that given the Covid-19 crisis that the Company had been faced with in recent months, most of the performance conditions for Plan no.10 had not been met, for reasons beyond the control of the Company and its employees. Upon the recommendation of the ACGC, the Supervisory Board, then the Management Board at its meeting on March 8, 2021, decided that the three conditions related to 2020 revenue and EBIT, adjusted for the Covid impact, and to the 2019 TSR, had been met. As a result, 100% of the performance shares granted in 2019 to employees (outside of the Executive Committee) have been vested.
- (g) The vesting of shares is contingent on the achievement of performance targets measured over a two-year period for all beneficiaries, except for the members of the Executive Committee, whose performance is measured over a three-year period. Unless waived by the Management Board, the vesting of shares is also contingent on uninterrupted, continuous service with the Group for the duration of the vesting period. The performance targets associated with the vesting of the shares were defined in reference to internal absolute criteria linked to consolidated revenue and consolidated EBIT set on the basis of the business plan, itself in line with market expectations, and to the performance of the Elis share price relative to a benchmark index. The number of vested shares will depend on the number of targets achieved, with the understanding that the achievement of performance targets is binary, so that if a target is not met, the number of rights linked to that target is not due and the corresponding shares do not vest. For plans implemented in 2019, 2020 and 2021, 34% of the shares granted will vest if one performance condition is met, 67% if two conditions are met, and 100% if all three conditions are met. No shares will vest if none of the performance conditions is met.

# **Group Savings Plan**

Pursuant to the 24th and 25th resolutions of the extraordinary annual general shareholders' meeting on June 30, 2020, the Management Board, having received authorization from the Supervisory Board on October 21, 2020, voted in principle on March 17, 2021 for a capital increase reserved for employee members of Elis Group's savings plan and a capital increase reserved for employees of Elis's foreign subsidiaries operating in the following countries: Germany, Belgium, Brazil, Denmark, Spain, Finland, Ireland, Italy, Luxembourg, Norway, Netherlands, Poland, Portugal, United Kingdom, Sweden and Switzerland, of the same type as those carried out in 2019.

These two capital increases, known as "Elis for All 2021" are intended to help grow the Elis Group's employee share ownership with the aim of bolstering its employees' sense of belonging by giving them the opportunity to be more closely connected to its future development and performance. They involve a so-called "standard" formula only, with a discount and matching contribution, under which the subscriber is fully exposed to changes in the Elis share price.

The table below sets out the main features of the Plan offered in 2021 and the valuation assumptions used:

#### Plan characteristics

Date of general shareholders' meeting	06/30/2020
Date of decision by the Chairman of the Management Board, setting the subscription price	05/05/2021
Closing date of employee subscriptions	05/21/2021
Plan maturity (in years)	5
Subscription price	€10.46
Closing price on the subscription closing date	€14.93
Face value discount	30.00%
Discount relative to price on the subscription closing date	29.94%
Number of shares matched	1 for 10
Valuation assumptions (5-year maturity)	
Employee financing rate over 5 years	3.56%
5-year risk-free interest rate	-0.26%
Securities lending or borrowing rate	0.50%
Non-transferability for the market participant, as a %	20.15%
Amounts subscribed and valuation	
Subscription	
Amount subscribed by employees (in millions of euros)	10.6
Number of shares subscribed	1,013,169
Gross expense, before non-transferability discount (in millions of euros)	4.5
Valuation of non-transferability discount (in millions of euros)	-3.0
Net expense (in millions of euros)	1.5
Impact of a 0.5 point decrease in the employee financing rate	0.4
Matching contribution	
Number of shares matched	91,995
Gross expense, before non-transferability discount (in millions of euros)	1.4
Valuation of non-transferability discount (in millions of euros)	-0.3
Net expense (in millions of euros)	1.1
Impact of a 0.5 point decrease in the employee financing rate	0.1
Total	
Amount subscribed by employees (in millions of euros)	5.9
Number of shares issued	1,105,164
Gross expense, before non-transferability discount (in millions of euros)	5.9
Valuation of non-transferability discount (in millions of euros)	-3.3
Net expense (in millions of euros)	2.6
Impact of a 0.5 point decrease in the employee financing rate	0.5

The amount expensed in 2021 for standard plans was €1.5 million, net of the €1.3 million cost of non-transferability for employees. The free share expense related to the matching contribution was €1.1 million.

# 5.5 Executive compensation (related party transactions)

As at December 31, 2021, the main executives comprise the ten members of the Executive Committee, along with the Chairman of the Management Board. The total compensation for the financial year awarded to the main executives is as follows:

(In millions of euros)	12/31/2021	12/31/2020
Number of people	11	11
Short-term benefits - Fixed, variable, special and other elements of compensation	(11.4)	(7.5)
Post-employment benefits	(3.0)	-
Termination benefits	-	(0.1)
Expenses related to share-based payments (IFRS 2)	(8.8)	(3.3)

Post-employment benefits relate to the setting up of a supplementary retirement plan in application of the new provisions of Article L 137-11-2 of the French Social Security Code (Pacte law). It is stipulated that this retirement plan is managed by the insurer Predica, a shareholder of Elis.

As at December 31, 2021, the employee benefit liability accrued for termination benefits totaled  $\[mathcal{\in}\]$ 0.7 million ( $\[mathcal{\in}\]$ 0.8 million as at December 31, 2020).

Compensation allocated to members of the Supervisory Board and expensed as directors' fees totaled  $\{0.7 \text{ million } (\{0.4 \text{ million as at December } 31, 2020).$ 

# NOTE 6 PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

# 6.1 Goodwill

## **Accounting policies**

In accordance with IAS 36, the Elis Group allocates goodwill to its cash-generating units (CGUs) for the purposes of conducting impairment tests.

(In millions of euros)	12/31/2021	12/31/2020
Gross value	3,809.6	3,862.0
Accumulated impairment	(66.0)	(66.4)
CARRYING AMOUNT AT BEGINNING OF PERIOD	3,743.6	3,795.6
Increase related to business combinations	68.1	36.0
Disposals	-	-
Translation adjustments	5.9	(88.5)
Other changes	0.0	(0.0)
CHANGES IN GROSS CARRYING AMOUNT	74.0	(52.5)
Impairment	-	-
Translation adjustments	(0.6)	0.5
Other changes	0.0	0.0
CHANGES IN IMPAIRMENT	(0.6)	0.5
CARRYING AMOUNT AT END OF PERIOD	3,817.0	3,743.6
Gross value	3,883.6	3,809.6
Accumulated impairment	(66.5)	(66.0)

The carrying amount of goodwill is allocated to the main cash-generating units as follows:

(In millions of euros)	12/31/2021	12/31/2020
CGU France	1,415.1	1,410.5
CGU Sweden & Finland	568.5	580.8
CGU Denmark	406.1	392.4
CGU Netherlands	365.2	364.7
CGU Brazil	224.5	221.8
CGU Germany	173.8	173.8
CGU Spain & Andorra	106.9	102.2
CGU United Kingdom	101.4	86.9
Other CGU	455.5	410.5
CARRYING VALUE OF GOODWILL	3,817.0	3,743.6

# **Recognition of impairment**

## **Accounting policies**

The method and assumptions used for impairment tests are described in Note 6.5 "Impairment losses on non-current assets."

Following the impairment tests carried out as at December 31, 2021 and 2020, the Group recorded no impairment losses.

# 6.2 Intangible assets

## **Accounting policies**

#### Brands

Brands acquired in a business combination are recognized at fair value (valued using the relief from royalty method) at the acquisition date. Costs incurred to create a new brand or to develop an existing one are expensed.

Brands with finite useful lives are amortized over their useful lives. Brands with indefinite useful lives are not amortized but are tested for impairment on an annual basis. The same applies whenever there is an indication of impairment.

The following criteria are used to determine whether a brand has a finite or indefinite life:

- overall market positioning of the brand, measured by sales volume, international reach and reputation;
- long-term profitability outlook;
- exposure to fluctuations in the economy;

- major developments in the industry liable to have an impact on the brand's future;
- age of the brand.

### Intangible assets (other than brands)

Intangible assets (other than brands) are measured at acquisition cost less accumulated amortization and impairment. Intangible assets have finite useful lives. Amortization is recognized as an expense generally on a straight-line basis over the estimated useful lives of the assets:

- textile patterns: 3 years;
- software: 5 years;
- > ERP: 15 years;
- acquired customer contracts and relationships: 4 to 14 years.

Depreciation is recorded from the date the asset is first used.

(In millions of euros)	Trademarks & non- competition clauses	Customer relationships	Other	Total
Gross value	265.9	1,283.2	169.5	1,718.7
Accumulated depreciation and impairment	(33.4)	(714.4)	(101.4)	(849.2)
NET CARRYING AMOUNT AS AT JANUARY 1, 2020	232.5	568.8	68.2	869.5
Investments	-	(0.0)	16.0	16.0
Acquisitions through business combinations	1.2	43.0	0.1	44.3
Retirements and disposals	-	-	(0.1)	(0.1)
Depreciation	(17.7)	(76.2)	(20.1)	(114.0)
Translation adjustments	(2.5)	(6.7)	(0.1)	(9.4)
Impairment	-	-	-	-
Other movements	0.0	0.0	0.1	0.1
Gross value	261.4	1,294.4	182.9	1,738.7
Accumulated depreciation and impairment	(47.9)	(765.5)	(118.9)	(932.3)
NET CARRYING AMOUNT AS AT DECEMBER 31, 2020	213.5	528.8	64.0	806.4
Investments	-	-	21.1	21.1
Acquisitions through business combinations	-	18.4	0.7	19.1
Retirements and disposals	-	-	0.0	0.0
Depreciation	(3.0)	(78.1)	(17.5)	(98.6)
Translation adjustments	0.1	(0.6)	0.1	(0.4)
Impairment	-	-	-	-
Other movements	0.0	(0.0)	2.5	2.5
Gross value	261.7	1,312.6	210.0	1,784.2
Accumulated depreciation and impairment	(51.0)	(844.1)	(139.1)	(1,034.2)
NET CARRYING AMOUNT AS AT DECEMBER 31, 2021	210.7	468.5	70.9	750.1

Other intangible assets consist primarily of software. "Other movements" include item-to-item transfers.

The values of the Group's brands, which are all derived from a business combination, measured for the purpose of allocating goodwill, are as follows:

(In millions of euros)	12/31/2021	12/31/2020	Amortization
Elis Brands	206.5	206.5	Not amortized
Brands of manufacturing entities	2.2	2.1	
› Le Jacquard Français brand	0.9	0.9	Impairment loss
› Kennedy Hygiene brand	1.3	1.2	Not amortized
Non-competition clauses and miscellaneous	2.0	4.9	
TRADEMARKS & NON-COMPETITION CLAUSES	210.7	213.5	

# **Recognition of impairment**

No brand impairment loss was recognized in the last two financial years. The Le Jacquard Français brand, worth €6.8 million gross, has an accumulated impairment loss of €5.9 million.

# 6.3 Property, plant and equipment

# **Accounting policies**

Items of property, plant and equipment are carried in the balance sheet at historical cost for the Group, less accumulated depreciation and impairment.

In accordance with IAS 16 Property, Plant and Equipment, only items whose cost can be measured reliably and from which future economic benefits are expected to flow to the Group are recognized as assets.

Assets leased out under agreements that do not transfer substantially all the risks and rewards incident to ownership of the assets to the lessee (operating leases) are recognized as non-current assets. Assets under other leases (finance leases) are recognized as loans for the amount corresponding to the net investment in the lease.

Depreciation is calculated on a straight-line basis over the following useful lives:

- > buildings: component method:
  - structure, outside walls, roof: 40 to 50 years,
  - internal walls, partitions, painting and floor coverings: 10 to 12.5 years:
- production equipment: 10 to 30 years;
- vehicles: 4 to 8 years;
- office equipment and furniture: 5 to 10 years;
- T equipment: 3 to 5 years;
- items related to rental, laundry and maintenance service agreements (textiles, equipment and other leased items) are initially recognized as inventories and are then capitalized and depreciated over a period of 18 months to five years.

Depreciation is recorded from the date the asset is first used. Land is not depreciated.

(In millions of euros)	Land and buildings	Vehicles	Plant & equipment	Rental, laundry and maintenance items	Total
Gross value	854.9	143.3	1,569.2	1,954.0	4,521.3
Accumulated depreciation and impairment	(263.9)	(109.1)	(945.1)	(1,204.7)	(2,522.8)
NET CARRYING AMOUNT AS AT JANUARY 1, 2020	590.9	34.1	624.1	749.3	1,998.5
Investments	19.7	1.6	83.2	374.1	478.7
Acquisitions through business combinations	6.2	0.9	15.2	9.3	31.6
Retirements and disposals	(0.9)	(2.0)	(2.4)	(3.5)	(8.8)
Depreciation	(28.5)	(10.0)	(96.4)	(418.4)	(553.3)
Translation adjustments	(16.9)	(0.6)	(24.6)	(16.8)	(59.0)
Impairment	-	-	(1.6)	-	(1.6)
Other movements	2.1	0.3	1.5	(4.0)	(0.1)
Gross value	864.4	136.0	1,616.4	1,865.2	4,482.0
Accumulated depreciation and impairment	(291.7)	(111.7)	(1,017.4)	(1,175.2)	(2,596.0)
NET CARRYING AMOUNT AS AT DECEMBER 31, 2020	572.7	24.3	599.0	690.0	1,886.1
Investments	17.2	1.0	95.0	441.9	555.1
Acquisitions through business combinations	4.4	0.7	5.3	4.1	14.5
Retirements and disposals	(2.6)	(0.1)	(0.6)	(4.7)	(7.9)
Depreciation	(30.9)	(8.5)	(99.3)	(415.5)	(554.2)
Translation adjustments	7.9	0.0	6.3	5.8	20.0
Impairment	-	-	0.1	-	0.1
Other movements	0.7	0.4	(4.8)	1.0	(2.6)
Gross value	892.1	132.1	1,701.9	2,073.4	4,799.5
Accumulated depreciation and impairment	(322.7)	(114.3)	(1,100.9)	(1,350.7)	(2,888.6)
NET CARRYING AMOUNT AS AT DECEMBER 31, 2021	569.4	17.9	601.0	722.7	1,910.9

<sup>&</sup>quot;Other movements" include item-to-item transfers.

# 6.4 Right-of-use assets and lease liabilities

The Group entered into lease agreements for a variety of assets including property, vehicles, machines, and other equipment. Real estate contracts typically go over several years, with a set rent amount based on an index or rate and with options to extend.

# **Accounting policies**

## Right-of-use assets

The Group records right-of-use assets on the lease start date (the date on which the underlying set of assets becomes available). Right-of-use assets are measured at cost, less accumulated depreciation and impairment losses and adjusted according to the measurement of the lease liabilities. The cost of right-of-use assets comprises the amount of the lease liability, initial direct costs incurred, and lease payments made before the start date, less any lease incentives received. Unless the Group is reasonably certain that ownership of the leased asset will be transferred at the end of the lease term, right-of-use assets are depreciated on a straight-line basis over the shorter of the asset's estimated useful life or the lease term. Right-of-use assets are subject to impairment.

#### Lease liabilities

As at the lease start date, the Group records lease liabilities as measured at the present value of the lease payments to be made over the lease term. Lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be payable under residual value guarantees. Lease payments also include the exercise price for a purchase option that the Group is reasonably certain will be exercised, as well as penalty payments for terminating a lease if the lease term reflects exercise of the termination option by the Group. Variable lease payments that do not depend on an index or a rate are recorded as expenses in the period during which the event or condition that triggered the payments occurred.

To calculate the present value of lease payments, the Group uses the Group's incremental borrowing rate adjusted using a

spread for each country as at the lease start date if the interest rate implicit in the lease cannot be readily determined. The rate also depends on the duration of the agreement. After the start date, the lease liability is increased to reflect interest incurred and reduced to reflect lease payments made. The carrying amount of the lease liability is remeasured in the event there is a change in the term of the lease, the in-substance fixed lease payments are changed, or the measurement is modified such that the underlying asset may be purchased.

In the statement of cash flows, these lease payments are presented in cash flows from financing activities, broken down between interest (recorded as financial expenses) and principal payments (presented on a separate line).

#### Simplification measures used

The Group applies the recognition exemption for short-term leases (leases with terms shorter than 12 months from the start date that do not include a purchase option). It also applies the recognition exemption for the leasing of low-value assets (assets whose replacement cost is less than  $\{4,000\}$ ). Lease payments on short-term leases and leases of low-value assets are recorded as expenses on a straight-line basis over the term of the lease. In the statement of cash flows, these lease payments are presented in cash flows from operating activities.

The Group has also chosen to use the simplification measure provided for in the standard whereby lease components are not separated from non-lease components (mainly for leased vehicles). Instead, these components are recognized as a single lease component.

Loggo lighilities

		Right-ot-use	Lease liabilities		
(In millions of euros)	Land and buildings	Vehicles	Plant & equipment	Total	
As at January 1, 2020	317.5	78.9	14.4	410.8	407.4
Increase related to business combinations	5.9	2.7	0.8	9.4	9.4
New rights of use	8.3	78.8	1.4	88.4	88.4
Remeasuring of rights of use	24.4	2.3	(1.3)	25.4	25.4
Depreciation & amortization / impairment	(39.8)	(39.5)	(3.6)	(83.0)	
Principal payments					(73.4)
Translation differences	(6.7)	(1.0)	(0.1)	(7.8)	(8.0)
Other movements	1.0	(3.8)	(1.8)	(4.6)	(1.8)
As at December 31, 2020	310.6	118.3	9.7	438.6	447.3
Increase related to business combinations	0.4	0.7	0.4	1.5	1.8
New rights of use	17.7	50.8	2.6	71.1	71.1
Remeasuring of rights of use	14.3	6.2	0.3	20.8	20.8
Depreciation & amortization / impairment	(41.3)	(47.8)	(3.5)	(92.6)	
Principal payments					(89.4)
Translation differences	3.1	1.6	0.1	4.8	4.8
Other movements	(1.4)	(3.0)	(0.6)	(5.0)	(3.2)
As at December 31, 2021	303.5	126.8	9.0	439.2	453.3

Pight-of-use assets

The Group recognized lease expenses relating to:

- » short-term leases totaling €6.1 million during the 2021 financial year (versus €7.4 million in 2020);
- > leases of low-value assets totaling €2.0 million during the 2021 financial year (versus €1.7 million in 2020);
- variable lease payments totaling €0.9 million during the 2021 financial year (versus €1.0 million in 2020).

The remaining contractual maturities of lease liabilities are as follows (undiscounted amounts):

						Estimate of future cash
(In millions of euros)	Carrying value	Cash flow 2022	Cash flow 2023	Cash flow 2024- 2025-2026	Cash flow 2027 and beyond	flows as at 12/31/2021
Lease liabilities	453.3	95.0	83.0	184.2	185.3	547.4

# 6.5 Impairment losses on non-current assets

# **Accounting policies**

Impairment tests are systematically performed on goodwill and intangible assets with indefinite useful lives on December 31 or whenever there is an indication of impairment. Goodwill impairment losses may not subsequently be reversed.

Value in use is calculated by discounting to present value the estimated future cash flows expected to arise from the continuing use of an asset and from its disposal. These calculations are usually supplemented by a valuation using multiple economic indicators (mainly EBITDA).

If the recoverable amount is less than the carrying amount, an impairment loss is recognized corresponding to the difference between the two amounts.

To assess impairment, assets are combined in the smallest group of assets that generates separately identifiable cash

flows (cash-generating unit or group of cash-generating units)

In accordance with IAS 36 Impairment of Assets, whenever the value of intangible assets and property, plant and equipment with definite useful lives is exposed to a risk of impairment due to events or changes in market conditions, these assets are reviewed to determine whether their carrying amount is less than their recoverable amount, defined as the higher of fair value (less cost to sell) and value in use.

If applicable, impairment losses are recognized at the cash-generating unit level.

Impairment of property, plant and equipment may subsequently be reversed (by up to the amount of the initial impairment) if the recoverable amount rises above the carrying amount.

# **Calculating future cash flows**

Goodwill impairment tests are performed by determining the value in use of each cash-generating unit using the following method for calculating recoverable amounts:

- estimation of projected future cash flows based on the business plans established by the management teams of each CGU and approved by the Management Board. The trajectory for 2022–2024 was approved by the Supervisory Board on December 14, 2021. Future cash flows are estimated based on conservative growth assumptions;
- cash flows are calculated using the discounted cash flow method = EBITDA (operating income before depreciation and amortization) - rents +/- change in WC - income tax at standard rate - capital expenditure;
- a five-year maximum explicit time horizon has been chosen, except for countries where a longer duration is justified (Latin America and Russia, which have strong growth prospects over a longer term because there is less recourse to outsourcing);
- > the terminal value is calculated on a perpetual growth basis;
- discounted cash flow is calculated based on the weighted average cost of capital (WACC), which, in turn, is based on financial return and industry-specific risk metrics for the market in which the Group operates.

# **Method for calculating WACC**

Elis used the following inputs for calculating the WACC:

- risk-free rate: the average risk-free interest rate over a two- to fiveyear observation period by country;
- credit spread: the average over a two- to five-year observation period;
- levered beta of comparable companies: the observed beta at the date of the WACC calculation (insofar as the beta is the result of a linear regression over the last two years, it reflects the medium-term sensitivity of the value of the securities of a given company versus the market as a whole);
- average gearing ratio (net debt/equity) for comparable companies: ratio calculated on the basis of market capitalizations to net debt (excluding lease liabilities), observed on a quarterly basis over the last two years:
  - the average gearing ratio obtained for each comparable company is used to unlever the Company's beta,
  - the unlevered beta is representative of industry beta and will be used to calculate the WACC (extreme values are excluded from the average),
  - the gearing used to calculate the WACC is derived from the average debt (excluding lease liabilities) to equity ratio calculated on the basis of the quarterly ratios of comparable companies.

The WACC used for impairment testing on each of the main CGUs was as follows:

						United			
Country	France	Germany	Brazil	Denmark	Spain	Kingdom	Netherlands	Sweden	Switzerland
Risk-free rate	0.7%	0.1%	5.1%	0.2%	1.2%	1.0%	0.1%	0.5%	-0.2%
Credit spread	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%
Cost of debt (before tax)	2.2%	1.6%	6.7%	1.8%	2.8%	2.6%	1.7%	2.1%	1.4%
Tax rate	25.8%	30.0%	34.0%	22.0%	25.0%	25.0%	25.8%	20.6%	15.0%
Cost of debt, net of tax	1.7%	1.2%	4.4%	1.4%	2.1%	1.9%	1.3%	1.6%	1.2%
Risk premiums	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%
Levered beta	0.96	0.96	0.96	0.97	0.97	0.97	0.97	0.97	0.97
Cost of equity	7.2%	6.6%	11.6%	6.8%	7.7%	7.5%	6.6%	7.0%	6.4%
Gearing	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%
WACC 2021	6.7%	6.1%	11.0%	6.3%	7.3%	7.1%	6.2%	6.6%	6.0%
WACC 2020	6.5%	6.1%	14.9%	6.3%	7.1%	7.1%	6.3%	6.4%	5.8%
PRE-TAX DISCOUNT RATE 2021									
(APPROXIMATION)	9.1%	8.7%	16.6%	8.1%	9.7%	9.4%	8.4%	8.3%	7.0%
Pre-tax discount rate 2020 (approximation)	8.7%	8.7%	22.6%	8.0%	9.5%	8.8%	8.4%	8.1%	7.0%

# **Multiples used**

The multiples approach was not used as at December 31, 2021 because it has been difficult to implement since the onset of the Covid-19 health crisis

# **Fundamental assumptions for impairment tests**

The business plans of the CGUs were prepared on the basis of management's best estimates. Projected cash flows are therefore reasonable and reflect, where appropriate, the resilience of the CGU's business. The main assumption made for Hospitality revenue is that it will take until the end of 2024 for it to return to the levels

seen by the Group in 2019. At the level of operating income, the adaptation measures taken by the Group since the beginning of the health crisis have enabled it to retain pre-crisis levels of profitability.

# Sensitivity of tests related to goodwill

In the impairment tests, the items with the most material sensitivity in relation to the WACC and perpetual growth rate are as follows (difference between the carrying amount and the recoverable amount of the CGU):

	reipeit	iai giowiii iaie		
	1.5%	2.0%	2.5%	
6.2%	1,182	1,504	1,913	
6.7%	877	1,133	1,450	
7.2%	625	833	1,085	
	Perpetu	ıal arowth rate		
			2.5%	
5.6%			556	
			410	
6.6%	179	238	310	
	Dornot	ral arouth rata		
			2.40	
10.5%			3.6%	
			169	
11.5%	68	82	131 98	
	Pornoti			
			2.5%	
E 00/			2.3 %	
			125	
6.8%	(70)	(20)	42	
	Dawn ab	and a second the second		
			2.5%	
6.8%			135	
			92	
7.8%	12	32	57	
	Dawn ab	and a second the second		
	·		0.50	
/ /0/			2.5%	
			383 301	
7.1%	152	190	236	
			2.5%	
			370	
			257	
6.7%	55	106	170	
_	Perpetu	ıal growth rate		
	1.5%	2.0%	2.5%	
/ 10/	02	114	020	
6.1%	23	114	232	
	6.7% 7.2%  5.6% 6.1% 6.6%  10.5% 11.0% 11.5%  5.8% 6.3% 6.8% 7.3% 7.8%  6.6% 7.1% 7.6%	1.5%   6.2%   1.182   6.7%   877   7.2%   625	1,182   1,504     6,7%   877   1,133     7,2%   625   833	

(61)

12

(120)

7.1%

Switzerland		Perpetual growth rate			
(In millions of euros)		1.5%	2.0%	2.5%	
WACC	5.5%	30	54	87	
	6.0%	10	29	53	
	6.5%	(6)	9	28	

As the sensitivity analysis presented shows that the recoverable amount of these CGUs exceeds their carrying value, no impairment loss was recorded for the 2021 financial year. The same applies to the Group's other CGUs.

# Sensitivity of tests for unamortized brands

The assumptions used in impairment tests performed using the relief from royalty method are as follows:

		Le Jacquard		
	Elis	Français	Kennedy	
Discount rate	7.7%	7.7%	8.1%	
Perpetual growth rate	2.0%	2.0%	2.0%	
Royalty rate	1.0%	4.0%	2.0%	

The sensitivity of the excess of the recoverable amount of the Elis brand over its carrying amount is as follows:

(In millions of euros)	Perpetual growth rate			
Discount rate	1.5%	2.0%	2.5%	
7.2%	272	314	366	
7.7%	234	269	311	
8.2%	202	231	266	

#### PROVISIONS AND CONTINGENT LIABILITIES NOTE 7

#### 7.1 **Provisions**

# **Accounting policies**

A provision is recognized whenever the Group has a present contractual, legal or constructive obligation as a result of a past event and when future outflows of resources required to settle the obligation can be estimated reliably.

The amount recognized represents the best estimate made by management with respect to risks and their likelihood of occurrence, based on information available at the date of reporting the consolidated financial statements.

Liabilities resulting from restructuring plans are recognized when there is an obligation, when the related costs have been forecast in detail and when it is highly probable that the plans will be implemented.

Provisions are also recognized for obligations arising from onerous contracts.

(In millions of euros)	Compliance	Litigation	Other	Total
As at December 31, 2020	73.2	6.7	18.8	98.7
Increases/additions for the year	0.4	2.5	7.2	10.1
Increase related to business combinations	0.6	-	-	0.6
Decreases/reversals of used and unused provisions	(3.5)	(3.0)	(3.2)	(9.8)
Translation differences	0.7	(0.0)	0.1	0.7
Other	0.0	0.0	(0.0)	(0.0)
AS AT DECEMBER 31, 2021	71.3	6.1	22.9	100.3
Current portion	0.0	3.2	9.4	12.6
Non-current portion	71.2	3.0	13.5	87.7
France	14.2	2.0	0.2	16.5
UK & Ireland	12.2	-	(0.0)	12.2
Scandinavia & Eastern Europe	28.4	-	9.4	37.8
Latin America	3.9	3.5	10.7	18.1
Other segments	12.5	0.6	2.6	15.7

# **Provisions for environmental compliance**

Provisions for environmental compliance are assessed based on experts' reports and the Group's experience. These provisions correspond to the expected costs of studies or work to be undertaken by the Group to comply with its environmental obligations, particularly those related to the ongoing degradation recorded. They relate to sites or categories of work that will be completed in the foreseeable future.

# 7.2 Contingent liabilities

The Elis Group has contingent liabilities relating to disputes or legal proceedings arising in the normal course of its business:

# In Brazil

# Proceedings related to alleged acts of administrative improbity

Atmosfera filed a preliminary response in December 2014 to a public action filed against several industrial laundry service providers, including Atmosfera and Prolay, regarding the alleged bribery of civil servants between 2003 and 2011 related to contracts in the state of Rio de Janeiro. The public prosecutor rejected the arguments put forward by Atmosfera and decided to continue the action

As at December 31, 2021, Atmosfera and Prolav were still awaiting additional information and therefore were unable to estimate the contingent liability incurred and the indemnification asset to be received under the respective liability guarantees. More precisely, additional information should become available only when all parties have been notified about the opening of the proceedings. To this end, the court hearing the case issued an order to obtain a certificate from a notary listing those defendants that have been notified and those that have already presented their defense.

The Atmosfera Group's former owners, who received provisional notification of the proceedings on November 26, 2014 with respect to the December 20, 2013 guarantee agreement relating to the acquisition of the Atmosfera Group, have disputed Atmosfera's compensation request.

## **Provisions for litigation**

Provisions for litigation chiefly includes provisions for employeerelated risks.

### Other provisions

Other provisions also include provisions for tax risks (not related to income tax), restructuring costs, onerous contracts and disputes arising in the normal course of the Group's business.

Atmosfera and Prolav could face the following penalties as a result of the proceedings: (i) reimbursement to the Public Treasury of all monies illegally obtained by Atmosfera from the acts of improbity and/or (ii) payment of a civil fine of up to three times the amount referred to in (i). In addition, Atmosfera and Prolav could potentially be prohibited from entering into agreements with any Brazilian public entities or receiving tax benefits in Brazil for five or ten years.

# Proceedings related to degrading working conditions

In these proceedings, following the inspection conducted in 2014 by the Brazilian Federal Police at the premises of Maiguá (an Atmosfera supplier), Atmosfera lodged an appeal against the decision of the Ministry of Labor resulting from the aforementioned inspection, which provided, in particular, for the inclusion of Atmosfera on the blacklist of companies convicted of this type of practice.

The decision on the merits rendered by the Labor Court at first instance in May 2017 was favorable to Atmosfera and overturned all sanctions imposed by the Ministry of Labor against Atmosfera, including its inclusion on the blacklist. In May 2021, this first-instance decision, which was subject to an appeal by the authorities, was upheld by the Court of Appeal in favor of Atmosfera. The authorities filed a new appeal before the Superior Labor Court, which gave rise to new proceedings. On December 14, 2021, this new appeal was rejected by the Superior Labor Court, which upheld the above first-instance decision. Following this rejection and as they were entitled to, the authorities decided to lodge a new appeal in this case. Should the Ministry of Labor's decision be confirmed following this new appeal, Atmosfera would be put on the blacklist for a period of two years.

Should this happen, and even if it were not mandatory, ministries, federal agencies and public bodies could terminate service agreements with Atmosfera at the next renewal date. Furthermore, some private companies may have internal regulations that prohibit them from working with blacklisted suppliers, even if this is not stated in the contracts. Regulations in the states of São Paulo, Rio de Janeiro and Bahia require removal of the state tax number (Inscrição Estadual) of any blacklisted companies, and the regulations in the states of São Paulo and Bahia require this to be done for a period of 10 years (the state of Rio de Janeiro does not provide a time frame). The loss of Atmosfera's state tax number could make it necessary to use external service providers for transportation relating to Atmosfera's rental and laundry business. If Atmosfera were blacklisted, it is possible that Atmosfera's image and that of the rest of the Group could be tarnished by negative publicity, especially in the Brazilian press. It is nevertheless possible that more Brazilian customers may decide to terminate their contracts with Atmosfera, even though the company has opened its in-house production workshop and launched a major advertising campaign targeting its customers.

#### Administrative proceedings initiated by the CADE

In February 2016, Prolav was ordered by the Brazilian competition authority (CADE) to pay a fine of R\$2.5 million (approximately €0.4 million) for antitrust offenses. Any delay in payment of this fine will incur interest on arrears at the benchmark rate of Brazil's central bank (SELIC), which may lead to significant additional costs. Prolav has not, to date, paid the aforementioned fine and has set aside a provision in the amount of R\$3.0 million (approximately €0.5 million). After lodging an appeal, which was rejected by the CADE, Prolav was unable to reach an agreement with the CADE's prosecutor on a possible reduction of the fine and payment in installments. As at the reporting date, Prolav was awaiting the implementation of the enforcement phase of the sanction.

## **Proceedings involving NJ Lavanderia**

# Proceedings initiated by Brazil's Federal District public prosecutor

In the public civil action brought in 2014 by the Federal District's public prosecutor against NJ Lavanderia Industrial e Hospitalar Ltda ("NJ Lavanderia"), a subsidiary of Lavebras, and the government of the Federal District (GDF) related to a public contract signed between NJ Lavanderia and the GDF (contract no. 184/2014) for the provision by NJ Lavanderia of industrial laundry services to public healthcare establishments in the Federal District (Brasilia), a decision was rendered in July 2020 on the appeal lodged following the decision on the merits rendered in August 2018. The July 2020 decision upheld the decision by the trial judge under which the judge annulled contract no. 184/2014. As in August 2018, NJ Lavanderia was not ordered to return the amounts received under the annulled contract (which has already been performed in full) and no evidence was found of wrongdoing on the part of NJ Lavanderia or its representatives in connection with the tender procedure for contract no. 184/2014. An appeal before the High Court of Justice could be lodged by one of the parties to the proceedings; however, NJ Lavanderia has no intention of appealing the decision. As at December 31, 2021, NJ Lavanderia was not aware of any appeal lodged before the High Court of Justice and was waiting for confirmation the proceedings had been terminated.

Other proceedings are also ongoing against NJ Lavanderia as part of a public civil action initiated in 2014 by Federal District's public prosecutor for alleged breach of the public tender process under Brazil's law on public procurement at the time the public-service contract described above was entered into. The closing briefs have been submitted for these proceedings and a decision on the merits is expected in the coming months.

#### **Proceedings before Brazil's Federal Court of Accounts**

NJ Lavanderia is also party to administrative proceedings initiated in March 2014 by the Democratas political party against the Health Secretariat of Brazil's Federal District government, alleging that NJ Lavanderia continued to provide services under two public-service contracts (one being the contract involved in the proceedings initiated by Brazil's Federal District public prosecutor described above) entered into as emergency agreements, beyond their respective terms. The Federal Court of Accounts ruled on February 12, 2019 that it had found irregularities in the delivery of these services and indicated that the Health Secretariat of Brazil's Federal District government should, according to the results of the

public civil action described above, initiate specific administrative proceedings to review said irregularities and, if applicable, impose a penalty.

The sanctions incurred by NJ Lavanderia, if the decisions related to the proceedings above (including those described previously, initiated by the Federal District public prosecutor) were to be unfavorable, could include fines, asset seizures and a ban on participating in public calls for tender and signing public contracts, in addition to the payment of damages.

To date, the Company has no information allowing it to estimate (i) the contingent liability incurred by NJ Lavanderia as a result of these proceedings in the event of an unfavorable outcome, (ii) its impact on the Group's financial position, business, reputation or earnings, or (iii) the amount of any compensatory assets to be received under the liability guarantees. No provision has been set aside by Lavebras or NJ Lavanderia in relation to this proceeding.

#### **Proceedings against physical persons**

In June 2021, the Group was informed of the existence of a criminal investigation after the public authorities carried out searches at four of its sites in application of warrants issued by the first criminal court of the Federal District (Brasilia). To the Group's knowledge, the criminal investigation concerns contracts entered into with the Brasilia Health Secretariat between 2013 and 2016 (i.e. some of the contracts covered by the proceedings described above involving NJ Lavanderia). The purpose of these warrants was to search for proof of any infractions that may have taken place prior to the acquisition of Lavebras (and, as a result, NJ Lavanderia) by the Group in 2017, despite the authorities having seized contracts signed after 2017.

In order to assess the facts related to the ongoing investigation, the Group directly petitioned the public prosecutor's office for access to the entire investigation file, but this petition has not yet been studied. The information at the Company's disposal to date shows that the investigation targets only physical persons who are not currently employed by one of the Group's subsidiaries and who do not exercise any responsibility within the Group. There is no credible evidence that the current managers or employees of the Group are involved in the facts under investigation. Moreover, since companies in Brazil cannot be held criminally liable, none of the Group's entities are named in these criminal proceedings.

Whilst the Company is not directly involved in the criminal investigation above (neither are its subsidiaries, employees or managers), there may be future consequences from this investigation, either in relation to the current proceedings against NJ Lavanderia, or due to any new proceedings that may be initiated. To date, the Company has no information enabling it to estimate any contingent liability resulting from these new developments; as at December 31, 2021, no provisions have been set aside by Lavebras or NJ Lavanderia in relation to these developments.

# **Proceedings against Lavebras**

The Group was informed of the existence of an anti-corruption investigation initiated by the Brazilian Federal Police, which may have identified potential violations of two Brazilian statutes, the Brazilian Clean Companies Act and the Administrative Improbity Act, that may involve Lavatec Lavanderia Técnica Ltda. ("Lavatec"), a former subsidiary that merged with Lavebras in 2014.

As at December 31, 2021, Lavebras had not received any formal notification of these potential violations, with the exception of separate proceedings conducted by the tax authorities against ICN, a social organization.

In these tax proceeding against ICN, the Brazilian tax authorities argue that Lavebras – as well as other companies – must be held jointly and severally liable for ICN's obligations in view of (i) the illegal nature of the payments made by ICN under contracts it entered into and under which Lavebras and ICN had a business relationship, and (ii) the lack of cooperation shown by ICN during the audit by the Brazilian tax authorities. At the end of December 2021, the amount of the dispute was approximately R\$353 million, or around €57 million (including all penalties but excluding the potential future effect of inflation). An administrative decision by the trial judge was issued in September 2019, which upheld the position of the Brazilian tax authorities. Lavebras has appealed this decision (through an ordinary appeal), submitted its defense, and is awaiting a new decision. Lavebras does not believe that the trial judge's decision will undermine its assessment of the case.

In November 2021, the Brazilian tax authorities initiated new proceedings (related to the main proceedings) in order to rule on the question of the joint and several liability of Lavebras. These new proceedings are still ongoing and Lavebras does not have an exact schedule for them.

Lavebras still believes that it has strong arguments to contest the Brazilian tax authorities' position. The Group therefore considers that the risk of Lavebras being held jointly and severally liable with ICN for payment of the tax penalty is limited. No provision has been set aside by Atmosfera or Lavebras in relation to these proceedings.

In the event that Lavebras is served notice and, after the Brazilian Federal Police's investigation, held liable for the offenses, it could be subject to various penalties, including (i) a ban on receiving incentives, subsidies, grants, donations or loans from public entities or financial institutions for a period of up to five years, (ii) a fine of up to three times the amounts unjustly collected, (iii) a ban on entering into agreements with public entities for a period of up to 10 years, and (iv) an obligation to fully compensate the government for all damage actually suffered. In addition, Lavebras could also be subject to an administrative fine of between 0.1% and 20% of the gross revenue excluding tax in the financial year preceding the filing of the administrative proceedings. Because of Lavatec's merger with Lavebras in 2014, the Brazilian authorities could argue that the amount of the administrative fine should be calculated based on Lavebras's gross revenue instead of Lavatec's, which Lavebras will contest on the grounds that its total liability (including the amount of the fine and any compensation due for the damage that may have been caused) should be limited to the amount of Lavatec assets transferred to Lavebras in the merger. Since no notification has been received, no provision has been set aside by Atmosfera or Lavebras in relation to these proceedings.

# Proceedings related to the conclusion of public contracts in the state of São Paulo

The Group has been informed of various investigations and proceedings initiated by five authorities in the state of São Paulo related to the conclusion of several contracts between public customers (hospitals) and various companies of the same sector as the Group (including but not limited to Atmosfera, Lavebras and other companies of the Group in Brazil).

These investigations and proceedings are the result of an audit conducted by the General Controller of the state of São Paulo (CGA) at various state hospitals during which the CGA noticed a high number of contracts entered into as emergency contracts (outside the regular tender process provided by Brazilian law) and decided to (i) open an investigation of the various hospitals and companies concerned to check whether there were any irregularities with these emergency contracts and (ii) transmit the results of its audit to various Brazilian authorities so that they could initiate investigations at their own discretion.

As a consequence, the Group (as well as some of its competitors) are facing the four investigations or proceedings described below. Other investigations or proceedings by other Brazilian authorities might occur as a result of the transmission of the results of the audit referred to above to those authorities.

The CGA initiated administrative proceedings based on the Brazilian Clean Company Act (law no. 12.846/2013). The Group presented its defense in November 2019, along with a description of its compliance program in Brazil. The other parties have to present their defenses before the CGA can continue the proceedings. In the coming months, the CGA should decide to either close the proceedings, impose sanctions against one or

more parties, or postpone the timeline for the proceedings to continue its investigations.

The Public Prosecutor's office of the state of São Paulo has filed a civil inquiry on the basis of the Administrative Improbity Act (law no. 8429/1992) at the end of which it may decide to file a public civil action against any of the Company's subsidiaries. The Group submitted its defense and is awaiting a decision from the public prosecutor's office in the coming months on whether it will launch a public civil action.

The Public Prosecutor's Office of the City of Paulínia (São Paulo state) has filed a civil investigation under the Administrative Improbity Act, after which it may decide to file a public civil action against Lavebras. The Group has submitted its defense and is awaiting a decision from the public prosecutor's office on whether it will file a public civil action.

The Group has been informed that, in connection with the aforementioned CGA administrative proceeding, the São Paulo state police have initiated a criminal inquiry against the corporate officers of the Group's subsidiaries in Brazil. The Group has presented the same arguments as those presented to the CGA; the Police are continuing their investigation.

The public prosecutor finally decided to terminate the civil investigation that the Public Prosecutor's Office of the City of Santos (São Paulo state) intended to open under the Administrative Improbity Act against Atmosfera and Lavebras in relation to the Guilherme Álvaro Hospital on February 27, 2020. In May 2021, the Public prosecutor's highest office confirmed the definitive closure of these proceedings.

In the event that a penalty is imposed on the Group, the following could apply to the companies concerned.

Under the Brazilian Clean Company Act, (i) a fine of between 0.1% and 20% of the revenue of the penalized companies (the fine may be reduced by up to 4% of revenue depending on the quality of the compliance program set up to fight against antitrust practices and corruption) and/or (ii) the publication of the decision.

In connection with the Administrative Improbity Act, (i) a fine, (ii) a ban on participating in public tenders and entering into public contracts for up to ten years and (iii) a ban on receiving grants and tax benefits.

These various investigations and proceedings are still in the early stages, such that no provision has been recognized in the financial statements as at December 31, 2021. The Company considers that it has strong arguments in connection with these various investigations and proceedings, which also concern other players in the sector.

# Proceedings related to the Lavebras plant in Teresina

The Group was informed of a public civil action filed in October 2019 by the Public Prosecutor's Office of Teresina before the State Court of Piauí regarding the laundry operated by Lavebras in Teresina. In relation to this public civil action in which the public prosecutor's office asked the presiding judge to impose various penalties on Lavebras, namely the payment of a fine reflecting damages suffered (without specifying the amount of this fine) and a ban on participating in public tenders and entering into public contracts, Lavebras and the public prosecutor's office have reached an agreement to end this case under conditions acceptable to Lavebras. Whilst this transactional agreement still needs to be validated by the presiding judge, the Company believes that the case is likely to be closed in the near future.

This public civil action followed the difficulties faced by Lavebras in its discussions with the Environment Secretariat (SEMAM) about renewing its operating permits and licenses for the Teresina plant. Due to these problems, Lavebras launched appeals to obtain a legal authorization to operate its plant, which Lavebras voluntarily closed in 2020. The legal decision which authorized Lavebras to operate its Teresina plant in 2019 and 2020 was appealed by the relevant authorities and is now being examined by the Appeal Court. If the Appeal Court overturns the first-instance decision, Lavebras could be considered to have operated its Teresina plant without the necessary operating permits or licenses, which could strengthen the public prosecutor's arguments in the legal proceedings described hereafter.

The Company believes that it has a strong case to obtain a favorable decision in these legal proceedings. As at December 31, 2021, the Company has set aside no provisions in relation to these proceedings.

In addition to the above, in October 2019 the prosecutor's office accused Lavebras of having caused water pollution by illegally discharging wastewater in a federal river close to the Lavebras Teresina plant and initiated legal proceedings against Lavebras for having operated its plant without the necessary permits and licenses and polluted the adjacent river. Lavebras lodged an appeal to close these proceedings as quickly as possible, and in January 2022 obtained a favorable decision that rejected the request for proceedings initiated by the prosecutor's office. This decision is likely to be appealed by the prosecutor. If there were to be an appeal from the prosecutor's office that resulted in a conviction, Lavebras could be subject to various penalties, including a fine of up to R\$1.8 million (around €0.3 million) and a ban on entering into public contracts with the state of Piauí for a period of between one and five years.

Lavebras's main defense is the fact that the Teresina plant has always operated in compliance with the permits and authorizations it holds, including for the treatment and discharge of wastewater.

The Company believes that it has a good case to obtain a favorable decision. No provision has been recorded in the financial statements in connection with these proceedings as at December 31 2021

As the alleged pollution indicated above concerns a federal river, the federal police also opened an investigation in March 2020. Due to the health crisis that hit Brazil in recent months, this investigation is still in its initial stages. As a result, no provisions have been recognized in the financial statements as at December 31, 2021; the Company is unable to estimate a contingent liability at this

## Administrative disputes with public customers

The Group is involved in administrative disputes with some of its public customers in Brazil due to alleged difficulties in the execution of certain contracts or to a supposedly insufficient quality of service. As a result, these public customers intend to take sanctions against some of the Group's entities in Brazil. Depending on the circumstances, these sanctions could entail (i) if applicable, the repayment of certain payments received under these contracts, (ii) the application of fines, and/or (iii) a ban on participating in public calls for tender or entering into public contracts for a period of up to five years.

A ban on participating in public calls for tender or entering into public contracts generally applies only to the company that has been sanctioned and is, in principle, limited to the same administrative level (i.e federal, regional or municipal) as that of the public customer that has pronounced the sanctions. Moreover, such a ban would not affect the ongoing contracts with public customers (with the exception of (i) the renewal of these contracts, which the public customers may consider on a case-by-case basis to be unsuitable, and (ii) contracts for which such a ban would be a valid reason for termination). Nevertheless, the Group cannot rule out such a ban being extended, on the one hand, to other states or municipalities in Brazil and, on the other hand, to other administrative levels (federal, regional or municipal) in the territory in question, it being understood, however, that such an extension could take place only on a case-by-case basis and following a specific request from an interested party.

In the various disputes above, the Group has submitted or is preparing to submit its defense to respond to the arguments put forward by its public customers and awaits the forthcoming administrative rulings. Once a definitive administrative ruling has been made, the Group has the option to contest it through the courts, including with a view to obtaining an annulment by invoking a violation of the constitutional principle of proportionality of sanctions pronounced by public entities. Alongside this challenge, the Group could, if required, seek an emergency ruling suspending a ban on taking part in public calls for tender and entering into public contracts while awaiting a decision on the substance.

Amongst the above disputes, following the late payment of a contractual penalty, in November 2021 Lavebras received a sixmonth ban from participating in public calls for tender in the state of São Paulo (at regional level). Given the disproportionate nature of this penalty, Lavebras decided to contest the ruling in the courts, and while awaiting the decision on the substance, obtained an order suspending this ban on participating in public calls for tender

In relation to these disputes, at December 31, 2021 the Company had recognized provisions around R\$3 million (approximately €0.5

# In France

# **Inquiry by DIRECCTE**

The Group was informed of an ongoing investigation by French competition authorities following a complaint relating to some of the Group's pricing practices that was filed in 2014 by a bed and breakfast, a customer of the Group, with the Pays de la Loire regional department for companies, competition, consumption, labor and employment (known by the French acronym DIRECCTE). The Group cannot rule out the investigation being extended to practices other than pricing practices.

No provision is being recognized since at this stage, it is difficult to assess whether this risk will materialize and what the consequences, especially financial, might be for the Group.

#### Tax audits

The Group is subject to tax audits in various countries. When the Group considers, with its advisors, that it has a sufficiently strong case, no provision is recorded.

# NOTE 8 FINANCING AND FINANCIAL INSTRUMENTS

# 8.1 Financial risk management

# **Credit and counterparty risk**

The main financial assets that could expose the Group to credit or counterparty risk are as follows:

- Trade receivables, the amount and aging of which are closely monitored as an integral part of the monthly reporting system:
  - in France, the Group insures its customer risk with a well-known insurance company. Trade receivables are managed in a decentralized manner by the operational centers and by

the Key Accounts Department, which handle the first stage of receivables collection. A second stage of receivables collection and dispute management is handled by the Finance and Legal Departments, depending on the type of receivable.

 in other countries where the Group operates, the Group may use an insurance company to insure its customer risk. This is the case in the United Kingdom. Receivables collection and disputes may be handled by the operational centers and/or by the central finance departments at the country level.

As at December 31, 2021, the exposure to credit risk on trade receivables by operating segment is as follows:

(In millions of euros)	12/31/2021	12/31/2020
France	211.6	179.1
UK & Ireland	54.2	43.3
Central Europe	104.7	88.8
Scandinavia & Eastern Europe	89.4	76.0
Southern Europe	66.5	49.1
Latin America	47.6	45.7
Other operating segments	6.9	11.9
TRADE RECEIVABLES AND CONTRACT ASSETS	580.9	493.9

Because of the large number of Group customers, there is no material concentration of credit risk (meaning no one counterparty or group of counterparties accounts for a material proportion of trade receivables). The maximum exposure to credit risk is limited

to the carrying amount of trade receivables on the consolidated balance sheet.

Exposure to credit risk related to trade receivables and contract assets is presented in the form of an impairment matrix as shown below:

	12/31/2021				
(In millions of euros)	Gross value	Impairment loss	Expected credit loss rate	Net value	
Not yet due or less than 1 month overdue	500.2	(1.2)	(0.2%)	499.0	
Between 1 and 4 months overdue	75.4	(3.6)	(4.7%)	71.9	
Between 5 and 12 months overdue	13.2	(7.2)	(54.0%)	6.1	
More than 1 year overdue	49.8	(45.9)	(92.1%)	3.9	
TRADE RECEIVABLES AND CONTRACT ASSETS	638.7	(57.8)		580.9	

12/31/2	2020
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(In millions of euros)	Gross value	Impairment loss	Expected credit loss rate	Net value
Not yet due or less than 1 month overdue	421.6	(1.1)	(0.3%)	420.4
Between 1 and 4 months overdue	65.1	(3.8)	(5.8%)	61.3
Between 5 and 12 months overdue	20.1	(12.3)	(61.4%)	7.7
More than 1 year overdue	54.4	(49.9)	(91.7%)	4.5
TRADE RECEIVABLES AND CONTRACT ASSETS	561.1	(67.1)		493.9

- cash assets: due to historically low and significantly negative interest rates, the Group's policy is to minimize its cash position in order to reduce its debt and optimize its financial expenses. With its remaining cash, the Group invests in short-term money market funds or deposits it in bank accounts with the bank counterparties that finance the Group in accordance with the diversification and counterparty quality rules set out in the Group's Cash and Investment Management Policy;
- derivatives: as part of its Interest Rate and Currency Risk Management Policies, the Group enters into hedging contracts with leading financial institutions and the Group's financing banks.

Bank counterparty risk is managed by the Financing and Treasury Department in accordance with both the Treasury and Investment Management Policies and the Interest Rate and Foreign Exchange Risk Management Policies. It is related to outstanding deposits, the market values of derivative instruments, and credit lines opened with each bank. In line with its financial policy, in most cases, the Group only enters into commitments on financial instruments with counterparties that have a minimum long-term rating of A- from S&P Global Ratings or A3 from Moody's. The list of bank counterparties involved in investments and the list of financial instruments are regularly reviewed and approved by the Group's Finance Department.

In the Group's view, these investments and derivatives do not expose it to any material counterparty risk.

# **Liquidity risk**

The Group must always have financial resources available, not just to finance the day-to-day running of its business, but also to maintain its investment capacity. The Group's has several sources of financing: its free cash flow and cash flow from operating activities; financing on short- and medium-term capital markets; and bank financing. In order to deal with the consequences of the Covid-19 pandemic, in 2021, the Group decided to carefully manage its inflows, a fundamental pillar of its cash position, and to consolidate its liquidity profile, in particular by setting up a new five-year revolving credit facility of €900 million and a new bond issue of €200 million maturing in 2028.

The use of these various sources of financing is part of an overall financing policy implemented by the Finance Department. This financing policy is regularly reviewed to support the Group's development as much as possible and take the financial market conditions into account, whilst upholding a credit profile compatible with a minimum long-term financial rating of "BB+/Ba2/BBB Low" from the agencies S&P Global Ratings, Moody's and DBRS. As part of implementing its financing strategy, the Group's objective is also to keep the standard level of financial leverage as defined in the new bank financing agreement (net financial debt/EBITDA) between 2.5 and 3 times EBITDA.

Amidst the background of the coronavirus crisis, the level of the financial covenant applicable at June 30, 2021 under the bank financing and private placement (USPP) agreements was increased by waiver to 4.50x. Following the setting up of the new revolving credit facility on November 9, 2021 and the signature of the amendment to the USPP-type financing documentation on February 7, 2022, the level of the financial covenant applicable as at December 31, 2021 was set at 4.00x and the definitions were adapted, in particular to remove reference to the old IAS 17. The standard covenant level of 3.75x will be reapplied from June 30, 2022

#### **Financing policy**

The Group's financing policy is based on the following principles:

- active debt management, which may lead the Group to seek advance financing on the capital and banking markets in order to (i) extend the average maturity of its debt, (ii) stagger repayment dates over time, and (iii) optimize financing costs. As a result, as at December 31, 2021, the weighted average maturity of borrowings and gross financial debt was 3.5 years, with a long-term debt ratio (borrowings and gross financial debt maturing in more than one year/total borrowings and gross financial debt) of 94%;
- the use of bank loans and bonds to diversify its sources of liquidity and creditors: in order to benefit from economies of scale and facilitate access to financing on the capital markets

- (bonds and commercial paper), the Group centralizes the vast majority of its financing transactions through Elis;
- continuously maintaining a significant buffer of undrawn confirmed credit lines to secure liquidity and meet its short-term debt obligations, especially on its commercial paper program in case of capital market closures. As at December 31, 2021, the Group had an undrawn confirmed credit line totaling \$900 million, maturing in November 2026;
- continuous monitoring of available cash: as at December 31, 2021, the Group had available cash and cash equivalents as presented in Note 8.4 "Cash and cash equivalents";
- implementation in all the main countries where it operates and where permitted by local regulations of a daily physical centralization of all cash requirements and surpluses via M.A.J. and Elis SA, the central treasury entities for the consolidation scope formerly under Elis and Berendsen, respectively;
- financing through capital increases, if necessary.

The implementation of this financing policy significantly reduces liquidity risk, which is also mitigated by the regularity of the cash flows generated by the Group.

#### **Financial ratings**

Implementing the financing policy and managing liquidity risk require regular monitoring of the Group's financial ratings. Following on from the numerous exchanges in 2020 after the start of the Covid-19 pandemic, the Group continued regular dialog in 2021 with the rating agencies in order to outline its measures to limit the impact of the health crisis on its operating performance and its main ratios, thereby demonstrating the gradual improvement in the Group's credit profile during the year. As a result, after several downgrades to Group's financial ratings in 2020, the rating agencies carried out several upgrades in 2021, reflecting the resilience of the Group's business model. As at December 31, 2021, the Company continues to be rated by S&P Global Ratings, Moody's and DBRS:

- S&P Global Ratings: through a press release of October 27, 2021, the agency S&P Global Ratings raised the Company's rating from "BB" (stable outlook) to "BB+" (stable outlook) in order to reflect the gradual improvement in the Group's business outlook, notably in the Hospitality segment, the resilience of its business model and operating margin, and the expected improvement to its financial ratios, particularly its leverage. This rating also applies to the bond issues carried out by the Company under the EMTN program in April, October 2019 and September 2021;
- Moody's: through a press release of April 23, 2021, the agency Moody's raised the Company's outlook from negative to stable whilst confirming the rating of "Ba2" to reflect the gradual recovery in the Hospitality segment and the resilience of the Group's operational performance after an exceptional year in 2020 due to the Covid-19 crisis. This same rating applies to the bond issues carried out by the Company under the EMTN program in February 2018 and the €550 million bond issue maturing in April 2028;
- DBRS: through a press release issued on March 18, 2021, the agency DBRS confirmed the "BBB low" investment grade rating assigned to the Company since April 2019, again demonstrating the Group's ability to withstand the effects of the Covid-19 pandemic and the expected improvement of its business outlook and its financial fundamentals. Since October 26, 2021, this same rating has applied to all of the current bond issues carried out by the Company under the EMTN program.

#### Net debt and future cash flows

The Group's net debt balance is detailed in Note 8.5 "Net debt."

Loan agreements relating to this debt include the legal and financial commitments usually involved in such transactions and specify accelerated maturities if those commitments are not met. The financial commitments notably include the Group's obligation to meet a financial covenant: net financial debt (as defined in the contract and described in Note 8.5 "Net Financial Debt") / proforma EBITDA (as defined in the contract and described in Note 3.2 "Earnings") of the acquisitions finalized during the last 12 months after synergies. Based on these consolidated financial statements, the Group met this ratio:

Leverage Ratio = 2.96x (must be less than 4.00x).

The repayment dates for consolidated debt and related interest as at December 31, 2021 are presented below.

The future contractual cash flows are shown based on the liabilities in the balance sheet at the reporting date and do not take into account any possible subsequent management decision that could significantly alter the Group's debt structure or hedging policy. The figures for interest payable reflect the cumulative interest payable until the due date or planned repayment date of the related loan. They were estimated, where applicable, on the basis of forward rates calculated from the yield curves as at the reporting date.

	Carrying value	Cash flow	2022	Cash flow	2023	Cash fl 2024-202		Cash flow	-	Estimate o cash flows 12/31/2	s as at
(In millions of euros)	Amortized cost	Nominal	Interest	Nominal	Interest	Nominal	Interest	Nominal	Interest	Nominal	Interest
USPP	337.0	-	9.1	-	9.1	-	27.2	335.3	16.9	335.3	62.2
EMTN (Euro Medium Term Notes)	2,383.0	-	41.2	450.0	33.8	1,350.0	56.9	550.0	11.2	2,350.0	143.1
Convertible bonds	383.0	-	9.5	400.0	7.4	-	-	-	-	400.0	17.0
Medium-term negotiable notes (NEU MTN)	10.0	-	-	10.0	0.0	-	-	-	-	10.0	0.0
Commercial paper (NEU CP)	178.5	178.5	-	-	-	-	-	-	-	178.5	-
Revolving/bilateral short term	0.5	-	0.5	-	-	-	-	-	-	-	0.5
Unamortized debt issuance costs	(15.7)	-	-	-	-	-	-	-	-	-	-
Loan from employee profit-sharing fund	17.7	4.9	0.2	3.2	0.3	9.0	1.3	-	-	17.1	1.8
Other	11.5	5.1	1.9	1.9	0.1	1.7	0.2	1.0	0.1	9.7	2.3
Overdrafts	0.1	0.1	0.0	-	-	-	-	-	-	0.1	0.0
TOTAL BORROWINGS AND FINANCIAL DEBT	3,305.6	188.6	62.5	865.1	50.7	1,360.8	85.5	886.3	28.2	3,300.7	227.0

## **Market risks**

The Elis Group is exposed to market risk, particularly concerning the cost of its debt and as a result of foreign currency transactions. The Finance Department manages the main financial risks centrally, mainly foreign exchange and interest rate risks, in accordance with specific management policies and detailed operating procedures. These policies, which focus on the unpredictability of financial markets, seek to minimize the potentially adverse effects on its financial performance. To hedge certain risk exposures, interest rate and currency hedging strategies are developed and implemented according to market opportunities through derivatives, while respecting the principles of prudence and risk limitation provided for in the corresponding management policies.

### Interest rate risk

Interest rate risk mainly includes the risk of fluctuations in future cash flows relating to variable-rate debt, historically based in part on the EURIBOR. The Group's rate risk management policy is to maintain the vast majority of its total debt at fixed rates over a medium- to long-term horizon. As a result, just like a year earlier, the Group's outstanding variable-rate debt (before taking hedging instruments into account) was negliaible at December 31, 2021.

The Group does not have any material interest-bearing assets.

#### **Currency risk**

#### **Transactional currency risk**

The Group is exposed to transactional currency risk mainly related to its purchases of goods from third party suppliers (linen) denominated in US dollars. In 2021, these purchases totaled

US\$88.7 million, compared with US\$76.0 million in 2020, an increase of US\$22.7 million reflecting the recovery in linen purchases in 2021 versus the contraction in business caused by the health crisis in 2020. The Group is working to reduce the impact of exchange rate fluctuations on its income by using currency hedging for these supply purchases. As at December 31, 2021, the Group had made 2022 forward purchases of US\$99.4 million (compared with US\$73.0 million a year earlier).

The Group is also exposed to the commercial flows in foreign currencies of its operating entities (including purchases of goods denominated in a currency other than the operating entities' functional currency) and to intra-group financial flows (management fees, brand royalties, dividends). In this context, the Group may occasionally or on a recurring basis enter into currency forward contracts to hedge these risks.

Transactional currency risk is managed centrally by the Finance Department as part of a dedicated management policy and a centralized currency risk management agreement. Foreign currency flows of operating entities are hedged as part of the annual budget process for subsidiaries with recurring foreign currency flows. At the end of the year, when drawing up their budgets, the subsidiaries communicate their exposure to currency risk for the following year to the Finance Department, which centralizes the execution of external foreign exchange derivative transactions at Elis. Elis thus acts as the internal counterparty for negotiating hedging transactions for subsidiaries with transactional currency risk exposure.

#### Financial currency risk

The financing needs of foreign subsidiaries outside the euro area covered by intra-group loans and the centralization of cash surpluses expose some Group entities to financial currency risk (risk related to changes in the value of borrowings or financial receivables denominated in currencies other than the borrowing or lending entity's functional currency). This currency risk is mainly hedged through currency swaps as part of a hedging policy implemented by the Finance Department. As at December 31, 2021, currency swaps against the euro mainly covered the Swedish krona (SEK), Norwegian krone (NOK), Danish krone (DKK), Czech koruna (CZK), pound sterling (GBP), Swiss franc (CHF), ruble (RUB) and Polish zloty (PLN).

#### **USPP** financing denominated in **US** dollars

As at December 31, 2021, the Group was only party to one crosscurrency swap contract for a notional amount of US\$40 million backed by USPP financing.

#### The Group's exposure to currency risk

The Group operates a significant share of its activities in countries within the euro area. For the financial year ended December 31, 2021, countries outside the euro area accounted for 38.3% of the Group's consolidated revenue, including 10.4% from the United Kingdom, 6.7% from Sweden, 6.3% from Brazil, 6.1% from Denmark, 2.7% from Switzerland, 2.1% from Norway and 1.7% from Poland.

When the Group prepares its consolidated financial statements, it must translate the financial statements of its non-euro area subsidiaries into euros at the applicable exchange rates. As a result, the Group is exposed to fluctuations in exchange rates, which have a direct accounting impact on the Group's consolidated financial statements. This creates a risk relating to the translation into euros of non-euro area subsidiaries' balance sheets and income statements.

The Group's external financing is generally denominated in euros.

With this in mind, the table below presents the risk of foreign currency translation losses, in terms of equity and income, on the Group's main currencies.

(In millions of euros)	Change in equity resulting from a 10% fall in exchange rate	Change in net income resulting from a 10% fall in exchange rate
SEK (Sweden)	(73.6)	(1.7)
GBP (United Kingdom)	(68.9)	0.2
DKK (Denmark)	(62.7)	(1.1)
BRL (Brazil)	(40.2)	(1.5)
NOK (Norway)	(16.0)	(0.5)
PLN (Poland)	(15.9)	(0.9)
CHF (Switzerland)	(14.4)	0.1

#### **Equity risk**

As at December 31, 2021, the Group's exposure to equity risk mainly concerned the 117,289 Elis shares held as part of the liquidity agreement.

These shares were valued at €1.8 million based on the December 31, 2021 closing price (€15.22). Accordingly, the Group did not consider it necessary to introduce an equity risk management policy

#### **Commodities risk**

While the Group does not purchase raw materials directly, it is indirectly exposed to raw material volatility through its purchases of linens and workwear, the manufacturing price of which is partially linked to the price of cotton or polyester, and through its consumption of petroleum products (mainly gas and fuel).

# 8.2 Net financial income (loss)

(In millions of euros)	12/31/2021	12/31/2020
Interest expense on borrowings and loans from employee profit-sharing fund measured		
at amortized cost	(82.9)	(76.7)
Interest expense on lease liabilities	(10.4)	(9.5)
TOTAL INTEREST EXPENSE	(93.3)	(86.1)
Gains (losses) on interest rate derivatives measured at fair value through profit or loss	-	-
Interest income using the effective interest rate method	0.9	1.0
Foreign currency translation gains (losses) related to financing operations	1.6	(3.0)
Gains (losses) on foreign exchange derivatives measured at fair value through profit or loss	0.9	(0.1)
Interest expense on provisions and retirement benefits	(0.6)	(0.5)
Other	(0.1)	0.3
NET FINANCIAL INCOME (EXPENSE)	(90.5)	(88.4)

The year-on-year increase in the overall interest expense and the net financial income (expense) in the 2021 financial year arose mainly from:

- the cost of the partial redemption carried out by the Company in September 2021 (€200 million) concerning the bonds issued in February 2018 for a total amount of €650 million, maturing in 2023 and offering a fixed annual coupon of 1.875%:
- the accelerated amortization of the residual stock of loan issue expenses relating to (i) the €200 million portion of the bond issues that was subject to the partial redemption and (ii) two syndicated revolving credit facility contracts signed in January 2017 and November 2017, which were subject to early cancellation upon the signature on November 9, 2021 of the Group's new €900 million revolving credit agreement.

# 8.3 Gross debt

#### **Accounting policies**

Borrowings are initially recognized at fair value, net of related transaction costs. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the repayment value is recognized in income over their term using the effective interest rate method.

Borrowings are classified as current liabilities, unless the Group has an unconditional right to defer payment of the liability by at least 12 months after the reporting date, in which case they are classified as non-current liabilities.

The Group derecognizes a financial liability once the liability is extinguished. If a liability is exchanged with a creditor under materially different terms and conditions, a new liability is recognized.

The Elis Group has several sources of financing: short- and medium-term financing from capital markets, bank financing, and private placements.

As at December 31, 2021, consolidated debt mainly comprised the following:

# **Capital markets**

## **Commercial paper (NEU CP)**

On the short-term capital market, Elis has an unrated commercial paper program (NEU CP), approved by Banque de France, for a maximum amount of €600 million. In addition to other financing, this program provides the Group with access to disintermediated short-term resources at favorable market conditions. As at December 31, 2021, outstandings under this program totaled €178.5 million, versus €317.5 million as at December 31, 2020. The decrease of €139 million is due to the positive cash flow generated by the Group in 2021.

## Medium-term negotiable notes (NEU MTN)

In addition to its commercial paper program, since June 2021 Elis has also had a program of unrated medium-term negotiable notes (NEU MTN), approved by the Banque de France, for a maximum amount of €200 million. This program enables the Group to raise medium-term financing resources at favorable market conditions with maturities between the commercial papers and the bonds issued as part of the EMTN program (between 18 months and 3 years). As at December 31, 2021, outstandings under this program totaled €10 million.

# Convertible bonds (OCÉANES)

On October 6, 2017, Elis issued bonds convertible into and/or exchangeable for new or existing Elis shares (obligations à option de conversion et/ou d'échange en actions nouvelles or existantes, or "OCÉANEs") with a maturity date of October 6, 2023. The nominal amount of the issue totals €400 million and is represented by 12,558,869 bonds with a par value of €31.85. The bonds are non-interest bearing (zero coupon). The funds raised from this issue were used to repay the bridge loan set up in connection with the Berendsen acquisition and extend the maturity of the Group's debt

OCÉANE bonds qualify as a compound financial instrument and, as such, falls within the scope of IAS 32, which requires that the equity component (the call option held by the bondholder to convert the bond into shares) and the debt component (the contractual commitment to deliver cash) be recognized separately in the balance sheet. The fair value of the debt component is equivalent to €345.1 million at inception and €54.9 million for the options component (before deferred tax).

# **EMTN (Euro Medium Term Notes)**

On the long-term capital markets, Elis has a €4 billion EMTN program, renewed and approved by the AMF on May 6, 2021, under which it has carried out several bond issues, of which the following are still circulating:

- on February 15, 2018, a dual-tranche bond issue comprising a €650 million tranche with a maturity of 5 years (February 2023) and a coupon of 1.875%, and a €350 million tranche with a maturity of 8 years (February 2026) and a coupon of 2.875%. Totaling €1 billion, these funds were used to refinance the bridge loan set up as part of the Berendsen acquisition; following the partial redemption carried out in September 2021, the amount of the tranche maturing in February 2023 was reduced from €650 million to €450 million;
- on April 11, 2019, a bond issue in the amount of €500 million with a 5-year maturity and a coupon of 1.75%. The proceeds from this issue have been allocated in full to refinance the high-yield bonds maturing in 2022;
- on October 3, 2019, a dual-tranche bond issue for €850 million comprising (i) a €500 million tranche with a maturity of 5.5 years (maturing April 2025) and an annual coupon of 1%, and (ii) a €350 million tranche with a maturity of 8.5 years (maturing April 2028) and an annual coupon of 1.625%. These bonds were used to fully refinance the tranches drawn from the two syndicated bank credit facilities taken out in 2017;
- on September 23, 2021, a fully fungible €200 million bond issue forming a single line with the existing bonds maturing in April 2028 issued on October 3, 2019 for an initial amount of €350 million with an annual coupon of 1.625%. This brought the amount of the bond line to €550 million. The income from these new bonds was entirely used for the partial redemption of bonds issued in February 2018.

# Bank loans and private placement

# **USPP** private placement

In April 2019, the Group also took out a USPP loan with two tranches: one tranche in euros in the amount of €300 million maturing in 10 years with an interest rate of 2.70% and another tranche in US dollars in the amount of US\$40 million maturing in 10 years with an interest rate of 4.99%. The tranche in dollars was converted to euros using a 10-year cross-currency swap with a synthetic coupon rate in euros of 2.69%. The proceeds of this issue were mainly used to redeem the €800 million High-Yield Bonds maturing in 2022.

# Syndicated revolving credit facility

On November 9, 2021, Elis signed a new €900 million syndicated revolving credit facility with a group of 13 customer-driven retail banks, undrawn as at December 31, 2021. This new credit facility, which matures in five years (November 2026) and has two single-year extension options ("5+1+1" years), replaced the two existing revolving credit lines of €500 million and €400 million respectively taken out in January and November 2017. This refinancing secures and extends the Group's liquidity profile, while also reducing its annual financial expense.

For the first time, this new credit facility includes an ESG component in the form of a margin adjustment mechanism linked to the achievement of annual targets for two of the Group's core sustainable development indicators:

- water consumption, which the Group is committed to reducing by 30% per kg of linen delivered over the period from 2018 to 2030 for its laundries in Europe;
- gender balance, with a commitment to increase the proportion of women in executive and management positions to 42% by 2030 (34% in 2020).

# Change in debt

(In millions of euros)	12/31/2020	Changes in financing cash flows	Changes arising from obtaining or losing control of subsidiaries or other entities	Effect of changes in foreign exchange rates	Changes in bank overdrafts	Other changes	12/31/2021
USPP	332.6	(0.0)	-	-	-	2.7	335.3
EMTN (EURO MEDIUM TERM NOTES)	2,350.0	-	-		-		2,350.0
CONVERTIBLE BONDS	373.7	-	-	-	-	9.3	383.0
Medium-term negotiable notes (NEU MTN)	-	10.0	-	-	-	-	10.0
Commercial paper (NEU CP)	317.5	(139.0)	-	-	-	-	178.5
Revolving/bilateral short term	-	-	-	-	-	-	-
Other loans	8.3	(5.5)	8.9	(0.1)	0.0	0.0	11.5
Overdrafts	0.0	-	0.0	0.0	0.0	-	0.1
Loan from employee profit-sharing fund	19.2	(1.6)	-	-			17.7
LOANS	345.1	(136.1)	8.9	(0.1)	0.0	0.0	217.8
ACCRUED INTEREST	36.3			0.0	(0.0)	(1.1)	35.2
UNAMORTIZED DEBT ISSUANCE COSTS	(19.1)	(5.6)		-	0.0	9.0	(15.7)
BORROWINGS AND FINANCIAL DEBT	3,418.6	(141.7)	8.9	(0.1)	0.0	19.9	3,305.6
Reconciliation to cash flow statement							
<ul><li>proceeds from new borrowings</li></ul>		776.1					
repayments of borrowings		(917.8)					
Change in borrowings		(141.7)					

# Breakdown of financial debt by currency

(In millions of euros)	12/31/2021	12/31/2020
EUR	3,265.1	3,385.7
USD	35.3	32.6
RUB	5.0	-
CLP	0.1	0.4
BORROWINGS AND FINANCIAL DEBT	3,305.6	3,418.6

# **Maturity of financial liabilities**

(In millions of euros)	12/31/2021	2022	2023	2024-2026	2027 and beyond
USPP	337.0	1.7	-	-	335.3
EMTN (Euro Medium Term Notes)	2,383.0	33.0	450.0	1,350.0	550.0
Convertible bonds	383.0	-	383.0	-	-
Medium-term negotiable notes (NEU MTN)	10.0	0.0	10.0	-	-
Commercial paper (NEU CP)	178.5	178.5	-	-	-
Revolving/bilateral short term	0.5	0.5	-	-	-
Unamortized debt issuance costs	(15.7)	(4.7)	(3.8)	(6.1)	(1.1)
Loan from employee profit-sharing fund	17.7	5.1	3.3	9.3	-
Other	11.5	6.9	1.9	1.7	1.0
Overdrafts	0.1	0.1	-	-	-
TOTAL BORROWINGS AND FINANCIAL DEBT	3,305.6	221.1	844.5	1,354.9	885.1

# 8.4 Cash and cash equivalents

## **Accounting policies**

"Cash and cash equivalents" includes cash, demand deposits, other very short-term investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are recognized in the balance sheet as part of borrowings under current liabilities.

For the purposes of the statement of cash flows, cash and cash equivalents comprise the following:

(in millions of euros)	12/31/2021	12/31/2020
Demand accounts	159.8	136.6
Term deposits and marketable securities	0.1	1.0
CASH AND CASH EQUIVALENTS (ASSETS)	160.0	137.6
Overdrafts	(0.1)	(0.0)
CASH AND CASH EQUIVALENTS, NET	159.9	137.6

In Latin America, where there can be exchange control restrictions, cash and cash equivalents totaled  $\leqslant$ 33.6 million as at December 31, 2021, compared with  $\leqslant$ 26.5 million at December 31, 2020.

In addition, cash allocated to the Elis liquidity agreement totaled zero as at December 31, 2021 (€0.2 million as at December 31, 2020).

# 8.5 Net debt

(In millions of euros)	12/31/2021	12/31/2020
USPP	335.3	332.6
EMTN (EURO MEDIUM TERM NOTES)	2,350.0	2,350.0
CONVERTIBLE BONDS	383.0	373.7
Medium-term negotiable notes (NEU MTN)	10.0	-
Commercial paper (NEU CP)	178.5	317.5
Other loans	11.5	8.3
Overdrafts	0.1	0.0
Loan from employee profit-sharing fund	17.7	19.2
LOANS	217.8	345.1
ACCRUED INTEREST	35.2	36.3
UNAMORTIZED DEBT ISSUANCE COSTS	(15.7)	(19.1)
BORROWINGS AND FINANCIAL DEBT	3,305.6	3,418.6
Of which maturing in less than one year	221.1	352.0
Of which maturing in more than one year	3,084.5	3,066.6
CASH AND CASH EQUIVALENTS (ASSETS)	160.0	137.6
NET DEBT	3,145.6	3,281.0

# 8.6 Financial assets and liabilities

#### **Accounting policies**

#### Initial recognition of financial assets and liabilities

Financial instruments are initially recognized in the balance sheet at the fair value of consideration paid (for assets) or received (for liabilities). Fair value is determined on the basis of the price agreed upon for the transaction or on the basis of market prices for comparable transactions. In the absence of a market price, fair value is calculated on the basis of the discounted cash flows from the transaction, or by using a model. Discounting is unnecessary if its impact is immaterial. Similarly, short-term receivables and liabilities arising in the normal operating cycle are not discounted.

Incremental costs that are directly attributable to transactions (transaction costs, commissions, professional fees, taxes, etc.) are added to the amount initially recognized in assets or deducted from liabilities.

# Fair value and carrying amount of financial assets and liabilities

The key measurement methods used are as follows:

- items recognized at fair value through profit or loss are measured based on market prices for listed instruments (level 1 fair value inputs - quoted price in an active market);
- non-current derivative instruments are measured using a valuation technique (discounted cash flow method) that uses rates quoted in the interbank market (level 2 fair value inputs - valuation based on observable market data);
- borrowings and financial debt are recognized at amortized cost, calculated using the effective interest rate (EIR) method. The fair values shown for fixed-rate debt include the effects of interest rate movements, while those for total debt include changes in Group credit risk;
- given their very short maturities, the fair value of trade payables and receivables is deemed to be the same as their carrying amount.

	12/31/	2021	Breakdov	vn by category of	financial instrumen	t
(In millions of euros)	Carrying amount	Fair value	Mandatory at fair value through profit or loss	Fair value – hedging instruments through OCI	Financial assets at amortized cost	Debt at amortized cost
Other equity investments	0.1	0.1	0.1			
Other non-current assets	64.7	64.7	27.5	1.2	36.0	
Contract assets	38.1	38.1			38.1	
Trade and other receivables	600.7	600.7			600.7	
Other current assets	18.9	18.9	1.3	3.1	14.5	
Cash and cash equivalents	160.0	160.0			160.0	
FINANCIAL ASSETS	882.4	882.4	28.8	4.4	849.2	
Borrowings and financial debt	3,084.5	3,112.4				3,084.5
Other non-current liabilities	33.1	33.1	19.3	-		13.7
Trade and other payables	262.9	262.9				262.9
Contract liabilities	74.9	74.9				74.9
Other current liabilities	378.7	378.7	6.0	0.0		372.7
Bank overdrafts and current borrowings	221.1	225.7				221.1
FINANCIAL LIABILITIES (EXCLUDING LEASE LIABILITIES)	4,055.2	4,087.7	25.3	0.0		4,029.8

(In millions of euros)	Carrying amount	Fair value	Mandatory at fair value through profit or loss	Fair value – hedging instruments through OCI	Financial assets at amortized cost	Debt at amortized cost
Other equity investments	0.2	0.2	0.2			
Other non-current assets	64.4	64.4	28.1	-	36.3	
Contract assets	27.6	27.6			27.6	
Trade and other receivables	517.0	517.0			517.0	
Other current assets	18.8	18.8	1.5	(0.0)	17.4	
Cash and cash equivalents	137.6	137.6			137.6	
FINANCIAL ASSETS	765.7	765.7	29.7	(0.0)	736.0	-
Borrowings and financial debt	3,066.6	3,117.2			'	3,066.6
Other non-current liabilities	20.9	20.9	18.2	1.5		1.2
Trade and other payables	221.3	221.3				221.3
Contract liabilities	62.7	62.7				62.7
Other current liabilities	347.7	347.7	7.9	3.0		336.9
Bank overdrafts and current borrowings	352.0	358.5				352.0
FINANCIAL LIABILITIES (EXCLUDING LEASE LIABILITIES)	4,071.2	4,128.3	26.0	4.5	_	4,040.7

The table below shows the level at which each fair value is ranked in the fair value hierarchy:

	12/31/2021	Fair v	Fair value hierarchy			
(In millions of euros)	Fair value	Level 1	Level 2	Level 3		
Other equity investments	0.1			0.1		
Non-current derivatives - assets (cross-currency swaps)	1.2		1.2			
Current derivatives - assets (currency forwards)	4.4		4.4			
Offsetting assets	27.5			27.5		
ASSETS MEASURED AT FAIR VALUE	33.2	-	5.7	27.6		
Non-current derivatives - liabilities (cross-currency swaps)	-		-			
Current derivatives - liabilities (currency forwards)	0.7		0.7			
Debt related to acquisitions	24.7			24.7		
LIABILITIES MEASURED AT FAIR VALUE	25.3	-	0.7	24.7		
USPP	346.4		346.4			
EMTN (Euro Medium Term Notes)	2,385.8	2,385.8				
Convertible bonds - debt component	387.7		387.7			
Medium-term negotiable notes (NEU MTN)	9.9		9.9			
LIABILITIES FOR WHICH FAIR VALUE IS DISCLOSED IN THE NOTES	3,129.8	2,385.8	744.1	_		

	12/31/2020	Fair v	alue hierarchy	
(In millions of euros)	Fair value	Level 1	Level 2	Level 3
Other equity investments	0.2			0.2
Non-current derivatives – assets (cross-currency swaps)	-		-	
Current derivatives - assets (currency forwards)	1.5		1.5	
Offsetting assets	28.1			28.1
ASSETS MEASURED AT FAIR VALUE	29.7	-	1.5	28.3
Non-current derivatives – liabilities (interest rate swaps)	1.5		1.5	
Current derivatives - liabilities (currency forwards)	4.7		4.7	
Debt related to acquisitions	24.3			24.3
LIABILITIES MEASURED AT FAIR VALUE	30.5	-	6.2	24.3
USPP	358.3		358.3	
EMTN (Euro Medium Term Notes)	2,388.5	2,388.5		
Convertible bonds - debt component	383.0		383.0	
LIABILITIES FOR WHICH FAIR VALUE IS DISCLOSED IN THE NOTES	3,129.8	2,388.5	741.3	

#### 8.7 Other non-current assets and liabilities

## **Accounting policies**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. They are included in current assets, apart from those maturing more than 12 months after the reporting date, which are classified as non-current assets.

Offsetting assets correspond to vendor warranties and are evaluated on the same basis as indemnified liabilities, subject to value corrections for unrecoverable amounts.

If the indemnification is related to a liability recognized at its fair value at acquisition, the offsetting asset is also recorded at

Repurchase commitments to non-controlling interests are recognized as liabilities. Subsequent changes in the value of the put option strike price are recorded in the income statement under "Other operating income and expense" in accordance with the provisions of IFRS 9.

(In millions of euros)	Notes	12/31/2021	12/31/2020
Non-current derivatives – assets	8.8	1.2	-
Long-term loans and receivables		4.1	5.1
Offsetting assets and other non-current assets		27.5	28.1
Marginal costs of obtaining contracts		31.9	31.3
OTHER NON-CURRENT ASSETS		64.7	64.4
Non-current derivatives - liabilities	8.8	-	1.5
Deferred consideration payable on acquisitions		19.3	18.2
Liability for repurchase commitments to non-controlling interests		-	-
Other non-current liabilities		13.7	1.2
OTHER NON-CURRENT LIABILITIES		33.1	20.9

# 8.8 Derivative financial instruments and hedges

#### **Accounting policies**

Whether used for hedging purposes or not, derivative financial instruments are initially measured at fair value at inception and are subsequently remeasured at their fair value.

The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates derivatives as:

- hedges of a particular risk associated with a recognized liability or a highly probable forecast transaction (cash flow hedge);
- hedges of the fair value of recognized assets or liabilities (fair value hedge);
- derivative instruments that do not meet hedge accounting criteria.

The impact of changes in fair value of derivative instruments in a fair value hedging relationship and of derivative instruments not eligible for hedge accounting during the year is recorded in the income statement. However, the effective portion of changes in the fair value of derivative instruments in a cash flow hedging relationship is recognized directly in equity, with the ineffective portion being recognized in the income statement

At the inception of the transaction, the Group documents the relationship between the hedging instrument and the hedged item, as well as its risk management objectives and hedging policy. At the inception of the hedge and on an ongoing basis, the Group also documents the effectiveness of the derivatives used in offsetting changes in fair value or cash flows of hedged items.

The fair value of a derivative hedging instrument is classified as a non-current asset or liability when the residual term of the hedged item is greater than 12 months, and as a current

asset or liability when the residual term of the hedged item is less than 12 months. Derivative instruments held for trading are classified as current assets or liabilities.

# Derivatives used in cash flow hedges

The effective portion of changes in the fair value of qualifying derivatives that meet the cash flow hedge criteria and are designated as such is recognized directly in equity. The gain or loss related to the ineffective portion is immediately recognized in net income. The cumulative gain or loss reported in equity is reclassified to the income statement when the hedged item affects profit or loss. From adoption of IFRS 9 onwards, the Group may recognize the forward component of the hedging instrument in "Other comprehensive income" and accumulate them in a separate component of the reserves until their reclassification in income or loss or in the initial cost of the non-financial asset acquired.

When a transaction results in the recognition of a non-financial asset (for example, a non-current asset or inventory), the hedging gain or loss, deferred as equity, is transferred to the initial carrying amount of the hedged item (method known as basis adjustment).

When a hedging instrument expires or is sold, or when a hedge no longer meets hedge accounting criteria, any cumulative gain or loss in equity at that time remains in equity, and is reclassified to the income statement when the forecast transaction is recognized in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was recognized in equity is immediately reclassified to the income statement.

#### Derivatives that do not qualify for hedge accounting

Changes in fair value during the financial year are recognized immediately in the income statement.

# Cash flow hedges

The Group holds the following derivative instruments to hedge its interest rate and currency risks (the nominal amounts are presented after translation into euros at the hedging rate):

		Maturity		
As at December 31, 2021	1-6 months	6-12 months More	than one year	Total
CURRENCY RISK				
Forward currency purchases (highly probable forecast purchases)				
Nominal (in millions of euros)	25.2	21.2		46.4
Average EUR/USD forward rate	1.19	1.18		-
Forward currency purchases (highly probable forecast purchases)				
Nominal (in millions of euros)	13.3	14.9		28.2
Average GBP/USD forward rate	1.39	1.37		-
Forward currency purchases (highly probable forecast purchases)				
Nominal (in millions of euros)	6.3	3.0		9.3
Average USD/SEK forward rate	8.61	8.61		-
Cross-currency swap - USPP				
Nominal (in millions of euros)			35.7	35.7
Fixed rate			2.69%	-

					ı	Maturity			
As at December 31, 2020				1-6 mont	hs 6-1	2 months M	ore the	an one year	
CURRENCY RISK									
Forward currency purchase	, -	y probab	le forecast purchases	5)					
Nominal (in millions of e	uros)			20	0.6	13.4			34.
Average EUR/USD forwar	rd rate			1.	17	1.19			
Forward currency purchase	, -	y probab	le forecast purchases	5)					
Nominal (in millions of e	uros)			10	0.7	10.1			20.
Average GBP/USD forwa	rd rate			1.	29	1.32			
Forward currency purchase	es (highl	y probab	ole forecast purchases	5)					
Nominal (in millions of e	uros)			3	3.4	3.5			7.
Average USD/SEK forwar	d rate			8.	74	8.82			
Cross-currency swap – USPF									
Nominal (in millions of e	uros)							35.7	35.
Fixed rate								2.69%	
INTEREST RATE RISK									
Interest rate swap - Chile									
Nominal (in millions of e	uros)			(	0.1				0.
Fixed rate				6.72	2%				
he amounts relating to the	hedaea	l items a	re as follows:						
As at December 31, 2021  Currency risk		to	Change in the voor of the hedged item to recognize the ineffect portion of the he	used ctive Co	ish flow he	edge reserve before tax		flow hedge re counting no lo	
Highly probable forecast purchases			(	(6.1)		3.0			
Interest rate risk									
Variable-rate instruments				-		(0.0)			
As at December 31, 2020		to	Change in the voor of the hedged item to recognize the ineffect portion of the he	used ctive Co	ish flow he	edge reserve before tax		flow hedge recounting no lo	
Currency risk									
Highly probable forecast purchases				1.1		(3.1)			
Interest rate risk				1.1		(0.1)			
Variable-rate instruments				-		(0.0)			
he table below details the	impact (	of derivat	ives on the Elis Group	's consolidated fi	nancial st	, ,			
	As	at 12/31/2	2021			12/31/20	21		
_	Carrying	g value	Line item in the statement of financial	Change in the fair value of the	Hedging cos	Amount reclets from the h		Hedging costs are reclassified	
(In millions of euros) Nominal	Assets	Liabilities	position which includes	hedging instrument	recognize in equi	ed reserv	e to the	to the income statement	Incom statement ite
Currency risk									
Forward currency ourchases 83.8	3.1	0.0	"Other current assets and liabilities," see Note 4.8	6.1	1.0)	O)	-	-	"Net financi income" Foreig current translation gair (losse:
'									"Net financi

		А	s at 12/31/	2020			12/31/2020		
	_	Carryin	ıg value	Line item in the	Change in the fair	Hadaian asata	Amount reclassified	Hedging costs	
(In millions of euros)	Nominal	Assets	Liabilities	statement of financial position which includes the hedging instrument	hedging instrument	Hedging costs recognized in equity	from the hedging reserve to the income statement	are reclassified to the income statement	Income statement item
Currency risk									
Forward currency purchases	61.8	(0.0)	3.0	"Other current assets and liabilities," see Note 4.8	(1.1)	(0.3)	0.4	(0.1)	"Net financial income" Foreign currency translation gains (losses)
Cross-currency swap  – USPP	35.7	-	1.5	"Other non-current assets and liabilities," see Note 8.7	-	1.2	-	(3.0)	"Net financial income" Foreign currency translation gains (losses)
Interest rate risk									
Interest rate swaps	0.1	-	0.0	"Other non-current assets and liabilities," see Note 8.7	-	-	_	-	

The reconciliation of each component of equity impacted by hedge accounting is as follow:

(In millions of euros)	Cost of hedging reserve	Cash flow hedge reserve
Cash flow hedges		
BALANCE AS AT JANUARY 1, 2020	0.6	(1.6)
Change in fair value resulting from foreign exchange rate risk hedging	0.9	(1.1)
Change in fair value resulting from interest rate risk hedging		-
Amounts reclassified to the income statement	(0.1)	0.4
Tax effect	(0.2)	0.2
BALANCE AS AT DECEMBER 31, 2020	1.2	(2.1)
Change in fair value resulting from foreign exchange rate risk hedging	0.0	6.1
Change in fair value resulting from interest rate risk hedging	-	-
Amounts reclassified to the income statement	-	-
Tax effect	0.1	(1.7)
BALANCE AS AT DECEMBER 31, 2021	1.3	2.2

# 8.9 Off-balance sheet commitments relating to Group financing and other commitments

(In millions of euros)	12/31/2021	12/31/2020
Commitments given		
Assignment and pledge of receivables as collateral		
Pledges, mortgages and sureties	5.1	5.6
Pledges, endorsements and guarantees given		
Commitments received		
Pledges, mortgages and sureties		
Pledges, endorsements and guarantees received	15.1	17.8

# NOTE 9 INCOME TAX EXPENSE

#### **Accounting policies**

#### **Current income tax**

Income tax assets or liabilities due for the current financial year or for previous years are measured at the amount expected to be received from or paid to the tax authorities. The tax rates and rules applied to calculate these amounts are the tax rates and rules enacted or substantively enacted at the reporting date. Current tax on items recognized outside of profit or loss is recognized outside of profit or loss.

#### **Deferred** tax

Deferred taxes are recognized using the variable balance sheet liability method for all temporary differences between the tax base of assets and liabilities and their carrying amount in the balance sheet at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences except:

- when the deferred tax liability is the result of the initial recognition of goodwill or initial recognition of an asset or liability in a transaction other than a business combination and which, at the time of occurrence, neither affects the accounting profit nor the taxable profit or loss; and
- for taxable temporary differences related to investments in subsidiaries or associates, when the date on which the temporary difference will be reversed can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, tax loss carryforwards and unused tax credits, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, tax loss carryforwards and unused tax credits can be offset:

except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction other than a business combination and, at the time of the transaction, it affects neither the accounting profit nor taxable profit or loss; and

in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred income tax assets are recognized only to the extent that it is probable that the temporary differences will be reversed in the foreseeable future and sufficient taxable profit will be available to allow the temporary differences to be offset.

The carrying amount of deferred tax assets is reviewed at each reporting period-end and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be offset. Unrecognized deferred tax assets are measured at each reporting period-end and are recognized to the extent that it is probable that a future taxable profit will be available against which they can be offset.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply in the year in which the asset is realized or the liability settled, based on the tax rates (and tax rules) that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax on items recognized outside of profit or loss is recognized outside of profit or loss.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and the deferred taxes relate to the same taxable entity and the same tax authority.

(In millions of euros)	12/31/2021	12/31/2020
Consolidated net income (loss)	114.6	2.7
Current taxes	81.4	65.6
Deferred taxes	(24.8)	(38.6)
Income (loss) before tax	171.1	29.7
Theoretical tax rate	28.41%	32.02%
THEORETICAL TAX EXPENSE	48.6	9.5
ACTUAL TAX EXPENSE	56.6	27.0
Effect of tax not based on net income (a)	5.7	9.4
DIFFERENCE	(2.3)	(8.1)
Breakdown of difference		
Tax rate differences and transactions taxed at reduced rates	12.2	0.9
Permanent differences (including non-deductible IFRS 2 expenses)	(12.2)	(7.7)
Unrecognized tax loss carryforwards/Utilization of previously unrecognized tax losses	(6.0)	(3.5)
Goodwill impairment	0.0	0.2
Other differences (deductible CVAE, etc.)	3.7	2.1

(a) CVAE in France, IRAP in Italy.

The following table shows the sources of deferred tax assets and liabilities:

(In millions of euros)	12/31/2020 net	Increase related to business combinations	Income (loss)	Recognized directly in other comprehensive income	Translation differences & other	12/31/2021 net
Goodwill (tax-deductible amort.)	(6.1)	-	0.6	-	1.7	(3.7)
Intangible assets	(150.5)	(3.5)	17.2	-	0.5	(136.4)
Property, plant and equipment	(142.3)	(0.3)	4.7	-	(0.6)	(138.4)
Other assets	(12.2)	(0.1)	(1.7)	-	0.2	(13.8)
Derivative instruments – assets	(0.4)	-	(0.6)	(0.4)	-	(1.5)
Right-of-use assets / Lease liabilities	1.2	-	0.1	-	0.0	1.3
Provisions	21.3	0.1	(2.7)	-	0.2	18.9
Net employee benefit liabilities	12.6	-	0.6	(6.5)	(0.4)	6.3
Borrowings and financial debt	(12.8)	-	4.3	-	0.0	(8.4)
Derivative instruments – liabilities	1.8	-	(0.4)	(1.2)	(0.0)	0.2
Other current liabilities	(13.4)	0.2	3.6	-	0.2	(9.5)
Other	(7.6)	-	3.7	(0.1)	(0.0)	(4.0)
Recognized tax losses	42.7	0.3	(4.6)	-	(0.7)	37.7
NET DEFERRED TAX ASSETS (LIABILITIES)	(265.7)	(3.3)	24.8	(8.3)	1.1	(251.4)
Deferred tax assets	36.6					31.5
Deferred tax liabilities	(302.3)					(282.9)

deferred tax assets are recognized for tax loss carryforwards when it is probable that they can be offset against future taxable profit;

# NOTE 10 SHAREHOLDERS' EQUITY AND EARNINGS PER SHARE

# 10.1 Share capital and reserves

# **Changes in share capital**

Number of shares as at January 1, 2020	221,297,797
Number of shares as at December 31, 2020	221,819,430
NUMBER OF SHARES AS AT DECEMBER 31, 2021	224,076,007
Number of authorized shares	224,076,007
Number of shares issued and fully paid up	224,076,007
Number of shares issued and not fully paid up	-
Par value of shares	1.00
Treasury shares (a)	117,289
Shares reserved for issue under options and sales agreements	

<sup>(</sup>a) As at December 31, 2021, the Berendsen Employee Benefit Trust is closed and no longer holds any Elis shares (393,532 shares held at December 31, 2020). The corresponding treasury share reserve was reclassified under retained earnings (accumulated deficit) in the amount of €2.4 million.

#### In 2021

- of following the vesting of the free performance shares, the share capital was increased on April 6, 2021, May 2, 2021 and August 1, 2021 by an aggregate nominal amount of €1.2 million through the capitalization of those same amounts in "Additional paid-in capital";
- furthermore, the general shareholders' meeting on May 20, 2021 decided to clear the accumulated deficit of the parent company by charging €42.8 million to "Additional paid-in capital;"
- lastly, as part of a new subscription to the Group savings plan, the following transactions were carried out on June 29, 2021: (i) the share capital was increased by €1.1 million and additional paid-in capital by €9.5 million (ii) a provision for the costs related to the capital increases (net of the corresponding tax savings)

was then charged to additional paid-in capital, (iii) lastly, the balance of  $\[ \in \]$ 9.3 million was allocated to the legal reserve, by deduction from the "Additional paid-in capital" item.

#### In 2020:

- of following the vesting of the free performance shares, the share capital was increased on March 24, 2020, April 6, 2020, August 31, 2020 and December 20, 2020 by an aggregate nominal amount of €0.5 million, respectively, through the capitalization of those same amounts in "Additional paid-in capital";
- ofurthermore, the general shareholders' meeting on June 30, 2020 decided to clear the accumulated deficit of the parent company by charging €70.2 million to "Additional paid-in capital."

as at December 31, 2021, the Group had tax losses of €104.6 million (base) for which no deferred tax assets had been recognized (€61.2 million at December 31, 2020). The majority of these tax losses, which are almost all related to foreign subsidiaries, have no expiration date.

# **Liquidity agreement**

On February 26, 2021, the Company terminated the liquidity contract with Kepler Cheuvreux in order use the services of another service provider. As at the date of termination of this contract, the following resources appeared in the liquidity account: 185,022 securities and 497,338.62 in cash. As at March 1, 2021, for an initial period ending on December 31, 2021 and then renewable by tacit agreement for each annual period, the Company entered into a liquidity agreement with Exane BNP

Paribas relating to ordinary Elis shares (ISIN code FR0012435121), in accordance with AMF Decision No. 2018-01 of July 2, 2018 governing the establishment of liquidity agreements on equity securities under accepted market practices (the "AMF Decision"). From July 1, 2021, the liquidity agreement was amended to comply with the new AMF Decision No. 2021-01 of June 22, 2021, which canceled and replaced the Decision of July 2, 2018. The trading platform on which transactions under this liquidity agreement are carried out is Euronext Paris. To implement this agreement, the following resources were allocated to the liquidity account: 185,022 securities and €497,338.62 in cash.

# 10.2 Dividends and distributions paid and proposed

As in 2020, because of the coronavirus and following approval by the Supervisory Board, the Management Board decided not to propose any dividend payout to the annual general shareholders' meeting of May 20, 2021.

The next annual general shareholders' meeting will be asked to approve the payout of €0.37 per share, i.e. €82.9 million, based on the number of existing shares as at December 31, 2021 (excluding treasury shares).

# 10.3 Earnings per share

#### Accounting policies

#### Basic earnings per share

Basic earnings per share (EPS) is calculated by dividing profit attributable to owners of the parent by the weighted average number of ordinary shares outstanding during the year.

#### Diluted earnings per share

Diluted earnings per share (DEPS) is calculated by dividing profit for the period attributable to owners of the parent (adjusted for dividends, interest recognized during the period and any other change in income or expense resulting from

the conversion of potentially dilutive ordinary shares) by the weighted average number of ordinary shares outstanding during the period plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares.

The calculation of diluted earnings per share does not take into account the conversion, exercise or issue of potential ordinary shares that would have an accretive impact on earnings per share (i.e., that does not increase the loss per share)

(in millions of euros)	12/31/2021	12/31/2020
Net income or loss attributable to owners of the parent		
› Continuing operations	114.5	2.7
› Discontinued operations	-	-
NET INCOME OR LOSS ATTRIBUTABLE TO OWNERS OF THE PARENT	114.5	2.7
Weighted average number of shares	223,042,163	221,226,343
Effect of conversion of convertible notes	13,124,018	13,124,018
Effect of contingently issuable shares	1,215,107	383,514
Weighted average number of shares used for diluted EPS	237,381,289	234,733,875
Earnings (loss) per share (EPS) (in euros):		
basic, attributable to owners of the parent	€0.51	€0.01
diluted, attributable to owners of the parent	€0.51	€0.01
Earnings (loss) per share (EPS) from continuing operations (in euros):		
› basic, attributable to owners of the parent	€0.51	€0.01
diluted, attributable to owners of the parent	€0.51	€0.01

# NOTE 11 RELATED PARTY DISCLOSURES

Except for compensation paid to executives and the retirement plan as shown in Note 5.5 "Executive compensation (related party transactions)," no other transactions were carried out with related parties in 2021 or 2020.

# 11.1 Subsidiaries and consolidated companies

The consolidated financial statements include the financial statements of Elis and of all the following fully consolidated subsidiaries:

Entity name	Registered office	Primary business	% equity 12/31/2021	% equity 12/31/2020
Elis SA	Saint-Cloud	Parent company	100	100
FRANCE				
M.A.J. SA	Pantin	Textile & hygiene services	100	100
Les Lavandières SAS	Avrillé	Textile & hygiene services	100	100
Régionale de Location et Services Textiles SAS	Marcq-en-Barœul	Textile & hygiene services	100	100
Pierrette - T.B.A. SA	Malzeville	Textile & hygiene services	100	100
Le Jacquard Français SARL	Gérardmer	Manufacturing entity	100	100
Elis Services SAS	Saint-Cloud	Other	100	100
Thimeau SAS	Meaux	Textile & hygiene services	100	100
Pro Services Environnement SAS	Rochetoirin	Textile & hygiene services	100	100
AD3 SAS	Dardilly	Textile & hygiene services	100	100
SCI Les Gailletrous	La Chaussée-Saint-Victor	Other	100	100
SCI du Château de Janville	Saint-Cloud	Other	100	100
GIE Eurocall Partners	Villeurbanne	Other	100	100
Blanchisserie Moderne SA	Montlouis-sur-Loire	Textile & hygiene services	-	Merger
SCI Maine Beauséjour	Limoges	Other	100	100
SCI La Forge	Bondoufle	Other	100	100
Société de Participations Commerciales et Industrielles SARL	Saint-Cloud	Other	100	100
SCI des 2 Sapins	Grenoble	Other	100	100
SHF Holding SA	Saint-Cloud	Other	100	100
SHF SAS	Saint-Cloud	Textile & hygiene services	100	100
Elis Prévention Nuisibles SAS	Bobigny	Textile & hygiene services	100	100
Blanchisserie Blésoise SAS	La Chaussée-Saint-Victor	Textile & hygiene services	100	100
Cap Services SAS	Bonneuil sur Marne	Textile & hygiene services	-	Merger
Mondial Hygiène SAS	Paris	Textile & hygiene services	Merger	-
HMS 3D 57 SAS	Saizerais	Textile & hygiene services	Merger	-
Scaldis France SAS	Lille	Textile & hygiene services	Merger	-
GERMANY				
Elis Holding GmbH	Rehburg-Loccum	Other	100	100
Elis Textil-Service GmbH	Mörlenbach	Textile & hygiene services	100	100
Elis Ibbenbüren GmbH	Ibbenbüren	Textile & hygiene services	100	100
Elis Immobilien GmbH & Co KG	Ibbenbüren	Other	100	100
Elis Freiburg GmbH & Co KG	Freiburg im Breisgau	Textile & hygiene services	100	100
Wolfsperger Verwaltungs GmbH	Freiburg im Breisgau	Other	100	100
Elis Potsdam GmbH	Potsdam	Textile & hygiene services	100	100
Elis München GmbH	Munich	Textile & hygiene services	100	100
Elis Südwest GmbH	Simmern	Textile & hygiene services	100	100
Elis Wismar GmbH	Wismar	Textile & hygiene services	100	100
Elis Stralsund GmbH	Stralsund	Textile & hygiene services	100	100
Elis Mannheim GmbH	Mannheim	Textile & hygiene services	100	100
Elis Servicegesellschaft Rhein-Neckar mbH	Mannheim	Other	100	100
Elis Ost GmbH	Schönebeck (Elbe)	Textile & hygiene services	100	100
AKK-Service GmbH	Hamburg	Textile & hygiene services	Sold	10
Elis Beteiligungs GmbH	Hamburg	Other	100	100
Elis GmbH	Hamburg	Textile & hygiene services	100	100
Elis Glückstadt GmbH	Hamburg	Other	100	100
Elis Nordost GmbH	Fürstenwalde	Textile & hygiene services	100	100
Elis Schleswig GmbH	Schleswig	Textile & hygiene services	100	100
Elis West GmbH	Hagen	Textile & hygiene services	100	100
Elis Group Services GmbH	Hamburg	Other	100	100

Entity name	Registered office	Primary business	% equity 12/31/2021	% equity 12/31/2020
Elis Textilmanagement GmbH	Hamburg	Textile & hygiene services	100	100
Decontam GmbH	Bad Windsheim	Textile & hygiene services	100	100
Jentex GmbH	Jena	Textile & hygiene services	49	49
PTS Pinneberger Textil-Service GmbH	Glückstadt	Dormant	In liquidation	In liquidation
Saniwo Textil-Gesellschaft mbH	Hamburg	Other	Merger	100
TSL Textil-Service und Logistik GmbH	Fürstenwalde	Dormant	100	100
Elis Sulz GmbH	Sulz am Neckar	Textile & hygiene services	100	100
Elis Eckental GmbH	Eckental	Textile & hygiene services	100	100
Curantex Verwaltungs GmbH	Erkelenz	Other	100	100
Elis Erkelenz GmbH & Co KG	Erkelenz	Textile & hygiene services	100	100
Gonser Textilpflege GmbH	Dußlingen	Textile & hygiene services	-	Merger
Haber Textile Dienste GmbH & Co KG	Landstuhl	Textile & hygiene services	100	100
Haber Geschäftsführungsgesellschaft mbH	Landstuhl	Other	100	100
Steamtech GmbH	Landstuhl	Other	100	100
ANDORRA				
Auxiliar Hotelera Arly	Andorra	Textile & hygiene services	100	100
Arly les Valls	Andorra	Dormant	In liquidation	In liquidation
AUSTRIA				
Elis Austria GmbH	Hard	Textile & hygiene services	100	100
BELGIUM				
Elis Belgium	Anderlecht	Textile & hygiene services	100	100
Blanchisserie Basse Meuse	Herstal	Textile & hygiene services	100	100
Ardenne & Meuse Logistic	Herstal	Other	100	100
Scaldis St-Martin	Péruwelz	Textile & hygiene services	100	-
Facility Management Consulting	Péruwelz	Dormant	100	-
Manoha	Péruwelz	Other	100	-
Micronclean Belgium	Péruwelz	Dormant	Dissolved	-
BRAZIL				
Atmosfera Gestão e Higienização de Têxteis SA	Jundiaí	Textile & hygiene services	100	100
L'Acqua Lavanderias Ltda	Ponta Grossa	Textile & hygiene services	100	100
Teclav Tecnologia e Lavagem Industrial Ltda	Eusébio	Textile & hygiene services	100	100
Martins e Lococo Lavanderia Ltda	Caieiras	Textile & hygiene services	100	100
MPW Lavanderia, Comércio e Serviços Ltda	Piracicaba	Textile & hygiene services	100	100
Megalav Lavanderia Hospitalar Ltda	Serra	Textile & hygiene services	100	100
Uniforme Lavanderia e Locação Ltda	Camaçari	Textile & hygiene services	100	100
Prontlav Lavanderia Ltda	Fortaleza	Textile & hygiene services	100	100
Toalhão Locação e Higienização de Enxoval Ltda	Fortaleza	Textile & hygiene services	100	100
NJ Lavanderia Industrial e Hospitalar Ltda ME	Brasilia	Textile & hygiene services	100	100
Prolav Servicos Tecnicos Ltda	Rio Bonito, Rio de Janeiro	Textile & hygiene services	100	100
Global Service Lavanderia Ltda ME	Goiana	Textile & hygiene services	100	100
LVB Holding Ltda	Videira	Other	100	100
Lavebras Gestão de Têxteis SA	Videira	Textile & hygiene services	100	100
Atmosfera Gestão e Higienização de Uniformes Ltda	São José dos Pinhais	Textile & hygiene services	100	100
Totalqualy Higienização Textil Ltda	São Bernardo do Campo	Textile & hygiene services	100	100
BR Laundry Industria, Comercio e Serviços Ltda	Anápolis	Textile & hygiene services	100	100
Clinilaves Lavanderia Industrial Eirelli	Araquari	Textile & hygiene services	100	100
Lavanderia ASPH Ltda	Boa Esperança do Sul	Textile & hygiene services	100	100
MAB Indústria e Comércio Eireli	Araquari	Other	100	-
Nortelav Lavanderia Industrial Ltda	Belém	Textile & hygiene services	100	-
CHILE				
Elis Chile SpA	Santiago (Santiago)	Other	100	100
Albia SA	Santiago (Santiago)	Textile & hygiene services	100	100
Servicios Hospitalarios SA	Recoleta (Santiago)	Textile & hygiene services	100	100

Entity name	Registered office	Primary business	% equity 12/31/2021	% equity 12/31/2020
Comercial Elis Chile SpA	Mostazal (San Francisco de Mostazal)	Textile & hygiene services	100	100
CYPRUS				
Coliday Holdings Ltd	Larnaca	Other	100	100
Skewen Investments Ltd	Larnaca	Other	100	-
COLOMBIA				
Elis Colombia SAS	Bogotá, D.C.	Textile & hygiene services	100	100
Centro de Lavado y Aseo CLA SAS	Bogotá, D.C.	Textile & hygiene services	100	100
Lavanser SAS	Bogotá, D.C.	Textile & hygiene services	100	100
Lavanderia Industrial Metropolitana SAS	Bogotá, D.C.	Textile & hygiene services	100	100
Elis Caribe SAS	Cartagena	Textile & hygiene services	100	100
DENMARK				
Berendsen A/S	Søborg	Other	100	100
Elis Danmark A/S	Søborg	Textile & hygiene services	100	100
A-vask A/S	Søborg	Textile & hygiene services	100	100
Jysk Linnedservice A/S	Varde	Textile & hygiene services	90	90
Chrisal Skadedyrsservice A/S	Stenderup	Textile & hygiene services	100	-
SPAIN				
Elis Manomatic SA	Sant Cugat del Vallès (Barcelona)	Textile & hygiene services	100	100
Lavalia cee	La Nucia (Alicante)	Dormant	100	100
Elis Indusal UTE	Parets del Vallès (Barcelona)	Textile & hygiene services	Dissolved	100
Indusal Centro SA	Guadalajara (Guadalajara)	Textile & hygiene services	Merger	100
Indusal Navarra SA	Marcilla (Navarra)	Textile & hygiene services	Merger	100
Servicios de Lavandería Industrial de Castilla la Mancha SA	Yeles (Toledo)	Textile & hygiene services	100	100
Indusal SA	Arrigorriaga (Vizcaya)	Textile & hygiene services	Merger	100
Goiz Ikuztegia SL	Zumárraga (Guipúzcoa)	Textile & hygiene services	100	100
Energías Margua SA	Marcilla (Navarra)	Other	Merger	100
Cogeneración Martiartu SL	Arrigorriaga (Vizcaya)	Other	Merger	100
Lesa Inmuebles Siglo XXI SL	Marcilla (Navarra)	Other	Merger	100
Casbu SL	Igualada (Barcelona)	Textile & hygiene services	50	50
Compañía Navarra Servicios Integrales SL	Marcilla (Navarra)	Other	Merger	100
Goiz Ikuztegia SL-Gureak Oiartzun SL UTE	Zumarraga (Guipúzcoa)	Textile & hygiene services	75	75
Indusal Navarra SA-Ilunion Navarra SLU UTE 2020	Marcilla (Navarra)	Textile & hygiene services	83	83
Indusal Navarra SA-Ilunion Navarra SL UTE	Marcilla (Navarra)	Textile & hygiene services	In liquidation	68
Lavanderias Triton SL	Madrid	Textile & hygiene services	Merger	100
Lloguer Textil Maresme SL	Cabrera de Mar (Barcelona)	Textile & hygiene services	Merger	100
Base Lavandería Industrial SLU	Sant Cugat del Vallès (Barcelona)	Textile & hygiene services	-	Merger
Marina de Complementos SLU	Sant Cugat del Vallès (Barcelona)	Textile & hygiene services	-	Merger
2MB Servitec SLU	Villares de la Reina (Salamanca)	Textile & hygiene services	Merger	100
Eliteq Sanidad Ambiental SL	Godella (Valencia)	Textile & hygiene services	100	-
Logralimp SL	Aldaia (Valencia)	Textile & hygiene services	100	-
Lavanderia Lizarra SL	Leaburu (Guipúzcoa)	Textile & hygiene services	100	-
ESTONIA				
AS Svarmil	Kiviõli	Other	100	100
Elis Textile Service AS	Tartu County	Textile & hygiene services	100	100

Entity name	Registered office	Primary business	% equity 12/31/2021	% equity 12/31/2020
FINLAND				
Elis Textile Service Oy	Tuusula	Textile & hygiene services	100	100
HUNGARY				
Elis Hungary Kft	Miskolc	Textile & hygiene services	100	100
IRELAND				
Berendsen Finance Ireland (DKK) Ltd	Dublin	Dormant	100	100
Berendsen Finance Ireland (Euro) Ltd	Dublin	Dormant	100	100
Berendsen Finance Ireland (PLN) Ltd	Dublin	Dormant	100	100
Berendsen Ireland Holdings Ltd	Dublin	Other	100	100
Elis Textile Services Ltd	Dublin	Textile & hygiene services	100	100
Elis Textiles Ltd	Dublin	Textile & hygiene services	100	100
Nanoclean Ltd	Birr	Textile & hygiene services	-	Merger
Steri-tex Ltd	Dublin	Dormant	100	100
PestGuard	Dublin	Textile & hygiene services	100	-
ITALY				
Elis Italia SpA	San Giuliano Milanese	Textile & hygiene services	100	100
LATVIA				
Elis Tekstila Serviss AS	Riga	Textile & hygiene services	100	100
LITHUANIA				
Berendsen Textile Service, UAB	Vilnius	Textile & hygiene services	100	100
LUXEMBOURG				
Elis Luxembourg SA	Bascharage	Textile & hygiene services	100	100
Rentex Vertriebs GmbH	Luxembourg	Textile & hygiene services	100	100
NORWAY				
Elis Norge AS	Oslo	Textile & hygiene services	100	100
NETHERLANDS				
Elis Nederland BV	Arnhem	Textile & hygiene services	100	100
Elis Pest Control Nederland BV	Arnhem	Textile & hygiene services	100	100
Elis Netherlands Holding BV	Arnhem	Other	100	100
Arvo Protect BV	Nieuw-Vennep	Textile & hygiene services	100	-
POLAND				
Elis Textile Service Sp. z.o.o.	Żukowo	Textile & hygiene services	100	100
Elis Supply Chain Centre Sp z.o.o.	Rumia	Other	100	_
PORTUGAL	Karria	0	.00	
Garment Finishing and Distribution European Services SA	Samora Correira	Other	100	100
Sociedade Portuguesa de Aluguer e Serviço de Têxteis SA	Samora Correira	Textile & hygiene services	100	100
SPAST II Lda	Samora Correira	Textile & hygiene services	100	100
CZECH REPUBLIC				
Elis Textil Servis sro	Brno	Textile & hygiene services	100	100
Textile Washing Company ks	Kralovice	Textile & hygiene services	Merger	100
Gonser Textilwashing spol sro	Kralovice	Other	Merger	100
UNITED KINGDOM				
Berendsen Ltd	Basingstoke	Other	100	100
Berendsen Cleanroom Services Ltd	Basingstoke	Dormant	100	100
Berendsen Finance (DKK) Ltd	Basingstoke	Dormant	100	100
Berendsen Finance (Euro) Ltd	Basingstoke	Dormant	100	100
Berendsen Finance (Euro 2) Ltd	Basingstoke	Dormant	100	100
Berendsen Finance Ltd	Basingstoke	Other	100	100
Berendsen Nominees Ltd	Basingstoke	Other	100	100
Elis UK Ltd	Basingstoke	Textile & hygiene services	100	100
Berendsen Healthcare Ltd	Basingstoke	Dormant	100	100
Berendsen Hospitality Ltd	Basingstoke	Dormant	100	100
Berendsen Workwear Ltd	Basingstoke	Dormant	100	100
20.0. MOOTI WORKWOOI EIG	basii igsioke	Domain	100	100

Entity name	Registered office	Primary business	% equity 12/31/2021	% equity 12/31/2020
Central Laundry Ltd	Basingstoke	Dormant	100	100
Davis (BIM) Ltd	Basingstoke	Dormant	100	100
Fabricare Ltd	Basingstoke	Dormant	100	100
Lakeland Pennine Group Ltd	Basingstoke	Dormant	Dissolved	100
Lakeland Pennine Ltd	Basingstoke	Dormant	-	Dissolved
Laundrycraft Ltd	Basingstoke	Dormant	-	Dissolved
M Furnishing Group Ltd	Basingstoke	Dormant	-	Dissolved
Midland Laundry Group Ltd	Basingstoke	Dormant	Dissolved	100
Midland Laundry Group Holdings Ltd	Basingstoke	Dormant	Dissolved	100
Pure Washrooms Ltd	Coventry	Textile & hygiene services	100	-
Pure Washrooms (Coventry) Ltd	Coventry	Dormant	100	-
Rocialle Ltd	Basingstoke	Dormant	-	Dissolved
Spring Grove Services Ltd	Basingstoke	Dormant	-	Dissolved
Spring Grove Services Group Ltd	Basingstoke	Other	100	100
St. Helens Laundry Ltd	Basingstoke	Dormant	100	Dissolved
Sunlight Clinical Solutions Ltd	Basingstoke	Dormant	Dissolved	100
Sunlight Services Ltd	Basingstoke	Dormant	-	Dissolved
Sunlight Textile Services Ltd	Basingstoke	Dormant	100	100
Sunlight Workwear Services Ltd	Basingstoke	Dormant	-	Dissolved
The Sunlight Service Group Ltd	Basingstoke	Dormant	Dissolved	100
Elis NI Ltd	Belfast	Textile & hygiene services	100	100
Berendsen Supply Chain (Northern Ireland) Ltd	Belfast	Dormant	100	100
BDF Holdings Ltd	Renfrewshire, Scotland	Dormant	Dissolved	100
Kennedy Hygiene Products Ltd	Uckfield	Manufacturing entity	100	100
Kennedy Exports Ltd	Uckfield	Other	100	100
JERSEY				
The Berendsen Employee Benefit Trust RUSSIA	Jersey	Other	Closed	100
OOO Berendsen	Moscow	Textile & hygiene services	100	100
OOO Комбинат бытового обслуживания "HOBOCTЬ" (Combine of Consumer Services Novost)	Moscow	Textile & hygiene services	100	100
ООО Маки-сервис (Maki-Service)	Moscow	Textile & hygiene services	100	100
ООО МатСервис (MatService)	Moscow	Textile & hygiene services	100	100
OOO Ковер-Сервис (Kover-Service)	Novossibirsk	Textile & hygiene services	100	100
OOO Холл-Сервис (Holl-Service)	Moscow	Textile & hygiene services	100	100
ООО ГЕО групп (GEO Group)	Moscow	Textile & hygiene services	100	100
ООО Вига-65 (Viga-65)	Moscow	Textile & hygiene services	100	-
OOO Рентекс-Сервис (Rentex-Service)	Moscow	Textile & hygiene services	100	_
ООО Дионикс (Dionix)	Moscow	Dormant	100	_
SLOVAKIA				
Elis Textile Care SK sro	Trenčín	Textile & hygiene services	100	100
SWEDEN	Hericin			
Elis Design & Supply Chain Centre AB	Gothenburg	Other	100	100
Elis Textil Service AB	Malmö	Textile & hygiene services	100	100
Elis Holding AB	Malmö	Other	100	100
Nyköping Pilen 6 AB	Malmö	Dormant	100	-
SWITZERLAND				
Elis (Suisse) AG	Bern	Textile & hygiene services	100	100
Hygienis SA	Carouge	Textile & hygiene services	100	100
Picsou Management AG	Bern	Other	100	100
Elis Cleanroom (Suisse) SA		T 17 0 1 1	100	100
	Brügg	Textile & hygiene services	100	100
Wäscherei Mariano AG	Brügg Schlieren	Textile & hygiene services  Textile & hygiene services	100	100
Wäscherei Mariano AG Wäscheria Textil Service AG				

# NOTE 12 EVENTS AFTER THE REPORTING PERIOD

#### **Ukraine**

The Group is not present in Ukraine and has limited business in Russia, where it turned over €12.2 million in 2021 (€20 million had Blesk InCare Textile been acquired on January 1, 2021). Furthermore, non-current assets in Russia stood at €52.2 million on December 31, 2021, of which €35.6 million was goodwill.

# **NOTE 13 STATUTORY AUDITORS' FEES**

	Mazars				PricewaterhouseCoopers Audit				
	Amount (excl tax)		as	as a %		Amount (excl tax)		as a %	
(In millions of euros)	2021	2020	2021	2020	2021	2020	2021	2020	
Independent audit	0.5	0.5	90%	92%	0.3	0.3	70%	81%	
Services other than an independent audit	0.1	0.1	10%	8%	0.1	0.1	30%	19%	
required by law (a)	0.0		2%		0.0		0%		
other (b)(c)	0.1	0.1	8%	8%	0.1	0.1	30%	19%	
TOTAL	0.6	0.6	100%	100%	0.4	0.4	100%	100%	

<sup>(</sup>a) In 2021, services other than an independent audit required by law concerned, for the two Statutory Auditors, the publication of additional reports for a capital increase reserved for employees and, for Mazars, the publication of a report on the transformation of an entity in France.

In accordance with the ANC (the French Accounting Standards Authority) Regulation 2016-09, these tables only include the fees paid to the Statutory Auditors and do not include fees paid by Elis SA or by its fully consolidated subsidiaries to other legal entities affiliated with auditing firms.

<sup>(</sup>b) In 2021, the other services performed by Mazars and PricewaterhouseCoopers Audit involved issuing comfort letters and reports as part of financing transactions during the financial year, as well as, for Mazars, issuing fixed cost statements for an entity in France and, for PricewaterhouseCoopers Audit, verifying the consolidated non-financial performance statement and reviewing the methods used by the Company to implement the EU green taxonomy.

<sup>(</sup>c) In 2020, the other services performed by Mazars and PricewaterhouseCoopers Audit involved issuing comfort letters and reports as part of financing transactions during the financial year and, for PricewaterhouseCoopers Audit, verifying the consolidated non-financial performance statement.

# 2 STATUTORY AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS AFR

#### (For the year ended December 31, 2021)

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English speaking readers. This report includes information specifically required by European regulations or French law, such as information about the appointment of Statutory Auditors. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders,

# **Opinion**

In compliance with the engagement entrusted to us by your Annual General Meeting, we have audited the accompanying consolidated financial statements of Elis for the year ended December 31, 2021.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial

position of the Group at December 31, 2021 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Audit Committee.

# **Basis for opinion**

#### **Audit framework**

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under these standards are further described in the "Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements" section of our report.

#### Independence

We conducted our audit engagement in compliance with the independence rules provided for in the French Commercial Code (Code de commerce) and the French Code of Ethics (Code de déontologie) for Statutory Auditors for the period from January 1, 2021 to the date of our report, and, in particular, we did not provide any non-audit services prohibited by article 5(1) of Regulation (EU) No. 537/2014.

# Justification of assessments - Key audit matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of articles L. 823-9 and R. 823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters relating to the risks of material misstatement that, in our professional judgment, were the most significant in our audit of the consolidated financial statements, as well as how we addressed those risks.

These matters were addressed as part of our audit of the consolidated financial statements as a whole, and therefore contributed to the opinion we formed as expressed above. We do not provide a separate opinion on specific items of the consolidated financial statements.

# Measurement of the recoverable amount of goodwill

Notes 6.1 "Goodwill", 6.5 "Impairment losses on non-current assets" and 2.7 "Impact of the Covid-19 pandemic" to the consolidated financial statements

# **Description of risk**

At December 31, 2021, goodwill totaled a net amount of  $\in 3.817$  million, representing the largest item on the consolidated statement of financial position. Goodwill corresponds to the difference at the acquisition date between the acquisition price paid and the fair value of the assets acquired and liabilities assumed. Goodwill is allocated to the cash-generating units (CGUs) of the businesses into which the various entities acquired have been incorporated.

An impairment charge for this goodwill is recognized on the statement of financial position when the recoverable amount of the CGUs, determined as part of compulsory annual impairment testing, is less than their carrying amount, in accordance with IAS 36.

The recoverable amount is determined using an approach based on discounted future cash flows and requires a significant degree of judgment from management, particularly in relation to business plans, future cash flows based on perpetual growth rate assumptions, and the discounting of these flows based on the weighted average cost of capital. The methods used to measure goodwill are described in Note 6.5 to the consolidated financial statements.

Accordingly, we deemed the measurement of the recoverable amount of goodwill to be a key audit matter.

#### How our audit addressed this risk

We assessed the consistency of the methodology applied by the Finance Department.

We also conducted a critical assessment of the procedure for implementing this methodology, and assessed the following:

- that all of the components of the carrying amount of the CGUs tested were taken into account and are consistent with the EBITDA and EBIT projections integrated in the business plans to determine the recoverable amount;
- the reasonableness of the EBITDA and EBIT projections for the CGUs in light of the CGUs' economic and financial environments, especially in the context of the Covid-19 pandemic, and by assessing the reasons for the differences between projected and actual historical performances, the reliability of the process by which the estimates were calculated;
- the consistency of these EBITDA and EBIT projections with management's most recent estimates as validated by the Management Board and approved by the Supervisory Board on December 14, 2021 regarding the years 2022 to 2024;
- the reasonableness of the discount rates and the long-term growth rates used to calculate discounted future cash flows, with the support of our asset valuation experts;
- the sensitivity analyses of the impairment tests conducted by management to a change in the perpetual growth rate and the discount rates, as well as a one-year deferral in the expected return to normal economic conditions.

Lastly, we obtained assurance that Notes 6.1 and 6.5 to the consolidated financial statements provide appropriate disclosures.

# Litigation and contingent liabilities

Note 7.2 "Contingent liabilities" to the consolidated financial statements

#### **Description of risk**

Note 7.2 to the consolidated financial statements summarizes the legal or arbitration proceedings arising in the normal course of business of the Group.

They notably include ongoing proceedings in Brazil and France, where contingent liabilities include, in particular, an ongoing anti-trust investigation.

Provisions are recorded with respect to these if the Group believes that it has a contractual, legal or constructive obligation, and that the future outflows of resources to cover the risk can be estimated accurately.

Given the uncertain outcome of these proceedings and ongoing investigations, and their potential negative and material effect on the Group owing to the financial penalties that may be incurred, as well as any impact they could have on its businesses and their

commercial prospects, we deemed litigation and contingent liabilities to be a key audit matter.

#### How our audit addressed this risk

To assess whether or not the risks associated with these proceedings and ongoing investigations have been properly assessed, and to verify their non-quantifiable nature, where appropriate, we:

- examined the analyses of the proceedings/investigations prepared by the Group's Finance and Legal Departments;
- performed a critical review of the positions adopted by the Company's lawyers and legal advisers involved in these matters.

We also verified that the disclosures provided in Note 7.2 to the consolidated financial statements were appropriate.

# **Specific verifications**

As required by legal and regulatory provisions and in accordance with professional standards applicable in France, we have also performed the specific verifications on the information pertaining to the Group presented in the Management Board's management report

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the Group management report includes the consolidated non-financial performance statement required under article L. 225-102-1 of the French Commercial Code. However, in accordance with article L. 823-10 of the French Commercial Code, we have not verified the fair presentation and consistency with the consolidated financial statements of the information given in that statement, which will be the subject of a report by an independent third party.

# Other verifications and information pursuant to legal and regulatory requirements

# Presentation of the consolidated financial statements to be included in the annual financial report

In accordance with professional standards applicable to the Statutory Auditors' procedures for annual and consolidated financial statements presented according to the European single electronic reporting format, we have also verified that the presentation of the consolidated financial statements to be included in the annual financial report referred to in paragraph I of article L. 451-1-2 of the French Monetary and Financial Code (Code monétaire et financier) and prepared under the Chairman of the Management Board's responsibility, complies with this format, as defined by European Delegated Regulation No. 2019/815 of December 17, 2018. As it relates to the consolidated financial statements, our work included verifying that the markups in the financial statements comply with the format defined by the aforementioned Regulation.

On the basis of our work, we conclude that the presentation of the consolidated financial statements to be included in the annual

financial report complies, in all material respects, with the European single electronic reporting format.

It is not our responsibility to ensure that the consolidated financial statements to be included by the Company in the annual financial report filed with the AMF correspond to those on which we carried out our work.

# **Appointment of the Statutory Auditors**

We were appointed Statutory Auditors of Elis by your Annual General Meeting held on June 29, 2011 for Mazars and by the bylaws at the time of the Company's incorporation in 2007 for PricewaterhouseCoopers Audit.

At December 31, 2021, Mazars and PricewaterhouseCoopers Audit were in the eleventh and fifteenth consecutive year of their engagement, respectively, and the seventh year since the Company's securities were admitted to trading on a regulated market.

# Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for preparing consolidated financial statements giving a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for implementing the internal control procedures it deems necessary for the preparation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going

concern, and using the going concern basis of accounting, unless it expects to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risk management systems, as well as, where applicable, any internal audit systems, relating to accounting and financial reporting procedures.

The consolidated financial statements were approved by the Management Board.

# Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements

#### Objective and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free of material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions taken by users on the basis of these consolidated financial statements.

As specified in article L. 823-10-1 of the French Commercial Code, our audit does not include assurance on the viability or quality of the Company's management.

As part of an audit conducted in accordance with professional standards applicable in France, the Statutory Auditors exercise professional judgment throughout the audit.

They also:

- identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence considered to be sufficient and appropriate to provide a basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of the internal control procedures relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control:
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management and the related disclosures in the notes to the consolidated financial statements;
- assess the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's

ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of the audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the Statutory Auditors conclude that a material uncertainty exists, they are required to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or are inadequate, to issue a qualified opinion or a disclaimer of opinion;

- evaluate the overall presentation of the consolidated financial statements and assess whether these statements represent the underlying transactions and events in a manner that achieves fair presentation:
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The Statutory Auditors are responsible for the management, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed thereon

# **Report to the Audit Committee**

We submit a report to the Audit Committee which includes, in particular, a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report any significant deficiencies in internal control that we have identified regarding the accounting and financial reporting procedures.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were the most significant for the audit of the consolidated financial statements and which constitute the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in article 6 of Regulation (EU) No. 537/2014, confirming our independence within the meaning of the rules applicable in France, as defined in particular in articles L.822-10 to L.822-14 of the French Commercial Code and in the French Code of Ethics for Statutory Auditors. Where appropriate, we discuss any risks to our independence and the related safeguard measures with the Audit Committee.

Neuilly-sur-Seine and Courbevoie, March 8, 2022 The Statutory Auditors

PRICEWATERHOUSECOOPERS AUDIT

**MAZARS** 

Edouard SATTLER Bardadi BENZEGHADI

Francisco SANCHEZ



Registered office: 5, boulevard Louis Loucheur – 92210 Saint-Cloud – France – Trade and Companies Register (R.C.S.) no. 499 668 440 Nanterre French corporation (Société Anonyme) governed by a Management Board and a Supervisery Board with a share capital of £224,076,007

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